

(How) Do Price Tests Affect Short Selling?

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A. Before the Reg SHO Pilot: What do we know about price tests?

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- 1. Compare short and regular sell orders
 - 23% of sell orders are short sell orders
 - 80% of short sell orders are limit orders
 (64% of regular sell orders are limit orders)
- 2. NYSE results on Rule 10a-1 regarding short sell orders:
 - More likely to receive price improvement but at the loss of immediacy (i.e., longer execution times)
 - More likely to be cancelled or not filled
 - Why? Market short orders typically cannot execute at bid, and become limit orders

B. Objective



As stated by the SEC in 2004 when introducing the Pilot:

(1) Examine how price tests further stated objectives of price tests

- Allow relatively unrestricted short selling in an advancing market
- Prevent short selling at successively lower prices
- Prevent short sellers from accelerating a declining market by exhausting all remaining bids at one price level
- (2) Analyze effect of price tests on:
 - Volatility
 - Price efficiency
 - Liquidity

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C. Sample used to examine Reg SHO

- 1. Compare May with April of 2005
 - Reg SHO effective Monday May 2, 2005
- 2. Stock must have trading on each trading day in both months
- 3. Obtain two-digit SIC industry code and option listing status
- 4. For each pilot, consider all controls that are from same industry and have same option-listing status
- 5. For each possible control, calculate Z-score for each of 5 variables:

$$Z_{\rho i} = \{ (F_{pi} - F_{ci}) / [(F_{pi} + F_{ci})/2] \}^2$$

6. Sum up the Z-scores for each possible control:

$$Z_{\rho} = Z_{\rho 1} + Z_{\rho 2} + Z_{\rho 3} + Z_{\rho 4} + Z_{\rho 5}$$

- 7. Select set of matches with lowest collective Z-score for each industry
- 8. Analyze best 50% of these pairs (224 NYSE; 183 Nasdaq)

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Sample: Table 1

Variable Pilot Difference Control Z-score Panel A. NYSE Sample (224 pairs) \$39.06 \$37.94 -\$1.13 .12 Price [\$35.30] [\$35.09] [-\$.78] [.07] Market Cap. \$6.66 \$6.79 \$.13 .14 (\$ billions) [\$2.46] [\$2.37] [-\$.07] [.06] Volume 220.07 218.06 -2.01.13 (millions) [97.29] [111.05] [3.32] [.07] 20.7% 20.4% -.3% Return .17 3/1/04-2/28/05 [16.5%] [16.9%] [-.2%] [.08] .47 .45 -.02 .12 Book / Market [.46] [.44] [-.01] [.05]

Aggregate Z-Score .69

[.65]



Variable	Pilot	Control	Difference	Z-score
Panel A. Nasdaq Sam	ple (183 pairs)			
Price	\$20.78	\$20.61	-\$.17	.10
	[\$18.40]	[\$19.14]	[-\$.49]	[.06]
Market Cap. (\$ billions)	\$1.76	\$1.70	-\$.07	.09
	[\$.56]	[\$.55]	[\$.00]	[.04]
Volume	263.73	245.26	-18.47	.14
(millions)	[67.48]	[67.87]	[.01]	[.06]
Return	-5.0%	-4.4%	.7%	.12
3/1/04-2/28/05	[-11.0%]	[-9.9%]	[1%]	[.05]
Book / Market	.39	.40	.01	.10
	[.37]	[.36]	[.00]	[.04]
Aggregate Z-Score				.55 [.52]

Difference is not statistically significant for either NYSE or Nasdaq.

D. Test procedure



 P_{Ai} = variable for pilot in April P_{Mi} = variable for pilot in May C_{Ai} = variable for control in April C_{Mi} = variable for control in May

- Comparing P_{Ai} with P_{Mi} is problematic due to stock returns less than -3% in April and greater than + 4% in May
- Comparing P_{Mi} with P_{Ci} is problematic since cannot control for all differences between pilot and control (e.g., institutional holdings, frequency of short selling)
 Analyze "difference of differences" of set of matched pairs:

 $(P_{Mi} - P_{Ai}) - (C_{Mi} - C_{Ai})$



E. Market reaction analysis: Table 2

]	NYSE Sample			Nasdaq Sample				
	Pilot	Control	Difference	Pilot	Control	Difference			
Panel A: Announc	Panel A: Announcement Returns								
July 27, 2004	1.12%	1.11%	.00%	2.76%	2.64%	.11%			
	[.94%]	[.97%]	[.11%]	[2.74%]	[2.23%]	[.45%]			
In 14 28 2004	03%	.03%	06%	99%	-1.02%	.03%			
July 28, 2004	[.00%]	[.00%]	[11%]	[-1.05%]	[-1.00%]	[.07%]			
Lulu 20 2004	1.09%	.81%	.28%	1.71%	2.24%	52%			
July 29, 2004	[.90%]	[.75%]	[.06%]	[1.59%]	[1.34%]	[.33%]			
Panel B: Returns	Around Initiat	tion of Progra	a m						
April 29 2005	.89%	.49%	.40% **	.65%	.89%	24%			
mpin 29, 2005	[.94%]	[.59%]	[.31%]	[.66%]	[.71%]	[20%]			
May 2 2005	.69%	.59%	.10%	.80%	.87%	07%			
May 2, 2003	[.59%]	[.50%]	[.02%]	[.64%]	[.93%]	[.26%]			
Max 2 2005	23%	38%	.15%	.04%	.12%	08%			
May 5, 2005	[19%]	[32%]	[.17%]	[.08%]	[16%]	[.23%]			
Panel C: Cumulat	ive Returns								
April 2005	-3.00%	-4.08%	1.08%	-8.79%	-8.13%	66%			
Mp111 2005	[-1.93%]	[-2.47%]	[.68%]	[-8.35%]	[-6.96%]	[.31%]			
May 2005	4.22%	4.79%	56%	6.92%	7.21%	28%			
Wiay 2003	[3.71%]	[4.11%]	[41%]	[7.72%]	[7.40%]	[.21%]			
Difference of			-1.64%			.37%			
Differences			[70%]			[-2.06%]			

F. Trading: Table 3

Pilot Stocks			S		ocks		
Variable	April	May	% Difference	April	May	% Difference	Difference of Differences
Panel A: Cor	nsolidated Sh	ort Trading V	olume in Shares (>	×100,000)			
NYSE	53.3	49.5	2.5%	50.4	46.0	-2.7%	5.2%
	[25.0]	[24.4]	[-6.0%]	[25.9]	[23.6]	[-8.6%*]	[2.2%]
Nasdaq	70.1	71.9	6.5%	67.1	73.1	11.9%	-5.4%
	[20.2]	[18.7]	[-8.0%]	[19.8]	[17.5]	[-15.5%]	[4.2%]
Panel B: Nur	nber of Short	t Trades (×1,0	000)				
NYSE	10.5	11.9	25.7%**	10.0	9.2	-4.1%*	29.8%**
	[6.9]	[8.7]	[19.3%**]	[6.8]	[6.5]	[-6.5%**]	[28.0%**]
Nasdaq	19.9	19.7	5.0%	19.0	18.4	6.8%	-1.8%
	[9.5]	[8.8]	[-3.9%]	[8.8]	[7.5]	[-11.0%]	[8.6%]
Panel C: Sho	ort Trade Size	e in Shares					
NYSE	415	330	-19.5%**	407	406	1%	-19.4%**
	[351]	[286]	[-20.6%**]	[369]	[363]	[9%]	[-21.0%**]
Nasdaq	236	233	3%	252	254	2.3%	-2.6%
	[216]	[214]	[-1.4%]	[227]	[218]	[-1.7%]	[-1.1%]

G. Volatility: Table 4



		Pilot Stoc	ks		Control Stocks			
Variable	April	May	% Difference	April	May	% Difference	Difference of Differences	
Panel A: Re	ealized Volat	ility, Sum of	Squared 5-minut	e Returns				
NYSE	.71	.58	-14.1%**	.73	.54	-17.4%**	3.3%	
	[.57]	[.46]	[-21.8%**]	[.51]	[.42]	[-22.1%**]	[.2%]	
Nasdaq	1.59	1.35	-11.5%**	1.84	1.45	-11.8%**	.4%	
	[1.26]	[1.00]	[-20.0%**]	[1.36]	[1.01]	[-28.7%**]	[5.4%]	
Panel B: Se	mi-Variance	e (×10 ⁻⁶)						
NYSE	2.13	1.75	-13.9%**	2.27	1.62	-16.9%**	3.0%	
	[1.75]	[1.38]	[-19.2%**]	[1.55]	[1.28]	[-22.1%**]	[.9%]	
Nasdaq	4.67	4.00	-12.0%**	5.27	4.12	-13.5%**	1.5%	
	[3.93]	[2.99]	[-23.2%**]	[3.97]	[2.90]	[-26.8%**]	[3.1%]	
Panel C: De	aily Relative	Price Range	e (×10 ⁻²)					
NYSE	2.37	2.08	-10.8%**	2.37	2.05	-11.0%**	.3%	
	[2.27]	[1.92]	[-12.7%**]	[2.17]	[1.93]	[-13.4%**]	[2%]	
Nasdaq	3.86	3.46	-9.8%**	4.04	3.51	-10.8%**	1.0%	
	[3.69]	[3.17]	[-11.4%**]	[3.73]	[3.14]	[-13.5%**]	[1.8%]	

H. Market Efficiency: Table 5

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Pilot Stocks							
Variable	April	May	Difference	April	May	Difference	Difference of Differences
Panel A: Abs	olute Autoc	orrelation					
NYSE $\Delta t = 30$ min.	.075	.071	004	.070	.069	000	004
	[.061]	[.063]	[003]	[.056]	[.058]	[000]	[010]
NYSE $\Delta t = 5 \text{ min.}$.088	.113	.025**	.087	.096	.008	.017*
	[.076]	[.112]	[.023**]	[.076]	[.074]	[.005]	[.011*]
Nasdaq	.073	.070	003	.082	.067	015*	.012
$\Delta t = 30$ min.	[.064]	[.056]	[001]	[.068]	[.058]	[013**]	[.011]
Nasdaq	.047	.051	.004	.050	.051	.000	.004
$\Delta t = 5$ min.	[.038]	[.041]	[.002]	[.040]	[.043]	[002]	[.004]
Panel B: Ups	side – Down	side R ²					
NYSE $\Delta t = 30$ min.	.022	012	034**	.018	017	035**	.001
	[.022]	[011]	[020**]	[.017]	[020]	[031**]	[.009]
NYSE $\Delta t = 5 \text{ min.}$.032	017	049**	.029	023	053**	.004
	[.023]	[019]	[040**]	[.024]	[018]	[046**]	[.002]
Nasdaq	.005	.010	.005	.004	.014	.010	005
$\Delta t = 30$ min.	[.010]	[.014]	[003]	[.008]	[.002]	[.008]	[012]
Nasdaq	.009	016	025**	.013	011	024**	001
$\Delta t = 5 min.$	[.006]	[011]	[023**]	[.011]	[010]	[022**]	[005]

More on

Nasdaq

Price

Inc.

 P_1

 P_2

 P_3

.165

.224

.164

.196

-.001

-.029

Mo	re	on Ma	rket H	Efficiency	: Price	Runs		UNIVERSITY OF MINNESOTA
			Pilot Stock	S		Control Sto	cks	
Variabl	le	April	May	Difference	April	May	Difference	Difference of Differences
Panel C.	: Aver	rage Condit	ional Proba	bility of Subseque	nt Price Decr	reases/Increa	uses Following St	hort Sale
NYSE	P_1	.263	.263	.000	.262	.256	006*	.007
Price	P_2	.212	.242	.030**	.208	.200	008	.038**
Dec.	P_3	.260	.279	.019	.252	.246	006	.025
Nasdaq	P_1	.209	.214	.005	.217	.220	.003	.002
Price	P_2	.165	.170	.005	.162	.165	.003	.002
Dec.	P ₃	.193	.191	002	.211	.169	042**	.040
NYSE	P ₁	.204	.264	.060**	.204	.197	007*	.067**
Price	P_2	.279	.243	036**	.275	.252	023**	014
Inc.	P_3	.280	.273	007	.285	.288	.003	010
Nasdaq	P_1	.169	.173	.004	.167	.173	.006	002

.165

.230

.000

-.017

-.001

-.012

.163

.217

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I. Liquidity: Table 6

		Pilot Stock	S		Control Stocks			
Variable	April	May	Difference	April	May	Difference	Difference of Differences	
Panel A: Qu	oted Spreads	(¢)						
NYSE	4.19	4.14	.0%	4.04	3.79	-5.5%**	5.5%**	
	[3.83]	[3.70]	[.0%]	[3.43]	[3.30]	[-5.9%**]	[5.1%**]	
Nasdaq	3.70	3.72	1.1%	3.64	3.58	-2.2%*	3.3%*	
	[2.66]	[2.61]	[-2.5%]	[2.76]	[2.65]	[-1.8%**]	[2.6%**]	
Panel B: Rel	lative Spread.	's (basis poir	uts)					
NYSE	13.45	13.38	07	13.71	13.00	72**	.65**	
	[11.49]	[11.23]	[.04]	[10.74]	[9.93]	[63**]	[.51**]	
Nasdaq	24.19	24.26	.07	25.51	24.81	71*	.77*	
	[20.94]	[20.89]	[.27]	[20.03]	[20.00]	[37**]	[.43*]	

More on	Liquid	ity: De	pths				CARLSON
		Pilot Stock	TS		ks	UNIVERSITY OF MINNESOTA	
Variable	April	May	Difference	April	May	Difference	Difference of Differences
Panel C: NY	SE-NBBO De	epths					
Bid Size (100s)	9.92	9.36	-2.7%*	9.03	9.33	4.5%**	-7.2%**
	[6.03]	[5.55]	[-3.9%**]	[6.47]	[6.69]	[2.1%*]	[-6.4%**]
Ask Size	12.29	9.59	-21.5%**	11.63	12.59	8.2%**	-29.7%**
(100s)	[7.65]	[5.76]	[-23.7%**]	[8.34]	[8.64]	[4.1%**]	[-30.3%**]
Bid Size /	.85	1.06	28.6%**	.90	.88	2%	28.7%**
Ask Size	[.83]	[1.05]	[25.7%**]	[.85]	[.82]	[-1.4%]	[29.1%**]
Panel D: Nas	sdaq-NBBO	Depths					
Bid Size (100s)	12.83	15.10	7.6%**	15.25	16.88	7.4%**	.2%
	[4.99]	[5.24]	[2.0%**]	[5.30]	[5.44]	[1.8%**]	[.5%]
Ask Size	12.29	13.76	12.0%**	14.26	15.99	14.8%**	-2.8%
(100s)	[4.57]	[4.99]	[4.9%**]	[4.51]	[5.11]	[10.2%**]	[-1.1%]
Bid Size /	1.23	1.19	8%	1.27	1.20	-1.2%	.3%
Ask Size	[1.15]	[1.12]	[-2.9%]	[1.15]	[1.12]	[-2.7%]	[3%]

J. More on Liquidity: Table 7

[.15]

[.10]

[-.05**]

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		Pilot Stock	KS		Control Sto	cks	
Variable	April	May	Difference	April	May	Difference	Difference of Differences
Panel A: Effe	ective Spread	ls (basis point.	s)				
NYSE	8.37 [6.86]	7.51 [5.97]	86** [67**]	9.00 [7.17]	8.25 [6.28]	75** [46**]	11 [07]
Nasdaq	18.80 [15.33]	17.84 [15.03]	96** [47**]	20.09 [16.39]	19.04 [15.88]	-1.04** [64**]	.08 [.32]
Panel B: Vol	lume-Weighte	ed Price Local	tion of Short Sales				
NYSE	.48 [.48]	.13 [.13]	34** [35**]	.48 [.49]	.49 [.49]	.01 [.00]	35** [34**]
Nasdaq	.16	.12	04** [05**]	.17	.18	.01	05** [

[.16]

[.17]

[.01]

[-.06**]

More	on Liqu	idity: T	able 7				CARLSON BCHOOL OF MANAGEMENT UNIVERSITY OF MINNESOTA
		Pilot Stoc	KS		Control Stc	cks	
Variable	April	May	Difference	April	May	Difference	Difference of Differences
Panel C: Prol	bability of Pr	ice of Short	Sale Being Less Th	an or Equal to	Bid		
NYSE	.148	.298	.151**	.147	.146	001	.152**
	[.148]	[.300]	[.148**]	[.148]	[.147]	[.000]	[.148**]
Nasdaq	.322	.337	.015**	.315	.306	009*	.025**
	[.316]	[.340]	[.011**]	[.315]	[.312]	[010**]	[.026**]
Panel D: Prol	bability of Pr	rice of Short	Sale Being Greater	· Than or Equa	l to Ask		
NYSE	.617	.391	226**	.620	.619	.000	226**
	[.619]	[.383]	[221**]	[.628]	[.618]	[.001]	[221**]
Nasdaq	.434	.403	031**	.436	.436	.001	031**
	[.430]	[.396]	[033**]	[.429]	[.426]	[.003]	[035**]
Panel E: Pric	e Impacts (bo	asis points)					
NYSE	.24	2.40	2.16**	.55	.01	55*	2.71**
	[.01]	[1.93]	[1.99**]	[11]	[70]	[28*]	[2.13**]
Nasdaq	10.15	10.42	.27	10.89	8.98	-1.91*	2.18
	[7.66]	[7.17]	[58]	[8.50]	[5.82]	[-2.88**]	[1.75*]

K. More on Liquidity: Multivariate Analysis



	Ordered Probit Price	Location Regression	OLS Price Impact Regression		
	(All Shor	rt Sales)	(Short I	nitiators)	
	NYSE	Nasdaq	NYSE	Nasdaq	
Panel A: Average	[Median] Coefficien	t Estimates			
DoctDilot (DD)	-7.50E-1**	-1.47E-1**	4.83E0**	2.17E0**	
FOSIFIIOL (FF)	[-7.14E-1**]	[-1.48E-1**]	[4.21E0**]	[.54E0*]	
TradaCiza	2.43E5**	9.16E6	4.17E-4**	2.31E-4	
TradeSize	[1.06E-5**]	[28E6]	[.50E-4**]	[92E-4]	
DDT 1.C.	3.63E5**	1.57E–5	7.04E-4**	-1.54E-4	
PPTradeSize	[.59E–5]	[.49E–5]	[1.92E-4**]	[1.73E-4]	
Panel B. Margina	l Effects of Short Sale	e of Pilot Stock in May			
Prob:	.168**	.027**			
{P ? Bid}	[.164**]	[.026**]			
Prob:	.060**	.001			
$\{Bid < P < Ask\}$	[.059**]	[.001**]			
Prob:	227**	028**			
$\{Ask ? P\}$	[222**]	[028**]			
Dries Langest			3.70**	-1.57	
Price impact			[3.36**]	[-1.18]	

L. Conclusion

- CARLSON SCHOOL OF MANAGEMENT UNIVERSITY OF MINNESOTA
- Price tests do not further the stated objectives of short sale regulation
- Suspension of price tests has not led to an increase in market volatility and a degradation of price efficiency and liquidity
- Specifically, pilot stocks on NYSE have relatively:
 - Smaller short trade sizes
 - More short trades
 - Larger quoted spreads
 - Smaller bid and, more notably, ask depths
 - Short sales have lower execution prices and larger price impacts
 - Thus: short sales of pilot stocks "take" liquidity short sales of control stocks "make" liquidity
 - Hence price tests distort liquidity by typically causing short sales to be executed above the midpoint
- Effect of price tests on Nasdaq has been inconsequential



