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1 U.S. SECURITIES AND EXCHANGE COMMISSION

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6 ROUNDTABLE ON TECHNOLOGY AND TRADING:

7 PROMOTING STABILITY IN TODAY'S MARKETS

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14 Tuesday, October 2, 2012

15 10:00 a.m.

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23 U.S. Securities and Exchange Commission

24 100 F Street, N.E.

25 Washington, D.C.

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1 SEC COMMISSIONERS PRESENT:

2 Hon. Mary Schapiro, Chairman

3 Daniel Gallagher, Commissioner

4 Troy Paredes, Commissioner

5 Elisse Walter, Commissioner

6

7 PARTICIPANTS PRESENT:

8 Sudhanshu Arya

9 Gregg Berman

10 Jim Burns

11 Thomas Bayer

12 Robert Cook

13 Tom Eady

14 Amy Edwards

15 Robert Fishman

16 Chris Isaacson

17 Andrei Kirilenko

18 Amar Kuchinad

19 Dave Lauer

20 Nancy Leveson

21 Craig Lewis

22 Lynne Markus

23 Jamil Nazarali

24 Lou Pastina

25 Dawn Patterson

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1 PARTICIPANTS PRESENT (Continued):

2 Chris Rigg  
3 Jon Ross  
4 Todd Scharf  
5 David Shillman  
6 Heather Seidel

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1 P R O C E E D I N G S  
2 MR. R. COOK: Good morning, everyone. My name  
3 is Robert Cook. I am the Director of the Division of

4 Trading and Markets at the SEC, and it's my pleasure to  
5 welcome all of you here today to the Commission's  
6 Technology and Trading Roundtable.

7 We're pleased you are all able to join us today  
8 for what we anticipate will be an informative discussion.  
9 I think we're going to be bringing in some more chairs in  
10 a moment for those of you standing in the back. So bear  
11 with us, but we're going to get the roundtable rolling in  
12 the meantime.

13 First, let me just give a quick overview of the  
14 day. We'll have two panel discussions. This morning's  
15 panel will focus on error prevention. We will hear from  
16 technology experts about best practices and practical  
17 constraints for creating, deploying and operating mission  
18 critical systems, including those used to automatically  
19 generate and route orders, match trades, confirm  
20 transactions, and disseminate data.

21 We expect to break from this panel at about  
22 12:15. We will then pick up again at around 2:00 p.m.  
23 for our afternoon panel, which will focus on error  
24 response. We expect to learn from our technology experts  
25 about how the markets might address erroneous quoting and  
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1 trading activity when it does occur in order to limit its  
2 impact, through independent filters, objective  
3 tests and other real time processes and crisis management  
4 procedures to detect, limit and possibly terminate the  
5 erroneous activity.

6 Before we begin with our first panel, it's my  
7 honor to introduce Chairman Mary Schapiro and invite her  
8 to offer some opening remarks.

9 CHAIRMAN SCHAPIRO: Thanks very much, Robert.  
10 I want to thank you and your team in Trading and Markets  
11 and in RiskFin for all the great work you've done  
12 organizing today's roundtable.

13 Good morning, everyone, and I also want to  
14 thank all of our panelists for taking time to share your  
15 thoughts with us on market technology. And I also want  
16 to thank all of those who have already written in with  
17 comments. You've given us a number of very thoughtful  
18 recommendations that will become part of the record of  
19 what we're doing here today.

20 To an extraordinary extent, the stability of  
21 our securities markets is tied to the technological  
22 infrastructure of those markets. As with virtually every  
23 industry, technology brings many benefits, and in that respect  
24 our markets are no different. Thanks to technology, our  
25 securities markets are more efficient and accessible than  
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1 ever before.

2 But we also know the technology has pitfalls,  
3 and when it doesn't work quite right, the consequences  
4 can be severe. Just imagine what can happen if an  
5 automated traffic light flashes green rather than red, if

6 a wing flap on a plane goes up rather than down, if a  
7 railroad track switches and sends the train right rather  
8 than left.

9 Similarly, there could be significant  
10 consequences for technological errors in our markets as  
11 well. Trading can be disrupted. Investors can suffer  
12 financial loss. Friends can be imperiled, and confidence  
13 in our markets broadly can erode.

14 Today's roundtable will help us think through  
15 the issues and the steps we need to take to ensure that  
16 our markets remain the most robust, efficient and stable  
17 in the world.

18 There are two basic concerns we need to focus  
19 on that are highly interrelated. These are, first, the  
20 structure of our markets, such as multiple execution  
21 venues, the presence of high frequency trading, dark  
22 pools and the like; and, second, the infrastructure of  
23 our markets, as in the technology that undergirds trading  
24 activity.

25 To provide some perspective, in January of

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1 2010, I asked the staff to begin a comprehensive review  
2 of the equity market structure. It was a review that  
3 included gathering views on everything from the impact of  
4 high frequency trading to the continued rise of dark  
5 pools, to the complexity of a multi-venue market system.  
6 The focus was not so much on the infrastructure of our  
7 markets, but on the way the markets and market  
8 participants operate and behave.

9 Four months later when disorderly trading  
10 activities in the S&P E-Mini Markets spread to the  
11 equities market causing what is now known as the Flash  
12 Crash, we as an agency were well positioned to respond.  
13 Working with the exchanges, we quickly put in place a  
14 series of measures that have since helped to reduce the  
15 likelihood of another event like that from occurring.  
16 Within days we summoned the heads of every exchange to  
17 the SEC to hammer out common sense approaches to bolster  
18 our markets. And as a result of our efforts, we now have  
19 in place single stock circuit breakers to prevent stocks  
20 from falling too far too fast, and we have approved a  
21 more advanced limit up/limit down mechanism to limit  
22 excessive volatility.

23 We now have in place a ban on stub quotes and  
24 rules clearly defining when a trade can be broken so as  
25 to help avoid circumstances that can lead to disorderly

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1 trading. We now have in place rules banning naked access  
2 and requiring rigorous pre-trade risk controls designed  
3 to help mitigate disruptive trading at the source. And  
4 we now have rules requiring large traders, many of whom  
5 use high frequency trading strategies, to identify  
6 themselves so that the Commission can better monitor and  
7 analyze their trades, a process that other regulators

8 overseas are beginning to emulate.

9           Additionally, and perhaps most importantly, we  
10 have adopted a rule that requires SROs to develop plans  
11 for the first ever consolidated audit trail, a feature  
12 that will allow regulators to surveil and reconstruct  
13 trading across many platforms.

14           But there are issues around market structure  
15 and the conduct of market participants that we should  
16 further examine, including the high volume of  
17 cancellations, a proliferation of order types,  
18 transparency, high frequency trading generally,  
19 potentially manipulative trading strategies, and data  
20 latencies for public investors, to name just a few.  
21 These issues will require attention, and we are committed  
22 to addressing them.

23           Today's roundtable will focus more specifically  
24 on infrastructure not only because of its importance, but  
25 also because I do worry that this issue is at risk of

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1 being lost and subsumed by the broader debates regarding  
2 market structure. After all, issues that get lost often  
3 do not get resolved, and these matters of infrastructure  
4 are essential to any holistic approach to improving how  
5 our markets operate.

6           Consider for a moment the IPO of BATS on its  
7 own exchange and the IPO of Facebook on the NASDAQ  
8 exchange. Now, there are many views regarding the  
9 fragmented nature of simultaneous trading across multiple  
10 venues. I believe these IPO events evidence a very  
11 different set of concerns. Both events involved one of  
12 the few single exchange processes that remain in an  
13 otherwise fragmented market, namely, building a single  
14 order book and crossing trades at a single price to open  
15 trading for a newly public company.

16           In the case of BATS, it was a flaw in new  
17 software code designed to conduct a corporate IPO  
18 auction. That mistake caused the matching engine for  
19 tickers in a certain range to enter into an infinite loop  
20 making these tickers, which included the symbol for BATS  
21 itself, inaccessible on BATS.

22           In the case of NASDAQ, the IPO software was  
23 designed to accept cancellations submitted while the  
24 final IPO price, or the cross, is being calculated.  
25 Cancellations received during this time changed the order

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1 book. By design the system recalculated the final IPO  
2 price to factor in the new state of the book, but again,  
3 changes were received before the system could print the  
4 opening trade, which resulted in additional  
5 recalculations. This condition persisted resulting in  
6 further delay of the opening print.

7           These single exchange problems are not a result  
8 of complexity or fragmented markets, but rather a result  
9 of more basic Technology 101 issues.

10 Consider as well the events this summer with  
11 Knight Capital, a trading firm that had just installed  
12 trading software that was intended to send orders to the  
13 NYSE's new retail liquidity program. Instead the  
14 software wound up sending a ton of orders into the  
15 market. As the market data that morning revealed, the  
16 software did not create patterns of rapid orders and  
17 cancels. Rather, the data showed a massive amount of  
18 orders resulting in executed trades that caused Knight  
19 Capital to accumulate significant and unwanted positions.

20 This type of problem, as with the IPO mishaps,  
21 was again the result of basic Technology 101 issues.  
22 Events like these demonstrate the core infrastructure and  
23 technology issues that can be problematic in any market  
24 structure. However, though for today we are focusing on  
25 infrastructure issues, it is important to recognize how  
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1 the overall structure of our markets can affect how our  
2 infrastructure is designed and implemented.

3 For example, we have a very competitive market  
4 environment in which rapid innovation and speed to market  
5 may compete with diligent testing and validation of the  
6 technologies that support such innovation. Our multi-  
7 venue, interlinked market structure also means that an  
8 infrastructure failure by one part or one venue may  
9 cascade into other venues and affect many other parties.

10 And, of course, the inherent speed of trading,  
11 which itself is partly a result of the competitive nature  
12 of our markets, means that even small, short-lived  
13 infrastructure issues can cause drastic harm.

14 To be sure, several of the measures we have  
15 already approved have helped to strengthen our markets,  
16 even in the face of potential and inevitable  
17 technological errors. Indeed, several of the post Flash  
18 Crash reforms, such as the revisions to the clearly  
19 erroneous rules, helped limit the impact of the Knight  
20 Capital episode on other market participants.

21 But limiting any harm resulting from  
22 technological errors is not as good as preventing the  
23 error in the first place, which is why we have instituted  
24 clear rules that require firms with access to our markets  
25 to have controls in place to reduce the chance of such  
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1 errors.

2 But perhaps the strongest message from the  
3 Knight Capital episode is that the party committing an  
4 error may very well end up bearing a massive financial  
5 loss, and if there is a financial loss to be incurred, it  
6 is the firm committing the error that should suffer that  
7 loss, not its customers or other investors. That more  
8 than anything sends a wake-up call to the entire  
9 industry.

10 Nonetheless, our concern is not whether a  
11 single firm might fail, but whether it causes collateral

12 damage to investors and their confidence in the integrity  
13 and stability of our markets. So I'm very pleased the  
14 industry has been working overtime in the aftermath of  
15 the Knight Capital episode to address these issues, and  
16 I'm pleased our roundtable has spurred discussion.

17 By focusing on the underlying nature of these  
18 incidents and hearing as we are today from experts in  
19 technology, I hope we can address these issues in an  
20 efficient, effective and expeditious manner.

21 I will now turn the chair back to Robert Cook,  
22 Director of the Division of Trading and Markets, and his  
23 staff who will serve as moderators of today's discussion.

24 Thank you.

25 MR. R. COOK: Thank you, Chairman Schapiro.

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1 Our panel for the morning session is entitled  
2 "Preventing Errors through Robust System Design,  
3 Deployment, and Operation." Before beginning this  
4 discussion, however, I want to introduce who we have  
5 around our square table here.

6 First and foremost, it's my honor to  
7 acknowledge with appreciation that in addition to  
8 Chairman Schapiro, we're delighted to be joined by  
9 Commissioner Walter, Commissioner Paredes, and  
10 Commissioner Gallagher.

11 In addition, there are a number of  
12 representatives of the Commission staff here who will be  
13 asking questions of our panelists. From the Division of  
14 Trading and Markets, Jim Burns and Gregg Berman will be  
15 assisting me in moderating the panel, and we're also  
16 joined by David Shillman, Heather Seidel, Todd Scharf,  
17 Amar Kuchinad, and Tom Eady.

18 I should just note that Todd Scharf is acting  
19 head of our Automation Review Program, or ARP Program,  
20 and he's also the Commission's Chief Information Security  
21 Officer.

22 From the Office of Information Technology we  
23 have Tom Bayer, who is the Commission's Chief Information  
24 Officer, and from the Division of Risk Strategy and  
25 Financial Innovation, we have Craig Lewis, the

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1 Commission's Chief Economist, and Amy Edwards. And from  
2 our Office of Compliance, Inspections and Examinations we  
3 have Robert Fishman this morning and I believe we'll have  
4 Dawn Patterson this afternoon.

5 I should note for the record that any questions  
6 or observations that any of us on the staff might put  
7 forward today reflect our own views and do not  
8 necessarily reflect the views of the Commission, any  
9 Commissioner or our colleagues on the Commission staff.

10 Of course, the folks we're all looking forward  
11 to hearing from the most are our distinguished  
12 panelists who we're delighted to have with us here today.

13 They were invited to speak today because of their

14 expertise and practical experience with the design,  
15 deployment and operation of complex technology systems.  
16 We very much appreciate their willingness to travel here  
17 and to share their observations and insights with us.

18 I'm going to ask each of the panelists to  
19 briefly introduce themselves in a moment, but first I'd  
20 particularly like to extend a special welcome to two of  
21 our guests who come from academia because we've asked  
22 them to provide a brief presentation at the beginning of  
23 each of our panels to provide some broader context for  
24 the discussion.

25 Sitting to my left and part of our first panel  
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1 is Dr. Nancy Leveson. Dr. Leveson is Professor of  
2 Aeronautics and Astronautics and also Professor of  
3 Engineering Systems at MIT. She is an elected member of  
4 the National Academy of Engineering. Professor Leveson  
5 conducts research on the topics of system safety,  
6 software safety, software and system engineering, and  
7 human-computer interaction.

8 In 1999, Dr. Leveson received the ACM Allen  
9 Newell Award for outstanding computer science research,  
10 and in 1995, the AIA Information Systems Award for  
11 developing the field of software safety and for  
12 promoting responsible software and system engineering  
13 practices where life and property are at stake.

14 Professor Leveson has kindly offered to provide  
15 the opening remarks for our first panel.

16 And sitting to my right is Dr. Lynne Markus.  
17 Dr. Markus is the John W. Probuska, Sr. Professor of  
18 Information and Process Management at Bentley University.  
19 She's also a research affiliate of MIT Sloan's Center for  
20 Information Systems Research. Professor Markus' teaching  
21 research and consulting interests include enterprise and  
22 interorganizational information systems, the unintended  
23 consequences of information technology and risk  
24 management strategies, and IT in the mortgage industry.

25 She was named Fellow of the Association for  
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1 Information Systems in 2004 and received the AIS Leo  
2 Award for exceptional lifetime achievement in information  
3 systems in 2008.

4 Professor Markus has kindly offered to  
5 participate on and provide opening remarks for our  
6 afternoon panel, but for this morning's panel she is  
7 sitting here with us to ask questions and provide  
8 observations as part of the discussion for the first  
9 panel.

10 So I'd like to ask the rest of our panelists to  
11 briefly introduce themselves and the organizations that  
12 they represent, after which I'll ask Dr. Leveson to start  
13 us off with her perspective. So why don't we just go  
14 right on down the panel and people can introduce  
15 themselves?



16 MR. ARYA: Good morning, Chairman Schapiro,  
17 Commissioners and division staff, and thank you for the  
18 opportunity to participate in today's discussion of  
19 technology in trading. My name is Sudhanshu Arya, and  
20 I'm a Managing Director at ITG. ITG is a global broker  
21 that executes as agent on behalf of institutional  
22 investors and broker-dealers both on and off exchange.  
23 We represent approximately three percent of daily volume  
24 in U.S. equities.

25 At ITG I'm responsible for the full technology  
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1 cycle for liquidity management business. This includes  
2 all of our arithmetic trading, routing to exchanges of  
3 other trading venues, market office functions, and Posit,  
4 one of the largest, most established dark pools in the  
5 world.

6 In our search for best execution, we're  
7 required to tackle a number of technical challenges,  
8 including track and climb positions, intermediating order  
9 routes in parent-child relationships, managing open field  
10 and canceled orders in the marketplace, and tackling  
11 latency, throughout and compliance demands associated  
12 with operating in today's environment.

13 Our aspiration for error prevention is simple.  
14 We strive for zero errors in production. Although this  
15 goal may seem unrealistic, it establishes a culture of  
16 prevention and planning. An error free production  
17 environment is key to our license to innovate. In an  
18 extremely competitive environment we are highly motivated  
19 to minimize trading risk and errors.

20 ITG spends significant resources on prevention  
21 and recovery mechanisms that go above and beyond  
22 regulatory requirements. Today's roundtable discussion  
23 represents a good opportunity to enhance industry-wide  
24 efforts to prevent errors, but errors happen and always  
25 will. When they do occur, efficient recovery is

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1 critical. Industry coordination based upon agreed upon  
2 metrics and established communications plans and  
3 protocols are crucial.

4 We look forward to contributing to the  
5 industry's efforts to establish trading technology best  
6 practices, and we commend the division for organizing  
7 today's event.

8 Thank you.

9 MR. ISAACSON. Good morning. I'd like to thank  
10 Chairman Schapiro, fellow Commissioners and the SEC for  
11 arranging this roundtable on market technology and  
12 inviting me to participate.

13 I'm a Chief Operating Officer of BATS Global  
14 Markets, a founding employee, and was an original  
15 developer of the BATS trading system. I oversee  
16 technology and operations at BATS.

17 During my tenure at BATS, we've launched an ECN

18 to the National Securities Exchanges, a European  
19 multilateral trading facility, a U.S. Options Exchange,  
20 and completed the acquisition of Chi-X Europe, and  
21 successfully upgraded the Chi-X Europe to the BATS  
22 technology.

23 With the BATS team, I also responded to the  
24 unfortunate technical error that caused the withdrawal of  
25 our own IPO and have helped manage through the resulting  
0020 crisis.

1 Financial markets, especially the U.S. equity  
2 market, have changed dramatically in the last 15 years.  
3 Numerous changes in regulation, such as the newer  
4 handling rules, Reg. ATS and Reg. NMS, along with mass  
5 adoption of electronic trading, have permanently  
6 transformed the markets. Well publicized events like May  
7 6th and recent technology problems have fueled concerns  
8 about the quality of market structure and overall market  
9 confidence.  
10

11 The technology problems this year have also  
12 raised concern about the level of control surrounding  
13 technology that drives our capital markets. While  
14 realizing the complex systems inevitably fail at times,  
15 today I look forward to discussing how we can better  
16 prevent these failures and minimize their impact on the  
17 broader market when they do occur.

18 Regarding the prevention of errors, I'd like to  
19 discuss three key ideas today. First, better policies  
20 and procedures to ensure adequate time is devoted by  
21 market centers and participants to testing in different  
22 environment before production rollout.

23 Second, the requirement that all market centers  
24 support test symbols that allow for testing of new  
25 trading strategies and order types in a live production  
0021 environment.

1 Thirdly, more tools developed for and greater  
2 involvement of business and compliance personnel to  
3 enhance coverage of possible test case scenarios.

4 Regarding the responding to errors and  
5 minimizing their impact, I suggest the following idea:

6 Document the practice of remediation of known  
7 potential crisis scenarios;

8 Enhance the monitoring to expedite  
9 investigation of unforeseen issues and their root causes.

10 A primary example of enhanced monitoring should  
11 be the receipt of real time execution drop copies from  
12 market centers by participants in order to reconcile in  
13 real time the participant's record of executions versus  
14 the market center's record of executions.

15 Thirdly, know who your key stakeholders are and  
16 be prepared as part of your crisis planning to reach out  
17 to them and keep them informed in as near real time as  
18 possible.  
19

20                   And fourthly, and finally, kill switches at the  
21 exchanges ideally invoked in a coordinated fashion across  
22 the industry based on centralized, real time position  
23 information reported to the DTCC.

24                   I look forward to discussing many of these  
25 ideas among others with my fellow panelists and the SEC

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1                   today.

2                   MR. LAUER: Good morning, Chairman Schapiro,  
3 Commissioners and the SEC Division of Trading and  
4 Markets. Thank you very much for hosting this roundtable  
5 on such a critical issue, and thank you for having me.  
6 My name is Dave Lauer, and I'm currently consulting for  
7 Better Markets.

8                   At Better Markets we advocate reforms to help  
9 curb the abuses in the marketplace. I primarily focus on  
10 the abuses of unfettered technology, high frequency  
11 trading, and predatory trading practices.

12                   As well I'm consulting for IEX Group, which is  
13 a private company building an investor-owned and  
14 investor-focused equity market center.

15                   Since 2005, I have been studying the electronic  
16 markets, first, while building low latency trading  
17 infrastructure which was measured in microseconds,  
18 building actual hardware devices. That was at a start-up  
19 where we worked with most of the top high frequency  
20 trading desks and algorithmic execution desks.

21                   I then took a job after that as a quantitative  
22 analyst in charge of both research and trading both high  
23 and lower frequency trading strategies.

24                   After working for a time focused on both  
25 quantitative research as well as back-testing and trading

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1                   these strategies, I got substantial experience in  
2 understanding the complexities that high frequency  
3 trading strategies face in terms of order routing and the  
4 speed at which they had to move and make decisions.

5                   After witnessing the Flash Crash and many other  
6 smaller incidents on a near daily basis, I decided to  
7 leave the industry and try to use what I have learned to  
8 help try and fix some of the problems that we've all  
9 witnessed.

10                   I think many of us on the panel agree on some  
11 of the issues, such as enhanced testing and quality  
12 assurance are necessary. While many of the more mature  
13 firms in the industry do this, many of the less mature  
14 ones do not and often act with very much a technology  
15 start-up mentality.

16                   I believe technology has moved so quickly that  
17 most market participants have not been able to keep up.  
18 Maybe internally they have and they stay at the cutting  
19 edge, but very few firms at the cutting edge, high  
20 frequency trading firms included, understand the true  
21 complexities involved when all of these algorithms are

22 interacting with each other in the marketplace and the  
23 nonlinear incidents that happen, such as the Flash Crash.  
24 I would urge the SEC to recognize that solving  
25 the problems of market structure, fairness and

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1 orderliness or now technology issues as the technology is  
2 the driving force of the markets, and I would also urge  
3 the SEC to consider the tenets of the most disruptive  
4 technology force of our time, the Internet, which is  
5 based on openness, transparency, and a departure from the  
6 proprietary ways that have marked the technology  
7 revolution on Wall Street up until this point.

8 I believe that with a true open, market-wide  
9 surveillance system we can confront many of the issues  
10 that we see by using and leveraging more advanced  
11 technology algorithms.

12 Thank you.

13 Good morning. I'd like to begin by extending  
14 my thanks to Chairman Schapiro, the Commission and staff  
15 for organizing this roundtable.

16 My name is Jamil Nazarali, and I'm Senior  
17 Managing Director at Citadel Securities, a leading retail  
18 market maker in equities and listed equity options.

19 I appreciate the opportunity to participate in  
20 this roundtable and to help advance the dialogue to  
21 ensure market stability and integrity in today's  
22 increasingly automated trading environment.

23 I joined Citadel over a year ago and have been  
24 active in the industry throughout my career, most  
25 recently spending ten years at Knight Capital Group,

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1 where I was responsible for electronic trading.

2 Citadel Securities trades approximately 13  
3 percent of U.S. consolidated volume in equities and 21  
4 percent of U.S. listed equities volume. We operate an  
5 industry leading market making franchise and an  
6 institutional markets platform. Our team serves a  
7 diverse client base and is a major liquidity provider to  
8 retail investors in the U.S. and around the world.

9 From these vantage points I've been able to see  
10 how for years automated trading systems have provided  
11 enormous benefits for everyday investors, dramatically  
12 lowering trading costs, improving market transparency,  
13 and increasing market efficiency.

14 At Citadel, we have a vested interest in sound  
15 and stable markets. We are hopeful that today's  
16 discussion and follow-on work will help to ensure that  
17 investors continue to benefit from automated trading.

18 Thank you.

19 MR. PASTINA: Good morning. I, too, would like  
20 to thank Chairman Schapiro, the SEC Commissioners and the  
21 staff for putting together today's roundtable to discuss  
22 some of the most pressing issues facing the U.S. capital  
23 markets today.

24 My name is Lou Pastina, and I currently manage  
25 the NYSE Cash Equity Market Operations Group, including  
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1 the development schedule, the tactical operating plans,  
2 the NYSE trading floor, and the electronic trading  
3 component of the NYSE equity market.

4 For the past 30 years, I have been involved in  
5 some capacity in nearly every aspect of the exchange's  
6 business. During this time frame, I've witnessed the  
7 evolution of the execution process in equity markets from  
8 the use of pencil and paper on the trading floor of the  
9 NYSE and NASDAQ's electronic quote screen phone system to  
10 a sophisticated web of servers that include several tiers  
11 of fully automated execution services via broker-dealer  
12 internalization, ATSEs, ECNs, and exchanges.

13 This web of technology has allowed for an  
14 unprecedented level of investor interaction that could,  
15 if fully realized, have a tremendously positive outcome  
16 for all investors. A component of maximizing this  
17 technology requires market participants providing  
18 execution services to implement a greater level of  
19 oversight of their development and implementation of  
20 these services which will provide consumers with a  
21 greater level of confidence in the U.S. equity market  
22 infrastructure.

23 As you know, self-regulatory organizations  
24 operate under the direct purview of the Securities and  
25 Exchange Commission and participate in the SEC's  
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1 automated review policy program, as it pertains to the  
2 review of trading technology and security. The ARP  
3 Program conducts on-site annual reviews, quarterly  
4 updates calls, and engages in regular dialogue with us on  
5 matters relating to the technology development, quality  
6 assurance, and security functions of our exchanges.

7 Although the program is voluntary, we have  
8 always treated it as mandatory and generally believe it  
9 serves several purposes, including assisting regulators  
10 in identifying issues that might be occurring across  
11 several SROs.

12 As the industry and the SEC consider solutions  
13 that will enhance the stability of the capital markets,  
14 we believe it is important for any standards to be  
15 uniform across the industry and any additional  
16 requirements that are instituted should not exclusively  
17 place additional requirements on exchanges.

18 Given the rapid rise in the number of trade  
19 execution venues and the technology used by traders to  
20 access each of those venues, it remains in the interest  
21 of all market participants to universalize those  
22 standards. Given the topic of this panel is preventing  
23 errors through robust system design, deployment and  
24 operation, there are two primary points I hope to outline  
25 today.

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1           The first is the establishment of common  
2 standards that can be used in the industry for technology  
3 deployment.

4           The second is a possible technology solution we  
5 believe will address a volume driven event similar to the  
6 one that occurred at Knight Securities.

7           Everyone involved in the securities transaction  
8 business recognizes that there is no single way to go  
9 about delivering innovative technology options and  
10 solutions to market participants. This includes the  
11 differing functionalities available at venues as well as  
12 the deployment and testing of new technology introduced  
13 into the trading environment.

14           However, given the complexity and  
15 interconnectedness of trading technologies that exist  
16 today, we believe the industry should consider  
17 establishing a common set of standards or best practices  
18 for all execution venues to follow regarding the  
19 implementation and deployment of trading technology.

20           In particular, we believe that the industry  
21 could benefit from common standards for system  
22 development life cycles requiring minimum standards for  
23 specifications, coding, testing and implementation;  
24 employing capability models and certifying to minimum  
25 levels, perhaps making those metrics public; implementing

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1 standard testing requirements for large scale  
2 deployments, including unit regression integration,  
3 customer-industry recovery and capacity testing, and  
4 having capacity and recovery standards.

5           Consideration should be given to establishing  
6 minimum capacity standards and recovery standards for all  
7 execution venues.

8           Establishing a common set of standards that are  
9 broadly accepted can go a long way to minimizing the  
10 confusion imbedded in an already cumbersome set of  
11 processes designed to eliminate problems from occurring  
12 before they're placed into production.

13           Most of the existing market center controls  
14 today are focused on volatility in the market rather than  
15 volume, as was the case with the most recent major market  
16 technology issue. To that end the SEC implemented  
17 15c3-5, market access control rules from July 2011, which  
18 are designed to require broker-dealers to establish  
19 practices that should prevent market-wide issues as a  
20 result of excessive erroneous volumes.

21           While it has yet to be determined if these  
22 rules are being implemented with the benefit they seek to  
23 provide, we believe that any additional rules that  
24 technology solutions discussed would be an added layer of  
25 protection for the market and not in lieu of 15c3-5.

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1           As I mentioned, there are already several

2 methodologies exchanges use to curtail trading  
3 disruptions. At the NYSE, we have three primary  
4 controls: throttling, liquidity replenishment points,  
5 and line monitoring.

6 In addition, there are market-wide  
7 methodologies which include single stock circuit breakers  
8 which will be replaced with limit up and limit down;  
9 market-wide circuit breakers; and clearly erroneous  
10 execution rules. Each of these items has worked as  
11 patches to address the problems they are designed to  
12 affect. However, none of them focus on excessive volumes  
13 from a single source.

14 As you may know, subsequent to the issues at  
15 Knight, NYSE Euronext helped organize a working group of  
16 market participants from nearly every corner of the  
17 trading universe, including other SROs, broker-dealers,  
18 market makers, proprietary traders, and buy-side firms.  
19 One of the premises of the discussion was that although  
20 15c3 is designed to establish controls at the individual  
21 broker-dealer level, it does not protect the industry as  
22 a whole if the technology problem occurs at a  
23 broker-dealer regardless of their intent to comply with  
24 the rule.

25 The working group recently submitted a comment  
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1 letter outlining a possible kill switch solution that we  
2 believe will provide a second layer of security should a  
3 volume based disruption occur again. As outlined in more  
4 detail in the letter, we believe a kill switch could be  
5 designed at the exchange level that would halt quoting  
6 and trading activity of a broker-dealer if it exceeded  
7 the established peak net notional volume threshold set by  
8 the broker-dealer.

9 We believe that the broker-dealers would be  
10 best suited to choose what their peak net notional volume  
11 threshold should be within reasonable measures based on  
12 prior trading volumes.

13 In addition, the exchange could include  
14 functionality that would automatically send an electronic  
15 message to the broker-dealer should it come within a  
16 certain percentage of its threshold, and unless the  
17 threshold is increased the broker-dealer's access to the  
18 change would halt upon reaching the threshold.

19 While there are other specifics around such a  
20 proposal that must still be discussed, we believe that a  
21 kill switch-like solution may be the most widely accepted  
22 solution that can be implemented on a reasonably short  
23 time frame.

24 In addition, we believe that there are several  
25 market participants that may have longer term solutions  
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1 to these issues as well.

2 Thank you, again, for the opportunity to  
3 participate in today's discussions. We intend to

4 continue our efforts to work with our colleagues in the  
5 industry to come to an appropriately measured solution  
6 and look forward to answering any questions.

7 MR. RIGG: Good morning. First of all, I would  
8 like to thank Chairman Schapiro and the Commissioners and  
9 the staff. I very much appreciate the opportunity to  
10 participate in this panel.

11 My name is Christopher Rigg. I'm from IBM's  
12 Global Business Services, which is our consulting  
13 business unit, and I lead our Application and Innovation  
14 Services Group focused on the banking and financial  
15 markets practice.

16 That group is essentially the organization  
17 within IBM that focuses on helping our clients implement  
18 either custom develop or integrate custom, large, complex  
19 systems integration, and I believe I can contribute to  
20 this panel because we have extensive methodologies that  
21 have been used both within the financial services sector,  
22 within the financial market sector, and also through the  
23 many other sectors that IBM serves.

24 So, again, thank you, and I appreciate the  
25 opportunity to participate.

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1 MR. ROSS: Hello. My name is Jon Ross. I work  
2 for -- am CTO for GETCO, LLC. I've been there for about  
3 five years. Previous to that I was the CTO for the  
4 NASDAQ Stock Market, and I was the executive responsible  
5 for their single book integration of SuperMontage INET  
6 and BRUT platform. So I've got a few big software rods.

7 My background is software development. I  
8 worked at Microsoft, did some videogames in the past.

9 GETCO is a market maker. We primarily make  
10 two-sided markets in the public market. That's our  
11 primary strategy. We also run a customer service  
12 business and our footprint in the market is fairly large.

13 You know, our view is the markets are going a  
14 sort of multi-decade transformation from a largely manual  
15 market to a largely automated market. They're also going  
16 through a transformation in complexity, but this isn't  
17 happening in a vacuum. The SEC has periodically visited  
18 the growing technology of the market, and most notably  
19 the implementation of ARP in '89. That was clearly wise  
20 given the events and what happened after that; expanding  
21 ARP to ATSEs in '98. So I think it's highly appropriate  
22 that the SEC is visiting this once again and hopefully  
23 will shepherd us into a more stable system.

24 I want to echo some things people said. As our  
25 markets get more complex, we're also driving a great deal

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1 of value out of them, but as the complexity goes up,  
2 there's risk involved. Anyone who drives a car or uses a  
3 computer understands that cars get more complex.  
4 Computers, the Internet, all gets more complex. They  
5 tend to be prone to errors and disruptions.



6                   Minimizing that is critical, and then as the  
7 Commission realizes that, and also when it does happen,  
8 dealing with it in the most appropriate manner and  
9 dealing with the built in conflicts in management crisis  
10 I think is a very important topic as well.

11                   Thank you.

12                   MR. R. COOK: Thank you.

13                   And, again, thanks to all of you for agreeing  
14 to be here today.

15                   COMMISSIONER GALLAGHER: Hey, Robert, can I  
16 interrupt you for one second?

17                   MR. R. COOK: Yeah.

18                   COMMISSIONER GALLAGHER: In your introductions  
19 earlier you mentioned the Commission. I was on the phone  
20 before I came down with Commissioner Aguilar, who has  
21 been very ill and barely has a voice, but wanted me to  
22 tell everybody that he's watching on the Internet the  
23 Webcast. So big brother is watching, and my guess is  
24 that he'll send us an E-mail if he has any questions, but  
25 I just wanted to point that out to everybody.

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1                   MR. R. COOK: Thanks. I appreciate that,  
2 Commissioner Gallagher, and sorry to hear that he's not  
3 feeling well today.

4                   So again, we appreciate your willingness to  
5 spend the time with us today and to share your  
6 perspectives on these issues.

7                   I just want to note for the audience here and  
8 those who are watching that most and perhaps all of our  
9 panelists have actually submitted written comments to our  
10 public comment file with their observations and  
11 recommendations to the Commission, and these are  
12 available for anyone to review on the Commission's  
13 Website, and I want to take this opportunity to note that  
14 the comment file for this roundtable will remain open,  
15 and we invite any interested parties to add their  
16 thoughts and observations which you can do through the  
17 Website.

18                   We have already received a number of very  
19 thoughtful comments and recommendations in this way from  
20 a variety of different perspectives, and our staff will  
21 be reviewing all the comments we receive in the file.

22                   So with that, let me ask Dr. Leveson if you  
23 would like to begin with your sort of stage setting  
24 remarks, and we'll have to pass the mic down.

25                   DR. LEVESON: Thank you.

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1                   First of all, thank you for inviting me here  
2 today to share my experience. I apologize in advance  
3 that I'm going to have to disappear early. I have sort  
4 of triply booked today.

5                   First, let me give some additional background  
6 that wasn't clear from the official bio, and that's that  
7 I've been in software engineering now for 47 years. I

8 first worked as a system engineer for IBM, and then I  
9 went back to school for a Ph.D. in computer science, and  
10 since then I've been teaching and doing research in  
11 software engineering.

12 I've also been a co-owner of a software company  
13 for 20 years. So I have a lot of experience, and I've  
14 worked basically in every industry in the world. I was  
15 originally in the computer science department, a  
16 professor for the first 18 years of my career, and then  
17 moved to aerospace engineering for the last 14 for a  
18 variety of reasons that are irrelevant today, but I am  
19 not just an aerospace engineer. In fact some aerospace  
20 engineers say I'm just a computer scientist in disguise.

21 So let me tell you a little bit of what I've  
22 learned in the last 47 years. The first lesson is that  
23 all software contains errors. I have not in all of that  
24 time ever come across any software that was not trivial  
25 in which no errors were found during operations. The

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1 errors may not surface for a long time, but they're  
2 lurking there and waiting until just the right conditions  
3 occur.

4 There are also some myths about certain  
5 industries being able to create perfect software but  
6 unfortunately this is patently untrue. No industry  
7 creates perfect software. So let me tell you some  
8 examples of things that we've -- you may have heard.

9 So, for example, the space shuttle was rumored  
10 to have zero defect software. I always chuckle when it's  
11 always called zero defect software. When I chaired a  
12 committee for NASA, they examined the software processes  
13 for the shuttle software in 1992. We had already by that  
14 time found 27 safety critical errors in the shuttle  
15 software that could have brought the shuttle down under  
16 certain different circumstances, and they were sort of  
17 lucky. None of these, of course, led to a disaster, but  
18 at that time, just so this may be of interest, 1992, NASA  
19 was spending \$100 million a year to maintain that  
20 software.

21 Now, most places, even government agencies  
22 can't spend \$100 million a year just on maintenance of  
23 software, and that was relatively simple software. It  
24 was only about 200,000 lines of code, whereas jet planes  
25 now, commercial planes have about five million. The

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1 military aircraft have 15 to 20 million. Cars have  
2 upwards of over 50 million lines of code in them today.

3 So we're talking about simple software, and  
4 they were spending as I say to get such good results  
5 from their software \$100 million a year; probably spent  
6 more in later years.

7 What about newer spacecraft? That was an old  
8 one. Well, as the use of software has grown in space so  
9 have the problems. NASA pours an enormous amount of

10 money into software and employs the best engineers in the  
11 world. They know that their projects take upwards of a  
12 decade, ten years to create, and they get one chance and  
13 that's it. If they fail, it's all over.

14 For example, every -- oh, and with all this  
15 effort and expense, they still have lots of errors and  
16 losses because of software. For example, every Mars  
17 mission has had serious software problems, and some of  
18 them occurred when the software could be put to sleep.  
19 What they do is essentially put it to sleep until the  
20 NASA JPL engineers on the ground can figure out how to  
21 fix it and what to do about it, and then they send up a  
22 patch to the software.

23 In other cases, for example, the Mars Polar  
24 Lander, the Mars Climate orbiter and others, it wasn't in  
25 a situation where they could put it to sleep and they

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1 just lost everything.

2 So what about aircraft? All right. We all fly  
3 on aircraft. I don't mean to make you scared. We do a  
4 pretty good job with aircraft, as you know. We have a  
5 wonderful safety record, and most accidents that do occur  
6 are blamed on pilots because it's easy to blame pilots.  
7 There's a lot of reasons why, but the fact is that most  
8 of these accidents blamed on pilots at the very least,  
9 the software helped induce the pilot error, and sometimes  
10 the software more directly created the problems.

11 We're probably been reading about the recent  
12 Air France 447 loss when it was flying from Rio to Paris,  
13 and that is, again, blamed on the pilots, pilot training.  
14 As it turned out it was really a technology and a  
15 software problem down underneath.

16 And remember there are tremendous efforts to  
17 make this software failsafe and fault tolerant. Air  
18 traffic control centers have had outages for hours and  
19 had to shut down operations at airports and just tell the  
20 pilots to go wherever they can and land because they have  
21 unexpected problems.

22 I could go on and on and with other industries.  
23 The stories are all the same, and all of these losses,  
24 the software was constructed by highly intelligent,  
25 highly skilled people who thought that they had adequate

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1 backups and that they had prepared for every contingency.

2 The very highest software engineering and technology  
3 standards were used. They did everything that we know  
4 how to do or tried to do.

5 And things are unfortunately getting worse, not  
6 better, and why are they getting worse? Well, because we  
7 keep wanting, the way humans are want to do, we keep  
8 wanting to make things more complex, get more  
9 functionality, do more things with computers. They're  
10 almost considered magic devices.

11 And one of the things about computers and on

12 software is we have pure design, design that's abstracted  
13 away from the physical realization of the device. So we  
14 can build things that are much more complex because we  
15 don't have all that physical constraints that we had to  
16 deal with, and so what we're finding is that we can't  
17 anticipate all the potential unsafe and dysfunctional  
18 interactions among the components. It's not necessarily  
19 just individual component failure. In a lot of these  
20 accidents each individual component worked exactly the  
21 way it was expected to work. It surprised everyone in  
22 the interactions among the components.

23 At the same time our attempts to create  
24 failsafe or fault tolerant systems that already use human  
25 monitors or back-ups haven't been terribly successful for  
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1 a variety of technical and psychological reasons. I  
2 don't have time to go into them, but basically it's  
3 almost impossible for humans to monitor computers.

4 One of the reasons is that they're too  
5 reliable. If they failed more often, it would be much  
6 easier to monitor them, but if something only makes a  
7 mistake every six months or every year, how do you keep  
8 alert? How do you maintain the ability to catch errors?

9 And after a while there's this thing called the  
10 incredulity response. We just don't believe that the  
11 computer, since it always does the right thing, that it  
12 could possibly be doing something wrong, and so people  
13 are loath to intervene. I mean, I'm not sure what  
14 happened in Knight trading, and it would be fascinating  
15 to talk to the people, but I have a feeling that some of  
16 these well known principals were probably involved there.

17 Kill switches, panic buttons, we put those in  
18 all of our systems. Unfortunately they don't always  
19 work, and sometimes, in fact, our protection features are  
20 the actual things that bring us down. The problems are  
21 in our attempts to provide extra protection.

22 And I haven't even mentioned the problems of  
23 security and software, which you're all aware of because  
24 we all deal with those all the time. So I'm not even  
25 going to talk about that, but you know it's almost

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1 impossible to build. Almost? It is impossible to build  
2 totally secure software systems. The Pentagon has been  
3 trying for a long time, and they have the best minds on  
4 the planet working, and there are still people breaking  
5 into their systems. They don't like to talk about it,  
6 but it's happening.

7 But some groups have been more successful than  
8 others. So we can learn from the groups that have been  
9 successful and that have tried very hard to do things  
10 right. Of course they use the best software engineering  
11 principles. They clearly think of quality, use high  
12 quality assurance methods, testing, others. I mean, they  
13 just do the ultimate of what we can possibly do, and they

14 take sometimes a decade doing this before, for example,  
15 in the spacecraft software.

16 So while I'm not suggesting that anyone  
17 shouldn't use the highest standards, it's not going to be  
18 enough. I wish it were. It's not. So how do the most  
19 successful industries limit risk? They use three  
20 practices in addition to the standard technological  
21 practices.

22 One of these is oversight. Most industries  
23 that have very high reliability software have government  
24 agencies overseeing what's being done with an iron hand.  
25 For example, the FAA and the NRC, Nuclear Regulatory

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1 Commission, the aircraft industry knows that people will  
2 stop flying and we finally would have high speed rail in  
3 this country if the planes start falling out of the sky,  
4 and if they don't exercise the utmost discipline in  
5 creating and maintaining aircraft and air traffic control  
6 software.

7 So they participate. They understand that  
8 public confidence is a critical part of their industry,  
9 and they do as much as the FAA. The FAA is really  
10 working with them in partnership. It's surprising, and  
11 the industry itself writes its standards and does a very  
12 good job of it because they want to stay in business,  
13 frankly.

14 The nuclear power community until recently just  
15 didn't allow software in the nuclear power plants.  
16 Unfortunately, we're now starting to build fully digital  
17 nuclear power plant protection systems, and the Nuclear  
18 Regulatory Commission is starting to provide strict  
19 standards and oversight. One of the meetings I'm  
20 supposed to be at right now -- I sent a grad student  
21 instead -- is with the Nuclear Regulatory Commission to  
22 help them figure out what they should be doing. It's one  
23 of my best graduate students though.

24 MR. R. COOK: Yeah, feel free to leave.

25 DR. LEVESON: I promise.

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1 (Laughter.)

2 DR. LEVESON: One of the wonderful parts about  
3 being at MIT is your grad students are all brighter than  
4 you are.

5 Other agencies haven't been so on top of  
6 things, and they all are starting to be concerned, such  
7 as the FDA, which is the other place I'm supposed to be  
8 right now. You would be appalled if you knew how many  
9 people are killed by software and medical devices every  
10 year. I mean no one wants to talk about it, to be  
11 honest, because the numbers are large.

12 The first best practice is that the government  
13 oversight has been used in these industries. First of  
14 all, they understand, as in your industry, that public  
15 confidence is critical for the survival of the industry,

16 and the government and the industry have worked hand in  
17 hand to ensure that public confidence is not disturbed.

18 The second practice they use is essentially  
19 being extremely conservative in the technological  
20 devices. Now, it's not that they don't use the latest  
21 technology. They do. They use the latest and greatest  
22 technology, but they limit software functionality and  
23 complexity. So the software in these successful  
24 industries contains for the most part only the minimum  
25 function that's required to achieve the goals of the

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1 system. It doesn't add on stuff. You don't mix up the  
2 entertainment software on your airplane with the other  
3 software.

4 And unlike the financial industry with its high  
5 frequency trading, the other industries that require  
6 public confidence to survive limit the complexity of the  
7 software they build and they only implement, as I say,  
8 the basic functionality they need to get away with to  
9 serve the primary mission. Any extra stuff,  
10 entertainment systems and stuff is strictly separated.

11 People want to do that; you want to have  
12 entertainment on planes, absolutely important, but you  
13 don't mix that up with your avionics software.

14 The third and final practice I want to talk  
15 about is the application of systems thinking and system  
16 engineering. These industries realize the problem is not  
17 just a technology problem; that they need to design the  
18 larger system so that software errors don't cause mayhem  
19 because they know that the software errors are going to occur  
20 despite what they do.

21 And they do this through providing the control  
22 structure that limits and controls risk by enforcing  
23 constraints on the non-technology related system behavior  
24 that preclude or at least greatly reduce serious losses.

25 They understand that they need to fix the system, not

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1 just fix the technology.

2 I wrote about how to do this in my new book.  
3 I'll get a little plug: Engineering: A Safer World,  
4 which was published last January and is getting a lot of  
5 attention, and it's really a different approach, but it  
6 talks about how do you apply systems thinking. How do  
7 you look at the larger system and fix that, too, along  
8 with the technology?

9 So sort of to summarize, I don't want to sound  
10 like Chicken Little or a latter day Luddite. I did not  
11 get a Ph.D. in computer science and spend 47 years  
12 working in the field just to try and convince everyone  
13 not to use computers. But the bottom line is that  
14 there's 100 percent certainty that you will have more  
15 upsets caused by the financial system software and  
16 probably in not too long a time, but it will occur, and  
17 it's probably going to start occurring unless something

18 is done more frequently because people are going to keep  
19 adding more functionality and more risk into the system  
20 unless it's limited.

21 And there is no technical fix. It doesn't mean  
22 we shouldn't test, as people were talking about. Use the  
23 highest quality assurance methods, do everything we can  
24 to build great software, but that's not going to totally  
25 solve the problem.

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1 The industries that have learned this lesson  
2 the hard way limit their risk with discipline and  
3 establishing controls. The biggest mistake that the  
4 Titanic designers made was believing that they could  
5 build an unsinkable ship and, therefore, they didn't have  
6 to prepare for contingencies, for calamity.

7 And this is still true. We've learned better  
8 in these very safety critical industries. We've learned  
9 that we cannot build an unsinkable ship and we cannot  
10 build unfailable software, perfect software. The  
11 financial industry needs to learn, too, that computers  
12 aren't magic; that our engineering techniques for  
13 creating software aren't perfect; and that failsafe and  
14 fault tolerant designs, whether these features are  
15 automated or they use humans in a monitoring function,  
16 are a goal but not yet a reality.

17 We need broad approaches and solutions that go  
18 beyond the technology. If instead this industry engages  
19 in hubris and wishful thinking, we're all going to have  
20 to live with the consequences.

21 Thank you.

22 MR. R. COOK: Thank you, Dr. Leveson. We  
23 really appreciate your insights, and I think they provide  
24 a valuable backdrop and context for the rest of our  
25 discussion.

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1 I know you need to leave. So we appreciate  
2 your spending your time here. I suppose there are  
3 probably a number of questions those of us who aren't  
4 flying today might like to ask, but in the interest  
5 of making sure that we have time to hear from our  
6 other panelists, I'm going to move us on to that unless  
7 there's any objection, if anyone has any.

8 Again, thank you for joining us today.

9 DR. LEVESON: Thank you.

10 PREVENTING ERRORS THROUGH ROBUST SYSTEM DESIGN,  
11 DEPLOYMENT, AND OPERATION

12 MR. R. COOK: In some respects I guess, you  
13 know, your comments cast new light on the title of this  
14 panel, "Preventing Errors," but we're eternally  
15 optimistic, and so we will begin to explore this through  
16 a series of questions that we have for our panelists.

17 And the first one is really about industry best  
18 practices, and maybe I'll ask Christopher to take the  
19 first crack at addressing this, given your kind of

20 perspective working with a variety of different financial  
21 services firms.

22 But can you talk to us a little bit about what  
23 are the industry best practices for testing robustness,  
24 deployment, and the use of software systems? In  
25 particular, are they sufficient today to support the

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1 continuity and integrity of the markets? And if not,  
2 what more from your perspective needs to be done?

3 MR. RIGG: Sure. Well, first I would say that  
4 I think when you talk about best practices, I think best  
5 practices are aligned to particular industries, and  
6 different industries have different levels of risk that  
7 they face in the marketplace, and that tends to drive the  
8 practices that they choose.

9 So just as Dr. Leveson talked about when the  
10 risk of what you're deploying into production goes up,  
11 the amount of rigor typically that you apply to that  
12 process should go up commensurate with that. So higher  
13 risk applications should have more process rigor  
14 associated with them.

15 So I think from a best practice perspective  
16 we're seeing that through many industries where you can  
17 see in the financial services industry you have very  
18 large, complicated systems that have to be up all the  
19 time. If you look at the Fed. wire system, if you at ATM  
20 systems at large banks, those systems have a great deal  
21 of rigor associated with them, which means very small  
22 number of changes, an extensive amount of testing prior  
23 to those changes going into production, and a significant  
24 amount of sign off by the various stakeholders.

25 So I think, you know, it's hard to apply a

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1 single practice to any particular industry because  
2 obviously some industries have a great need to have a  
3 high frequency of change because they feel like they need  
4 that in the marketplace in order to respond to the  
5 competitive nature, and I think this industry is  
6 certainly one of them where there's a significant amount  
7 of change. So the tendency can be to use less rigor when  
8 there's more frequency of change.

9 I would say in the best practices space you  
10 need to continue to figure out a way to balance those  
11 two, the amount of rigor with the frequency of the need  
12 to make change very quickly.

13 In terms of whether they are adequate, I think,  
14 you know, I'm not sure I'm in a position to determine  
15 that. I think that every business needs to look at their  
16 processes, the key stakeholders. One of the best  
17 practices, I think that we all who develop software know  
18 that you need to make sure that the key stakeholders,  
19 which typically includes the business, whoever owns the  
20 P&L, they need to be integrally involved in the process  
21 so they understand what they're asking for, the risk



22 associated with what they're asking for, sign off and  
23 agree to the amount of testing that's going to be applied  
24 because ultimately at the end of the day all of us here  
25 who are technology people, we typically don't run our  
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1 businesses. We are providing the technology that the  
2 people who own the businesses are providing.

3 So in that case I think one of the key things  
4 there is to make sure that the business understands the  
5 risk associated with the technology being developed and  
6 they agree to the level of rigor that's being applied.

7 CHAIRMAN SCHAPIRO: Robert, could I jump in  
8 with a question?

9 I thought that was a great presentation from  
10 Dr. Leveson, and one of the things that really struck me  
11 was this idea that in the Nuclear Regulatory Commission  
12 world or the FAA, they're very conservative about their  
13 use of technology, and they go towards, you know, just  
14 dealing with the essential functionality and not lots of  
15 add-ons.

16 And I wondered if in your experience at IBM and  
17 really for anybody in the financial services industry has  
18 that discipline of let's focus on exactly what must  
19 happen with this software and not throw in lots of bells  
20 and whistles, which as she describes it leads to the  
21 potential for the interaction of components that creates  
22 problems.

23 MR. RIGG: I'll start and encourage other  
24 people to contribute.

25 I would say that I think in most cases for key  
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1 mission critical applications that have certain  
2 requirements associated with them, whether it be high  
3 speed of execution, obviously which is something that's  
4 common here, I think in those cases I think most of the  
5 time the software is minimized to what it actually needs  
6 to be, and often that is simply because of the  
7 requirement to execute at the speed that they need to in  
8 these marketplaces.

9 So I think if you were to look at the core  
10 routing algorithms and core processing software of any of  
11 the people up here and any of the participants in the  
12 industry you would find that that software is fairly  
13 lightweight, fairly focused specifically on the task and  
14 doesn't have a lot of extraneous feature and  
15 functionality.

16 I think there are other parts of, you know, the  
17 organization of many businesses that have software that's  
18 more feature rich and more focused on that because they  
19 feel like they need that in the marketplace, but I think  
20 for the key areas of financial systems that are  
21 performing very specific tasks, I think that that  
22 minimization principal is generally applied, and what  
23 I've seen is it applied pretty well and pretty

24 appropriately.

25 MR. ROSS: I have a quick comment. The most  
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1 stable platform I ever worked on, which was also the  
2 simplest, and I don't think that's coincidence, which was  
3 Ireland, just to bids and asks, matched them. No  
4 opening crosses, no pegged orders, nothing fancy at all.  
5 This was obviously pre- Reg. NMS. That was by far the  
6 most stable platform I ever worked on.

7 That platform we decided is not appropriate for  
8 today, you know, with all of the interlinkages between  
9 exchanges, open and closing processes that need to be  
10 implemented, but I think it's maybe worth -- I think it's  
11 maybe worth reflecting on for a minute how much of the  
12 complexity in the system do we actually need, to your  
13 point exactly.

14 MR. LAUER: I'd like to say that I think  
15 sometimes from what I've seen we can go too far actually,  
16 especially in low latency systems, when we focus simply  
17 on what the task is for that software to perform. I've  
18 seen risk checking being neglected in favor of faster  
19 performance, that type of thing.

20 So on one hand, you can go too far in  
21 simplifying too much, especially when there is this  
22 latency race to zero. On the other hand, it can be very  
23 tempting by designers of these systems who are generally  
24 very smart to see them as much simpler systems than they  
25 actually are, and so when they go to make changes to what  
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1 they perceive as a simple system, they don't always  
2 understand the complexity of even minor and small  
3 changes, and especially the complexity of how these  
4 algorithms are interacting with one another in the  
5 marketplace, and that can lead to much less rigor in  
6 terms of testing systems both from a quality assurance  
7 perspective where you tend not to have independent  
8 quality assurance groups in many firms, as well as a load  
9 testing perspective where software is not adequately  
10 exercised in conditions that, you know, accurately mimic  
11 what the market conditions are like when you're actually  
12 trading.

13 MR. ARYA: I'd like to add to your point. I  
14 think isolating smaller components is extremely  
15 important, but I think also taking, to kind of complement  
16 that, taking the approach to have a multi-shell approach  
17 so that you will have smaller components that are written  
18 with simplicity, but in order for risk checks and so  
19 forth, we take a very multi-layered approach.

20 So you have other risk systems they are  
21 continuously observing how these low latent systems are  
22 trading, and they have means to intervene in real time.  
23 And it's extremely important to keep these low latency  
24 systems very, very simple, but also it's very important  
25 to have integration between these outer shells that

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1 protect these simpler systems and continuous integration  
2 testing between the two.

3 We run a dark pool, one of the largest dark  
4 pools, and we specifically go out of our way to make sure  
5 that the actual crossing engine itself is extremely  
6 simple, but that said, its interaction with tape  
7 recording, its interaction with order writing and so  
8 forth has to be continuously tested. The crossing engine  
9 could be all doing well, but if the external components  
10 are not doing well and interacting properly, that could  
11 lead to a disaster.

12 So having smaller pieces as simple as possible  
13 but having outer shells that protect them, watch them is  
14 equally important.

15 MR. NAZARALI: If I could just make a point,  
16 we're spending a lot of time talking about software  
17 development and testing and implementation, and that's  
18 very important and all of us can do a better job doing  
19 that. But as we think about trying to avoid the type of  
20 massive errors that happened at Knight Capital Group,  
21 it's important to think about the whole system.

22 And as Dr. Leveson pointed out, two things  
23 really resonated. Number one is all software contains  
24 errors, and number two, it's not just a technology  
25 problem.

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1 So if you look at what happened at Knight  
2 Capital on August 1, the first five minutes of that  
3 trading was really a software problem. The next 35  
4 minutes where the software was not shut off was really a  
5 risk management and control and management processes  
6 problem. And I think it's important for all of us as we  
7 make our systems more robust and improve how we implement  
8 the software, that we also put in place the right  
9 management and risk protocols so that if something like  
10 that happens we can pick up the phone and call the New  
11 York Stock Exchange and say, "Shut off all trading. Kill  
12 all open orders."

13 If that had been done five minutes after on  
14 August 1 at Knight Capital, we probably wouldn't be here  
15 right now. So I think that that's something that's very  
16 important for us to all consider.

17 MR. PASTINA: Just another point that Dr.  
18 Leveson mentioned was that the amount or number of lines  
19 of code in a car, and that really struck me because she  
20 was talking about millions of lines of code in a car, and  
21 I don't know about the other participants, but a typical  
22 matching engine doesn't have millions of lines of code.  
23 It typically has thousands of lines of code. It's much  
24 smaller. It's much more streamlined. It's not anything  
25 like that, and you know, comparing the two is very

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1 interesting because the amount of testing that goes into

2 a car compared to the amount of testing that goes into a  
3 matching engine, it's a much smaller component. It's not  
4 as big as, you know, a couple million lines of code.

5 MR. ARYA: I think in terms of best practices,  
6 I would like to comment that it's really -- Dr. Leveson  
7 said that errors are inevitable. I fully agree with  
8 that, but I think accepting that and understanding that  
9 errors are inevitable and actually really cultivating a  
10 prevention culture in your team is extremely important.

11 Before the first line of code is ever written,  
12 what design principles go into play? To your point, we  
13 think that if technologists are really interacting with  
14 the business folks, folks that manage P&L, and they say,  
15 "Okay. I'm writing a line of code where I'm about to see  
16 an erroneous trader, an erroneous code. What do I do?"  
17 and if they're not integrated well with business, their  
18 temptation or instinct might be, "Well, I'll throw an  
19 alert and good things will happen."

20 But if the two teams are very well integrated,  
21 they will go and talk to the product manager. They will  
22 go and talk to the business guys and say, "What's next?"  
23 and that really should go into our design phase, talking  
24 about what error conditions happen.

25 Everybody talked about errors, and they will

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1 happen. What really gets us, to Jamil's point, is double  
2 errors. Software errors happen, and there's a cascading  
3 effect, and that really needs to be integrated into our  
4 software design.

5 Error prevention at first level is very  
6 possible, mostly doable, but it's the double failures  
7 that are not planned for, and we try to induce that  
8 culture where you really talk about there was an exchange  
9 issue or a broker issue on the other side. Why do some  
10 of the networking errors happen? Or how do you prevent?

11 You try to pull off a kill switch that is  
12 internal for a client, and it didn't work. So double  
13 failures really need to be built into these best  
14 practices and need to be thought of when you design the  
15 system before you write the code ever.

16 MR. R. COOK: I think that's an important point  
17 and Jamil made the point earlier about it's not just the  
18 front end. The back end is sort of in a way contesting  
19 the logic of the two panels we have because they do  
20 overlap in certain respects, and I think we recognize  
21 that.

22 But coming back to the best practices question  
23 for a minute, maybe you could give us a little inside  
24 window into is that even the right term in this industry.

25 Are there commonly understood best practices?

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1 A lot of you have worked in different  
2 organizations. As you move from one to another, does the  
3 best practice of that organization for developing code,

4 for testing it, for rolling it out, does it look similar  
5 to where you were before?

6 When you talk horizontally across different  
7 types of market participants, is the idea of best  
8 practice sort of -- does it exist regardless of the  
9 nature of the entity you're working for? Does it exist  
10 at all?

11 And I'll open that up to anyone on the panel.

12 MR. PASTINA: If I can jump in just quickly --

13 MR. R. COOK: Sure.

14 MR. PASTINA: -- I mean there is a system  
15 development life cycle. There's an idea. That idea has  
16 to be documented typically in terms of specifications.  
17 Those specifications get turned into, from a business set  
18 of specifications, into a set of specifications that a  
19 coder can understand, so a design set of specifications.

20 There's a coding phase, and after the coding  
21 phase there's a testing phase and implementation phase.  
22 So that cycle exists everywhere. However, how that cycle  
23 is implemented is widely different. So in a more  
24 entrepreneurial type environment, the specification is  
25 written on a napkin, right? Someone has an idea in a bar

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1 somewhere and they say, "This is a great idea. Here's  
2 the idea. Here's the spec coded."

3 And it goes right into coding. Somebody looks  
4 at it and says, "Yeah, this is about what I expected to  
5 see coming out of coding," versus a more disciplined  
6 approach where an idea has to pass through a set of  
7 filters. It then becomes a specification, and the least  
8 expensive place to weed out errors is early on in the  
9 program. So the most expensive is obviously in  
10 production, testing, coding, but the least expensive is  
11 in the specification phase.

12 And so there are techniques for inspecting  
13 specifications in a very disciplined way to weed out  
14 errors up front where it costs you very little to do.

15 MR. NAZARALI: If I could just make a point, we  
16 do believe that there are software best practices, and  
17 they really fall into a couple different categories. One  
18 is software best practices just in the development  
19 implementation of software, so things like, you know,  
20 unit testing and regression tests and things like that.

21 The second set of software best practices  
22 really relate to very specific firms. So, for example,  
23 our software development practices in an automated market  
24 making business are going to be very different than the  
25 software development best practices for an ATS or for an

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1 agency trader.

2 One of the really powerful things that came out  
3 of what happened on August 1st is that Wall Street firms  
4 across the industry said to their technology teams, "We  
5 want to make sure this never happens to us. So go back

6 and, you know, make sure that the system integrity and  
7 how you roll things out and the checks are such that the  
8 probability of this happening is miniscule."

9 And as an industry, we met with other firms.  
10 We met with both competitors and customers, and we shared  
11 some of the best practices, and many of them were things  
12 that we were already doing and things that they were  
13 already doing, but there were some ideas there that both  
14 we and some of the firms that we met with found very,  
15 very helpful.

16 For example, at Citadel, we have developed this  
17 fuse box technology over the last ten years, and it's a  
18 system that sits outside of your trading software, and it  
19 listens to all the trades and executions that happen, and  
20 under certain conditions much like your fuse at home will  
21 trip, if the ADV that you're trading is much higher than  
22 a set parameter, if your risk limits are much higher, if  
23 your P&L goes out of bounds, it will trip and then a  
24 human will then have to turn it back on.

25 So things like that were not necessarily things  
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1 that other firms were using, and that was very helpful as  
2 we shared best practices.

3 MR. ISAACSON: I'd like to also mention as far  
4 as best practices and as I mentioned in my opening  
5 remarks, I think everyone here is probably doing unit  
6 testing of the different components, but something that  
7 Dr. Leveson mentioned was that usually where the errors  
8 arise are from the interactions between components that  
9 are operating perfectly. So integration testing and  
10 regression testing is paramount.

11 And you can do that within a firm, and it's  
12 probably very similar within firms whether you're an ATS  
13 or an exchange or a market making firm. However, what's  
14 very difficult is to simulate the market. How does the  
15 market actually interact with 13 exchanges and many dark  
16 pools?

17 And that's why I'm advocating that all market  
18 centers support test symbols, and then each strategy is  
19 rolled out using a test symbol in production environments  
20 where firms like Jamil's are interacting. You know,  
21 they're testing their new strategy in real live  
22 production environments where real live quotes are being  
23 taken, but using a test security that doesn't clear,  
24 that's not printed on the tape, but everyone can see all  
25 of the interactions, especially, you know, the designer  
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1 of the system.

2 And the exchanges can do this as well with new  
3 order types. That's really the truest test. That's the  
4 final test once you've gone through unit tests,  
5 integration testing, and then user acceptance testing.  
6 This would be the final test where you're testing with  
7 test symbols in a production environment.

8 Now, realizing that errors will occur and we  
9 need to have things on the back end to make sure that  
10 they're, you know, remediated immediately and stopped,  
11 but I think that would go a long ways in our environment.

12 COMMISSIONER GALLAGHER: Can I jump in on that  
13 real fast?

14 Chris, I guess the question is you just can  
15 never replicate the real market for testing purposes.  
16 You can take, you know, a reel from yesterday's trading  
17 and test into that and expect that it's as good or  
18 vibrant as --

19 MR. ISAACSON: I'm not going to say never. I'm  
20 saying it's an incredibly difficult thing to take in all  
21 of the market data feeds and in perfect sequence  
22 regenerate them back and consider how they would interact  
23 with your matching engine or your algorithm.

24 But you know, that's why you need test symbols  
25 to test that new strategy in the real live environment.

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1 MR. LAUER: I'd like to say that that doesn't  
2 mean that you don't try to mimic what a real market looks  
3 like, and in my written comments I talk a lot about this,  
4 which is the difference between software replay and  
5 hardware, which can do what's called temporarily accurate  
6 replay.

7 Market data comes in in the modern market very  
8 fast and is subject to conditions that are called  
9 microbursting, and that is when multiple servers can  
10 write to the line at once resulting in temporary network  
11 saturation, and that can lead, when you have complex  
12 multi-threaded software, that can sometimes lead to  
13 nondeterministic behavior with thread contention.

14 A very technical conversation, but the main  
15 point is that many firms do not use hardware replay for  
16 temporarily accurate replay, and the ones that do, maybe  
17 they do so initially when the strategy is designed, but  
18 not as it is changed over time. For most firms -- and  
19 this is especially according to the Chicago Fed. report --  
20 - you know, they found out that a lot of firms will make  
21 small changes and constantly push stuff out, or if they  
22 come up with a new strategy, they'll back-test it and  
23 say, "Hey, this is going to make some money," and put it  
24 into production very quickly.

25 In terms of a software development life cycle,

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1 I do believe there are best practices that can be adhered  
2 to, and exactly as was being described, its documentation  
3 specification is the step that is normally not taken at  
4 least for many firms.

5 There are certainly mature firms -- Citadel and  
6 GETCO are great examples -- of very mature firms with  
7 very mature processes, but we live in a world in which a  
8 single server can send out 100,000 orders per second, and  
9 so we live in a world in which small start-ups and small

10 firms that want to gain an edge and want to move fast  
11 will definitely lean towards not adhering to a software  
12 development life cycle and not properly testing and  
13 dealing with the types of things that you asked about in  
14 the preparation, which was the behavior and the  
15 unexpected condition testing.

16 And I think that there are things that can be  
17 done in terms of identifying certain times, certain  
18 market events that should be mandatory testing perhaps or  
19 saying that if you do have low latency systems, they do  
20 need to be testing with hardware and temporarily accurate  
21 replay data, which is a major step.

22 And then I completely agree that life testing  
23 in a fragmented market with test symbol ranges is a  
24 fantastic idea as well.

25 MR. R. COOK: I think Commissioner Paredes had  
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1 a question, and then we can continue.

2 COMMISSIONER PAREDES: Yes, and it really feeds  
3 into the discussion so that it may inform what your  
4 answers are going to be, those of you chiming in, and  
5 that keeps us on the theme of best practices. And a lot  
6 of general categories of issues have been identified,  
7 documentation, testing and all the rest, but as we try to  
8 get more granular, how do we know whether or not  
9 something is a best practice or not?

10 And if you think about testing, how do you know  
11 whether or not there's been enough testing? I'm sure you  
12 can always anticipate. Well, we can do one more round of  
13 testing, one more round of testing. We can always do a  
14 little bit more.

15 So in part it strikes me it comes back to  
16 questions of risk tolerances, as well, and tradeoffs and  
17 the like, but identifying and finding agreement that  
18 there should be best practices or there should be testing  
19 and there should be testing of this type versus that  
20 type, how do you all go about evaluating it?

21 As a business matter, it strikes me it's  
22 important for policy makers, too, to have the benefit of  
23 that kind of more granular insight to figure out, all  
24 right, at some point a decision needs to be made as a  
25 business matter, as a regulatory matter that to do yet

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1 another test, to implement yet another practice, to go  
2 yet another step isn't sensible given the set of  
3 tradeoffs.

4 So from a business perspective, how do you  
5 know; how do you think about enough is enough; now it's  
6 time to go ahead and roll it out?

7 MR. NAZARALI: I think you never really know if  
8 the testing is enough, and I think it's really just a  
9 business judgment where you look at the cost benefit of  
10 the potential error. So, for example, Citadel Execution  
11 Services is a large retail equity market maker and we



12 roll out software changes all the time partly in response  
13 to regulatory requirements, partly in response to  
14 customer requests, partly in response to changes in our  
15 trading strategy, and whenever we do a rollout, there is  
16 a decision made where: okay, should we wait; should we  
17 do more, as you said, more testing, or do we implement  
18 this?

19 And it's a cost benefit where you say: okay.  
20 There is a one percent chance of this creating a problem.

21 How big a problem will it create? How many customers  
22 will it impact? And, you know, what's the magnitude of  
23 that? Okay. That's unacceptable.

24 And you never know that percentage exactly  
25 because you may think it's one percent, but it could be  
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1 three percent or half a percent, but it's really that  
2 kind of cost benefit where you try to anticipate the  
3 potential cost of something going wrong.

4 CHAIRMAN SCHAPIRO: And how do you think about  
5 the cost not just to your customers, but to the broader  
6 marketplace, investor confidence, and the customers of  
7 other firms that may be impacted by your judgment that  
8 we're ready to go?

9 MR. NAZARALI: that's a great question, and for  
10 us because we are such a large player in the market, we  
11 do consider all of those things on the market making  
12 side. You know, we have roughly 25 percent market share  
13 in retail equity markets. So we realize that if there is  
14 an impairment of investor confidence, it's going to  
15 affect our business.

16 The concern though is that smaller firms that  
17 don't have such a vested interest in insuring the  
18 integrity of the markets, they will make a very different  
19 calculus because when they're rolling something out, the  
20 cost of implementing investor confidence and hurting the  
21 overall market doesn't affect them nearly as much as it  
22 would affect someone like Citadel.

23 MR. ARYA: I would like to add that regarding  
24 testing, as Jamil said, there's always a line you draw,  
25 and it's judgment based, what releases go out, and it  
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1 really needs to be, as he said, you know, talked about  
2 between technology and business folks.

3 But within the testing itself, it's not just  
4 the testing of the software itself, but it's also the  
5 testing of how the software will recover if there are  
6 problems.

7 So you may never ascertain that there are no  
8 errors, as Dr. Leveson said. However, it's not just  
9 testing that the software is functioning properly. We  
10 also look --when I say we're okay to go ahead with this  
11 release, we also look at what testing has been done about  
12 failures, what testing has been done with respect to  
13 diverting the software back to the previous version.

14           So it's not about that the given version would  
15 work or not, but it's also about if there are unforeseen  
16 issues, how quickly can you divert back.

17           To Chairman Schapiro's point, investor  
18 confidence and so forth, there will always be error, and  
19 we can make an error of judgment, but as long as you code  
20 and you test for diverting and curbing those problems as  
21 quickly as possible, and that needs to be tested, and  
22 your code switches need to be tested and your  
23 intervention needs to be tested, and if those are tested,  
24 then you have some degree of confidence that, yes, you  
25 can divert back. Errors will happen in these extreme

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1 cases, and there are ways to interact with other systems  
2 and how you recover and how you quickly go back.

3           So deployment of that software and diverting of  
4 that software is equally important from a best practices  
5 perspective, as is the testing, because there's the next  
6 phase.

7           One last thing I want to mention. It was  
8 mentioned about exchange testing as well as back-testing.  
9 One of the areas where we have really got some traction  
10 is in operating our own dark pool and crossing engine.  
11 We had previously struggled quite a bit about rolling out  
12 a new software release for the crossing engine and having  
13 issues.

14           So over the years we have actually built a  
15 parallel production testing environment where all the  
16 real time flow is also directed to the next version of  
17 software. It trades in parallel. It compares in  
18 parallel. It is actually subjected to the same kind of  
19 market data, and I think more and more firms, even in  
20 smaller scales and not everybody has the luxury to be a  
21 dark pool because it's an endpoint, so I totally  
22 recognize that for exchanges that problem is a lot  
23 harder.

24           However, it's really paramount that, you know,  
25 some of us get together and devise those ways or talk

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1 about how this parallel testing can be done because  
2 really the only way to subject your new software to real  
3 time market conditions is to actually subject it before  
4 you release it, and it's an interesting computer science  
5 problem, but that can also be worked out with talking to  
6 industry guys and business folks.

7           MR. R. COOK: So I think we have questions from  
8 Craig and Tom, but I'd like to just wrap up the answers  
9 to Commissioner Paredes and Chairman Schapiro's  
10 questions.

11           MR. ISAACSON: I just have one more thing about  
12 that all important decision where you're making a  
13 judgment call. Is the software ready to be released?  
14 It's not just the business involved with technology, but  
15 it's also Compliance Department, Regulatory Department.

16 There's an exchange. Does this new functionality match  
17 what our rules say?

18 And so you've got to have not just business and  
19 technology but compliance involved in order to really  
20 make the right risk-reward tradeoff.

21 MR. LAUER: I'd also like to say I think that  
22 Chairman Schapiro's question is the crux of the matter.  
23 Does an individual firm adequately account for the impact  
24 it can have on the market and the broader implications?

25 Which is why I believe there's a clear

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1 regulatory role as well for any firm that has direct  
2 market access. That's the enter point where you can  
3 start mandating potential quality accreditation standards  
4 or allowing firms to use quality accreditation in their  
5 best ex decisions so that there can be at least in that  
6 regard a private market sort of race to develop better  
7 technology and better quality management standards.

8 MR. ROSS: We've been talking about testing of  
9 individual components and when is it time to release a  
10 component. If I have a component that I'm changing, the  
11 component in front of it that's doing extra-regulatory  
12 checks I don't change, right? So I have a chain of  
13 components all doing checks. I only change one at a  
14 time.

15 If I'm changing the one in front, I don't  
16 change the one in back that I know behaves properly,  
17 right? So nobody should rely on a single component  
18 having checks.

19 To that point, one thing that no one has talked  
20 about except for Mr. Ratterman in front is the financial  
21 industry is unique in that you can actually see your  
22 effect on the market independently. So we have real time  
23 drop copies for most of the exchanges. What we do as a  
24 firm is we have separate code that implements those drop  
25 copies and separate code that reconciles what we think we

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1 do in the market from our proprietary trading systems to  
2 what we're actually doing in the market.

3 Almost no other industry has this. You can't  
4 have a robot that flies alongside a plane and when you  
5 push the stick down sees the surfaces turn. This is very  
6 unique. I think it's very important.

7 So from a best practice point of view, I think  
8 there's a very key best practice. It's not necessarily  
9 in software development. It's in how your system  
10 operates and how your system reconciles. To be slightly  
11 pejorative, some exchanges make money off of their drop  
12 copies, which might not be the best thing. Also some  
13 exchanges drop copies are actually not real time.  
14 They're like way back in system. So your view from the  
15 downstream drop copy is just slow enough that you can't  
16 trust it. I think those would be interesting areas for  
17 the Commission to explore.

18 But that independent view is critical, and I  
19 think any institution worth its salt spends the resources  
20 to build that independent view of what effect they're  
21 having in the market in real time.

22 COMMISSIONER GALLAGHER: Before we leave  
23 testing, what are we doing now that impedes proper  
24 testing or, on the flip side, what could we do to  
25 facilitate a more vibrant testing atmosphere?

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1 MR. ARYA: I think the point was made about  
2 live symbols. That would greatly help us as an agency  
3 broker. It would greatly help us, and I think the key  
4 point is that all exchanges should participate in that,  
5 and also we should encourage market participants because  
6 exchanges could provide functionality to test your  
7 symbols, but it's really a function of how much feeds  
8 actually go into it. So that's extremely important.

9 And if there are ways to -- also I think the  
10 point about drop copy is paramount. We think that  
11 there's a lot that can be in the drop copy and done in  
12 the drop copy area; would love to find ways to make them  
13 real time for all exchanges; would also love to actually  
14 find ways to get aggregated alerts of some sort where I  
15 think one of the comments had that exchanges could have  
16 peak notional values and so forth and threshold goals and  
17 a communication comes back to the brokerage firm.

18 But what would be very good is if that can  
19 actually also be somewhat automated. So if my firm is  
20 sending above and beyond 75 percent of what I typically  
21 send, whether it's ADV or peak notional value, having a  
22 feed in drop copy warning these firms in real time would  
23 be very, very good.

24 And, again, guidelines to do that and industry  
25 working together would be extremely helpful because we

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1 can actually test that and also have our own alerts in  
2 sync with what the exchanges are seeing.

3 MR. ISAACSON: I think longer term there's  
4 another thing the SEC can do, and that's the forcing of real  
5 time reporting to the DTCC. We at BATS believe that  
6 while there may be interim solutions at the exchanges  
7 where we have kill switches based upon limits at each  
8 individual exchange, ultimately that functionality  
9 belongs to the DTCC, and in order for them to do those  
10 real time position limit monitoring, they need to have  
11 all the trades in real time. And I believe they have the  
12 vast majority of them in real time today, but not 100  
13 percent.

14 And like drop copies from the exchanges, a firm  
15 can't get a full view, an independent view, without 100  
16 percent drop copies, and likewise DTCC can't make a 100  
17 percent calculation of the exposure position of that  
18 member.

19 COMMISSIONER GALLAGHER: I'm not going to

20 disagree with you, but I'd point out that I think their  
21 pricing structure has to facilitate real time.

22 MR. ISAACSON: I would agree with you. I would  
23 agree with that. We have no interest in, you know,  
24 necessarily increasing the cost of clearing materially,  
25 but I think, you know, this is an important enough risk

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1 management discussion that we should make both changes to  
2 make it happen.

3 MR. NAZARALI: This may bleed into this  
4 afternoon's panel, but since you're asking what you could  
5 do, one of the things that we think is really critical  
6 and, as being part of the industry working group that  
7 submitted the recommendation, is we think that kill  
8 switches at the exchange are very, very important because  
9 as we've talked about here, we can all improve our  
10 processes, but software will always have errors, and our  
11 trading systems may -- things may slip through.

12 And so the exchanges as the gateway, as the  
13 final stop where the trading happens are really in a  
14 position to be able to shut off this aberrant trading  
15 activity if they see it, and we think that's very, very  
16 important so that a problem at an individual firm doesn't  
17 become so large that it threatens the stability and  
18 integrity of the overall market.

19 MR. LAUER: I have to say I believe that  
20 exchange kill switches are an important first step, but a  
21 very inadequate one. I think there is no way to approach  
22 the problem of kill switches without a market-wide  
23 perspective. Everyone is trading on different markets.  
24 No firm sees a market in isolation, and kill switches in  
25 isolation can be inadequate.

0077

1 I think that in my written statement, I  
2 submitted an idea for a strategy registration system so  
3 that any piece of software that will have direct market  
4 access would need to be registered, assigned a unique ID  
5 number, and include that ID number in any quote that it  
6 sends to the market. While that ID number would not be  
7 publicly visible, it would still filter through down to  
8 the SEC.

9 This is not quite the consolidated audit trail.  
10 It's what I would think of as an intermediary step in  
11 which the SEC could take on the role of market-wide  
12 surveillance mechanism, working with exchange  
13 surveillance groups. So in a distributed system, but  
14 still with a consolidated view, able to keep track of  
15 what individual strategies are doing with software, like  
16 Dr. Leveson was saying. You can't have humans monitoring  
17 software. You need advanced software to monitor  
18 software. You need low latency systems to monitor low  
19 latency traders.

20 This is a distinction that is critical, and the  
21 one reason that I bring this up in consideration of the

22 consolidated audit trail is that it is not real time, and  
23 while it has lots of features that don't need to be real  
24 time, real time surveillance is necessary, and with the  
25 strategy registration system, after having back-tested a  
0078

1 system, a firm can tell you what it expects this system  
2 to do. What are the characteristics of it?

3 The SEC can also build software systems that  
4 monitor these strategies over time and develop heuristics  
5 to actually build what I would call dynamic adaptive kill  
6 switches that operate market wide.

7 MR. ARYA: I would totally agree about the  
8 inadequacy of kill switches in a vacuum. So I think  
9 metrics for those kill switches need to be really worked  
10 out by the industry and finding out there is no one kill  
11 switch threshold that fits all. Some firms might want  
12 volume related; some firms might want notional value  
13 related.

14 So I think a lot of discussion needs to take  
15 place for deciding those metrics. Ultimately I think  
16 kill switches should be put in place after that  
17 discussion has taken place.

18 However, regarding strategy registration, I  
19 think it might or might not work, and I'm not the expert  
20 in the prop side of things; however, for agency brokerage  
21 firms which are really writing agency algos, I think a  
22 registration and actual auditing of that would be a huge  
23 cost to the industry, and I think monitoring of that  
24 would be hugely expensive.

25 Just take into account the consolidated audit  
0079

1 trail. There's a lot to be done even in non-real time  
2 putting the data together and so forth. For the amount  
3 of work that needs to take place and strategy  
4 registration for firms that are continuously evolving and  
5 so forth, I think that's a step that will eventually  
6 potentially get there, but there's a lot to be done ahead  
7 of that, and jumping to just registrations and  
8 validations of technologies solely in the game I think is  
9 somewhat of an overkill.

10 MR. R. COOK: I want to make sure no one is  
11 prejudiced by not having a mic nearby them. So, Lou, I  
12 think you maybe wanted to get in on this.

13 MR. PASTINA: I did. I had almost forgotten  
14 what I was going to say, but going back to the question  
15 about what could you do to help in the testing area.  
16 It's amazing to me how many times software gets  
17 introduced and firms don't test with you. So whether we  
18 have test symbols in production or we run industry tests,  
19 it's always the same firms that come in and test, and  
20 those are the firms that generally don't have issues.

21 And then there's a long list of firms that  
22 never show up. There's also --

23 MR. R. COOK: What's the balance? I mean, is

24 it 80 percent show up or --

25 MR. PASTINA: Well, unfortunately, you know,  
0080

1 the 20 percent that show up represent most of the volume,  
2 which is good. However, all you need is someone to come  
3 in with a bad message and ruin the whole system, and if  
4 you don't have the proper defensive code in place, that  
5 message then can be propagated and because of the  
6 interconnectedness of our systems today, be passed on to  
7 other marketplaces.

8 And so I'm not advocating that everyone be  
9 required to come in and test. I don't think you can wait  
10 for every customer to come in before you put a new piece  
11 of software in place, but there should be some review  
12 about how firms actually take advantage of the testing  
13 opportunities that are afforded them.

14 MR. ROSS: I tend to agree. On the strategy  
15 registration, all of the errors we're talking about are  
16 not strategies behaving as they're supposed to. The  
17 strategies behaving -- or actually they're not even  
18 strategies. Most of them are just software behaving as  
19 it's not supposed to. It might have unintended side  
20 effects on strategies.

21 It seems like if we could enumerate all of the  
22 ways that strategies would fail, then we would just fix  
23 them, right? The classic thing: in order to write fool-  
24 proofed software, you need a really clever fool, right?

25 So I'm not sure of the value of registering  
0081

1 strategies because when they behave oddly, they behave  
2 oddly in circumstances no one has ever seen or it's a  
3 knock-on effect from a straight up software bug. So it  
4 seems like minimal returns on that.

5 MR. R. COOK: Let's get a -- oh, sorry. Did  
6 you have another point?

7 MR. ROSS: Yeah, I just wanted to say, yeah, I  
8 think we need to talk a little bit like what classifies  
9 as an error, right? Is a firm not being able to connect  
10 to a marketplace an error? I mean, that happens every  
11 day. That happens to my firm. We upgrade a switch  
12 router. We're not able to connect. Since we're not  
13 allowed to send any orders, the harm is really de  
14 minimis, right? But that was an error, right? We didn't  
15 test the switch software appropriately or sometimes the  
16 exchange makes a change, et cetera, et cetera. That  
17 happens all day every day, right?

18 So I think as long as those errors are  
19 contained to things about not doing bad things, that  
20 seems appropriate to me. What we're really trying to  
21 focus on is software that is behaving inordinately badly,  
22 and my experience has been that is not software that's  
23 just rolled out. That's software that's been in  
24 production for a while and then hits the magic case that  
25 wasn't tested and goes nuts, right?

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1 I mean, that's the case with the IPOs, right?  
2 That's even the case with Knight to some extent. That  
3 wasn't new software. In my experience every time I have  
4 a bug that causes my firm a loss, it's always something  
5 that's been out for a while, right? It has gone through  
6 all the testing, hit the weird case. Somebody sent a  
7 zero price order that reflected off of something else.  
8 You know, it's two failures. So I just wanted to make  
9 that point.

10 MR. R. COOK: So, Tom, do you have a question?

11 MR. BAYER: Yes. So my follow-up question is  
12 regarding once you've introduced software and you've got  
13 defensive code and other monitoring systems that are  
14 available to you, do you go back in and retest your code  
15 after it has been deployed? And what are your software  
16 testing mechanisms to enable you to do that?

17 So again, if you could talk about defensive  
18 code and how you're modifying your monitoring code  
19 according to changes that have occurred inside of the  
20 marketplace or your use cases if you're talking  
21 technology framework.

22 MR. PASTINA: If I could just jump in for a  
23 second, so quality assurance teams should be imbedded  
24 with the specification teams because that's where they  
25 build their use cases, and that's where they build their

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1 test cases. And those test cases can reach the thousands  
2 of test cases, and for all of us they're all automated  
3 today.

4 And every time a new piece of software gets  
5 rolled out, it's not just the new functionality that gets  
6 tested, but that software is regression tested against  
7 all of those old use cases. So I think that's the way  
8 that happens today mostly.

9 Defensive code you try to build in as best you  
10 can. Unfortunately sometimes you don't recognize that  
11 you need the defensive code until you've had the  
12 situation where you realize now that's where I need a  
13 defense. And so sometimes it comes to them late in the  
14 game.

15 MR. ISAACSON: And I would just say similar to  
16 what Lou said, you know, we actually at BATS have more  
17 than three times as many lines of code that have to do  
18 with unit testing as we do actual lines of code in our  
19 matching engine. So and that full suite of unit tests  
20 never decreases. It only increases. So all previous  
21 functionality is tested on every single release we put  
22 out in addition to the new functionality.

23 And we have test driven development that says,  
24 okay, this feature doesn't exist. Write a test that  
25 proves it doesn't exist. Then write the functionality,

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1 and then prove that it passes the test. I mean, it's



2 kind of Computer Science 101 or Software Engineering 101.

3 But you know, we spend an enormous amount of  
4 time automating those tests and making sure that the  
5 regression never decreases.

6 MR. BERMAN: Could we talk a little -- could I  
7 just ask a question about that level of testing, getting  
8 back to something that Jon said?

9 You're doing unit testing. You're doing  
10 regression testing. We all have virus software on our  
11 computers. My virus software has never caught an old  
12 virus ever because it's always the brand new virus that  
13 came out. There's no definition, and then you get the  
14 download from wherever and then, of course, it never hits  
15 again.

16 So you build up this massive, massive suite and  
17 now my computer is ten times slower because it's checking  
18 for viruses that never will occur. So I'm quite  
19 sympathetic to the idea that a lot of it is not new  
20 software but old software.

21 Now, there's a parallel in finance that we've  
22 seen. In 2006, you never tested whether or not a  
23 mortgagee would not pay because all mortgagees paid.  
24 There's no such thing as a credit risk in a mortgage, and  
25 then a few years later we find out that that was just a

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1 very bad assumption, and we now have massive amounts of  
2 stress testing where you have independent personnel  
3 saying, "What can go wrong that is independent of the  
4 portfolio manager, independent of the traders?"

5 But really it's really a unit that's almost  
6 like a SWAT team. People who are thinking about what to  
7 stress, what can possibly go wrong that's really  
8 independent of the process, does that exist at your  
9 firms? I mean, who do you bring in to say, "I'm actually  
10 not part of the development team. I'm not part of the  
11 creating the new order type. I sit around all day and I  
12 think about this could break if the following things  
13 happen"?

14 If the lights flicker at the New York Stock  
15 Exchange at the exact instance that a car rumbles by,  
16 this fiber optic is going to pull out and that's going to  
17 cause a problem.

18 MR. ARYA: I think what we thought at our firm,  
19 the way we approach it is not by having somebody in a  
20 separate room who is basically charged with looking at  
21 those error conditions. We tried that to an extent by  
22 having a, quote, unquote, separate QA department way back  
23 when. What we realized is a separate QA department  
24 that's really not living and breathing the operations and  
25 understands the code and its interactions with the myriad

0086

1 processes is actually not capable of really feeding into  
2 what kind of issues can happen.

3 So what we do is we take the monitoring and

4 administrative staff in the firm that are watching these  
5 systems continually operate and administer. They are the  
6 ones that are seeing errors happening. They're the ones  
7 who are seeing -- as a matter of fact, if you go talk to  
8 some of the monitoring staff, they will say when lights  
9 go off and others go off, they have a pretty good idea  
10 while it's that market participant's that typically goes,  
11 does this and this happens.

12 So folding multiple entities in your firm,  
13 product management, administrative staff that sees these  
14 errors all day long from other sides of the industry, as  
15 well as your QA and desk staff, and coming up with these  
16 test plans that are reviewed in connection with all these  
17 people giving their feedback is extremely important.

18 So I think the answer is integrating these  
19 teams and giving feedback. That's how we approach it.

20 MR. NAZARALI: Yeah, we would strongly agree  
21 with that. You know, in our experience, it's not very  
22 helpful having someone from the outside come into the QA  
23 that doesn't really understand the system and how things  
24 work.

25 What's more important is actually having people  
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1 that are battle tested, that have seen a number of errors  
2 happen before, and when they're putting something in,  
3 they remember this hedge condition that caused this other  
4 problem and they know to look for that.

5 So in our experience it's much, much more  
6 important to have people that really understand the  
7 business, that represent different components, the  
8 trading, the risk management, and that have seen a number  
9 of problems in the past and are able to reflect upon  
10 their experience and draw on their experience to mitigate  
11 the probability of that happening.

12 MR. BERMAN: Now, can those people be somewhat  
13 independent, meaning so they have that expertise but they  
14 might be from another firm or from a third party, or is  
15 it actually you really have to be imbedded in this  
16 particular software. You may have seen those errors at  
17 another firm, but until you've been battle tested at this  
18 new firm with a new piece of software, you're not going  
19 to be able to contribute in that same way.

20 MR. NAZARALI: Yes. You really have to be  
21 within that firm because it's so complex that, you know,  
22 being from the outside, you're actually going to draw  
23 resources away from the guys building it because rather  
24 than spend that time testing or implementing it, they are  
25 going to spend all their time explaining to you how this

0088  
1 works and going through code by code, and it's really  
2 ineffective.

3 MR. LAUER: Can I just say while it's  
4 definitely important to have input from the people who  
5 are building software, frankly, if we're talking like

6 Computer Science 101, Software 101, the most fundamental  
7 rule is that quality assurance is an independent  
8 function, and one of the gravest mistakes that software  
9 developers make is believing that they can adequately  
10 test their own software.

11 So while it is important as always to get input  
12 from the software developer and business groups,  
13 independent quality assurance, it's a well understood  
14 principal in software engineering and software  
15 development, that that needs to be independent. It's a  
16 problem because it can be very difficult to attract the  
17 right kind of people into the quality assurance role.  
18 That's probably one of the more difficult things, and why  
19 there exists these problems, is getting the right people,  
20 the battle tested people to want to become quality  
21 assurance.

22 It's not as sexy. The money isn't as good. It  
23 can be thought of as boring, but it's such an important  
24 role that one possible idea would be to have independent  
25 quality assurance groups within firms mandate a

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1 securities registration, for example, because that gives  
2 them both the compliance perspective, a market  
3 functioning perspective, and means that they should be  
4 paid a little more money.

5 So you can start to entice the right people  
6 into those independent groups.

7 MR. R. COOK: I just want to make sure we hear  
8 from --

9 MR. RIGG: No, I was just going to say I think  
10 that as most people have said here, I would see that  
11 across our clients, most clients certainly in this  
12 industry and other industries that have similar  
13 characteristics, the ability to have testers who have the  
14 right level of skill to effectively play their role is a  
15 constant challenge in this space.

16 Obviously in some other industries where you  
17 have a longer development cycle and you can rely upon  
18 higher degrees of documentation, more sets of tools, then  
19 you see independent testing groups or all sorts of  
20 testing groups, all things that can be effectively used.

21 But in this industry it's very rare, but I  
22 think the challenge though is then as we've seen in some  
23 of these scenarios, is then who in the chain of command  
24 is involved in the decision to take something into  
25 production that doesn't have an interest in that code

0090

1 making it into production. So often times obviously  
2 you've got the business and you've got technology, and  
3 they're working together. But it's in both of those  
4 groups' interest to move the code forward because  
5 ultimately they both have the same desire, which is to  
6 get that piece of code into production because it usually  
7 represents some feature that they anticipate is going to

8 increase their market share, drive revenue, et cetera.

9 So creating that independent check is one of  
10 the challenges.

11 COMMISSIONER GALLAGHER: So you're talking  
12 about the risks sort of intra-firm, whether it's an  
13 exchange, an ATS, broker-dealer. So just to shake it up,  
14 seeing as you guys are all about the secret sauce of what  
15 you do, what role could peer review play in this space?

16 MR. ARYA: I'd say that I think before we go to  
17 other firms for peer review, just real quick on the QA  
18 side of things, I'm all for autonomy for QA. I think QA  
19 should have an autonomous role to say yes or no in  
20 release of software.

21 That having been said, I was really talking  
22 about having this autonomous body imbedded within  
23 development, within the guys who understand P&L and risk.  
24 So those go hand in hand.

25 However, the QA guys say, you know, "We've all  
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1 consulted with you, but we don't think this should go."  
2 They should have the final say.

3 So peer reviews, I think one of the best  
4 practices that we follow quite a bit is peer code reviews  
5 within the firm, getting guys even from other teams or  
6 within the team and actually having the right set of eyes  
7 reviewing the code, reviewing the practices, as Jamil  
8 said, really learning from your previous errors.

9 There's a huge amount of built in IP in the  
10 heads of all the people who have seen these failures, and  
11 when these developers or QA guys or business guys review  
12 your scenarios, that's huge.

13 As far as the industry peer review is  
14 concerned, I think there are problems like metrics and  
15 parallel testing and how to build better assimilators. I  
16 think we're better off coming together and having peer  
17 reviews of how to solve those problems vis-à-vis peer  
18 reviews of code and scenarios.

19 MR. PASTINA: I think peer reviews are  
20 excellent, by the way, within the firm. I think they're  
21 terrific because colleagues, technologists within a firm  
22 are very collegial that way, I find.

23 I also think it's healthy periodically to  
24 measure yourself with an independent outside group, and  
25 there are several capability maturity models that you can  
0092

1 measure yourself against to see am I a one, am I a five;  
2 where do I rank on the scale? Am I getting any better?  
3 Am I being consistent in my process?

4 I think that's a healthy thing to do  
5 periodically.

6 MR. ISAACSON: I think there's just a level of  
7 independence. So you kind of start at the most granular,  
8 which is peer reviews, which we obviously do at BATS and  
9 they are invaluable. You absolutely need to do peer

10 reviews on anything that's material code. In fact, on  
11 check-ins, we have when you check in a piece of code, you  
12 need to put who reviewed the code.

13 In addition, independent QA. In order for  
14 independent QA to be effective, they have to know the  
15 markets, and they have to know your system. So for them  
16 to be outside of the firm, you have to pay them an  
17 inordinate amount of money in order for them to know your  
18 system well enough. They can probably learn the markets  
19 well enough, but it's going to take months for them to  
20 know the system.

21 So having them report independent of software  
22 development or technology but to operations, I think,  
23 makes a lot of sense. That's the way it's set up at  
24 BATS.

25 And then as far as independents outside the  
0093

1 firm, you know, we do have ARP in place which, similar to  
2 NYSE, we've always taken ARP recommendations as mandates,  
3 not just as recommendations.

4 In addition to all of our internal and external  
5 audit functions where they're reviewing our software  
6 development life cycle, and you know, I pick different  
7 parts; so I believe there is independent audit in place  
8 today that could potentially be beefed up, but I think  
9 there should be independent audits at many different  
10 levels.

11 MR. R. COOK: I think Craig had a question he  
12 wants to get in there.

13 MR. LEWIS: Yes. Thank you, Robert.

14 So we've heard the perspectives of everybody  
15 and how they approach sort of risk mitigation activities  
16 within your particular entity. Yet your business models  
17 all require you to act in highly interdependent systems,  
18 and so I would like to ask a question that's related to  
19 how do you think about developing sort of system-wide  
20 best practices, and I'll put it in a particular context,  
21 and that is if you think about the demand for speed, it  
22 really drives creating different order types, and to a  
23 certain extent those order types underlying that reflect  
24 essentially nonlinear trading strategies.

25 So the question I have for you is if we're  
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1 worried about complexity, where is the best place to  
2 address complexity? Would it be at the exchange where we  
3 would create a complex order type that may be harder to  
4 code, or should we push that off to the entity and  
5 essentially require them to create an algorithm that  
6 allows them to execute a nonlinear trading strategy in  
7 real time?

8 How do you weigh those two risks?

9 MR. ROSS: I actually think that it's not quite  
10 that easy. I mean, if you talk about high frequency  
11 trading or speed, the faster you go -- I mean, this makes

12 sense -- the less you do, right? If you want to do a  
13 lot, if you want to do a mark-off simulation, you're not  
14 going to do it in real time. It's just not going to  
15 happen.

16 So the faster you go, the simpler you get. So  
17 with that being the premise, I don't think these order  
18 types are driven by high frequency trading. As a matter  
19 of fact, high frequency trading actually prefers a  
20 smaller number of simpler order types, and that's  
21 historically how they prefer to function.

22 I see the order peripheral types of --  
23 proliferation of order types in the market not driven by  
24 high frequency trading. I think they're driven by the  
25 market centers themselves, to some extent how market

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1 centers need to react to each other, the reactions from  
2 Reg. NMS, and you see actually some of those going away,  
3 some of those early order types that were done just after  
4 2007, post Reg. NMS, actually disappearing now because  
5 they've come up with simpler ways to implement their Reg.  
6 NMS obligations.

7 So I think that whole premise is actually not  
8 correct. I think the basic premise is the faster you  
9 want to go, the simpler you need to be.

10 MR. NAZARALI: I'd like to add a point. I  
11 think the idea of high speed trading captures the  
12 imagination. You think about these co-located boxes.  
13 You think about the fact that the cables have to be equal  
14 length between the network and each of the boxes. You  
15 think about the high speed line between Chicago and New  
16 York.

17 It makes a lot of great headline news for the  
18 newspapers. If you look at most of the automated trading  
19 firms, most of our effort is spent on developing trading  
20 strategies to add liquidity to the marketplace. It's not  
21 really on getting a little bit faster.

22 Yes, that's a small part of it, but it's  
23 relatively small compared to the amount of publicity it  
24 gets.

25 MR. LAUER: I think the order type question is

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1 a very good one and an important one. It is the  
2 proliferation of all these order types and the complexity  
3 of these order types that is adding unnecessary  
4 complexity to the market, which is already an extremely  
5 complex system as it is, and like I said earlier, not  
6 very well understood even by the most advanced  
7 participants, especially at how these different complex  
8 systems interact.

9 Not only that, when you have complex order  
10 types, it leads to extremely complex testing scenarios,  
11 and you are not going to pick up all the things you could  
12 or should because you don't know what that actual  
13 matching engine logic is in general.

14 I think that order types should be revisited.  
15 There are so many of them now. There should be ample  
16 evidence as to the utility of every order type.

17 An Exchange should be able at this point to say  
18 well, we have had all these order types in place for a  
19 very long time, and here's all of the data that we can  
20 show to demonstrate the utility of these order types to  
21 the long term investor, and if that isn't demonstrated,  
22 maybe some of these order types could go away and we  
23 could have a greater drive towards simplicity, which  
24 would make testing a simpler exercise, which would  
25 improve investor confidence in different ways as things

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1 simplify rather than add complexity.

2 On the high speed trading side, while generally  
3 many high frequency traders are adding liquidity to the  
4 market, it was found that especially during times of  
5 market stress and the flash crash that they became market  
6 takers and exacerbated the problem.

7 It's a double edged coin and one that I don't  
8 think is as simple to pin down as it could be.

9 MR. ISAACSON: I just wanted to make a point on  
10 the order types. We are all well aware that order types  
11 go through the normal rule filing process and usually a  
12 long comment process.

13 A lot of the order types that have been  
14 introduced are a result of Reg. NMS, frankly. Price  
15 sliding order types, things like that, to avoid locking  
16 and crossing ISOs, ISOs that deal with the trade through  
17 rules. The order type is directly related to one or many  
18 regulations, whether it be Reg. NMS or a regulation  
19 before that. I think that is just the Exchanges  
20 responding in an effort to be compliant and offer for our  
21 members the tools they need to trade.

22 In addition, I think the vast majority of order  
23 types frankly has to do with routing strategies,  
24 Exchanges routing to each other. I can't speak for the  
25 ATSS or the market makers, but Exchange order types, we

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1 have a lot of routing order types based upon member  
2 demand. However, the typical high speed trader, HFT,  
3 that people think of, very rarely uses an Exchange  
4 routing order type because they have linkages to all the  
5 Exchanges themselves. They don't need our smart order  
6 router. It is usually someone who doesn't necessarily  
7 have connectivity everywhere.

8 A lot of the order types, as Jamil said, are  
9 not really focused -- and Jon said -- are not focused on  
10 high speed traders. They're focused on people that want  
11 a greater suite of functionality that maybe they don't  
12 have at their fingertips within their firms.

13 MR. LAUER: One particular order type that has  
14 recently been introduced is the PL Select order type. It  
15 seems the only explanation is for high speed traders.

16 That's an example of one that could be revisited as its  
17 only purpose is that it doesn't interact with ostensibly  
18 professional flow.

19 That again is an example of something that  
20 seems to be adding unnecessary complexity and leads  
21 people to trust the markets that much less.

22 MR. ARYA: I would say in isolation, most of  
23 the order types made sense, but going back to the testing  
24 point and integration testing, the whole suite of order  
25 types, if you will, actually presents a pretty huge

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1 challenge for us to actually test and so forth. There is  
2 always a demand for those order types when they come out,  
3 so we are required to really comply and also test.

4 I think the collection of ever growing order  
5 types requires a review, and as somebody else said, if we  
6 could review really what is the amount of volume and  
7 utility of those order types, I think that is wise to do.

8 COMMISSIONER GALLAGHER: Chris raises a really  
9 good point, which is very important to me, which is the  
10 extent to which regulations has driven some of the  
11 technology issues we're dealing with today versus market  
12 practices.

13 I think Dave raises an order type that is  
14 peculiar to high frequency trading. Chris, we have seen  
15 others. I remember years ago the New York Stock Exchange  
16 "do not ship" order type was right after NMS.

17 I think it is incumbent upon us, too, as we sit  
18 here with you, we are asking you to think deep thoughts  
19 and help us better oversee these issues.

20 You need to point out to us and not be shy  
21 about where we need to think about our regulations, our  
22 interpretations, our FAQs, whatever it is if we are  
23 driving this type of behavior, which isn't healthy for  
24 the markets in some way, we need to know about it. We  
25 need to address it.

0100

1 MR. PASTINA: That DNS order type remains the  
2 most popular order on the Exchange today.

3 COMMISSIONER GALLAGHER: That is the funniest  
4 rule filing I've ever seen.

5 MR. PASTINA: It was directly because of Reg.  
6 NMS and for people who wanted better control of their  
7 orders because they had decision making technology  
8 upstairs, so they did not want to be shipped to other  
9 markets. As Chris said, most of these new order types  
10 are in reaction to market structure changes and  
11 competition.

12 One of the interesting things, I think, about  
13 stability is the more change you introduce into the  
14 environment, the more opportunity there is for something  
15 to go wrong. One of the things about market structure  
16 and its continuing evolution is that as it continues to  
17 change and that change increases and grows more rapid, we



18 all will react to that, and all of the technologies have  
19 to be adjusted and they all have to be tested.

20 At some point, there has to be a deep breath as  
21 to how much change is actually being introduced into the  
22 system.

23 MR. ISAACSON: I just think when the SEC put  
24 out the concept release prior to the flash crash, we at  
25 BATS thought that was an excellent 73 pages of very

0101  
1 thoughtful questions, frankly. It hasn't got a whole lot  
2 of air time because of the events of May 6 and Dodd-Frank  
3 and all those things.

4 We have had NMS in practice for five years. It  
5 was approved seven years ago. Now is probably a good  
6 time to raise that concept release again and to include  
7 obviously capital markets are almost 100 percent driven  
8 by technology, is there a way to simplify things.

9 One of the mantras at BATS is keep it simple.  
10 We believe we cannot operate efficiently over time  
11 unless we get rid of stuff. We cull stuff that is not  
12 used. As a whole market, I think we believe that as  
13 well. I think we should do it holistically, answering  
14 many of the questions that the concept release raised.

15 MR. BURNS: Following up on the point that  
16 Chris raised and Commissioner Gallagher pointed to, right  
17 now we do have the ARP program in place coming into the  
18 Exchanges, some of the ATSSs, and think about it at least  
19 now acting in some respects as an independent or across  
20 Exchange review.

21 You talked about ways of beefing up that  
22 program, and I guess as it relates to testing or error  
23 prevention, are there concrete take away things we ought  
24 to be contemplating to focus ARP and its efforts in a  
25 risk oriented way.

0102  
1 MR. ISAACSON: I have to commend the ARP staff.  
2 I believe as we became an Exchange in 2008, we have seen  
3 their review of us become more rigorous over time, and  
4 their focus has become much more intense. I have to  
5 commend the staff in that regard.

6 Regarding beefing up, it was not necessarily  
7 regarding ARP. It was independent or external audit  
8 review, which we have been through a pretty intense  
9 process of post-RIPO issues.

10 I can't really give specific things there other  
11 than I commend the efforts of the staff and the  
12 Commissioners, Gregg, especially getting the Midas system  
13 installed, understanding how the market interacts even as  
14 a stop gap until we have an audit trail. I think that is  
15 fantastic, the more technology and folks you have on  
16 staff that could come in and audit us.

17 As we were talking about QA, the utility of QA  
18 is only as good as the people that understand the markets  
19 and your system. ARP needs to have people that can come

20 in and understand our system at a very deep level.

21 I'll be honest, when we hire a software  
22 developer, I figure it's going to take him six months  
23 before he provides any utility to me, no matter how good  
24 he is, because there is just a lot of complexity. There  
25 is a lot to know in the market. We require developers to

0103

1 get licenses. It takes a lot for them to get up to  
2 speed. Just focusing the efforts of ARP on understanding  
3 the innards of not just Exchanges but ATSS as well would  
4 be very useful.

5 MR. ROSS: I think ARP provides a fair amount  
6 of value both to Exchanges and ATSS, and it's not  
7 unreasonable that you would want to see something like  
8 that for participants who are connected to an Exchange.

9 What I would say is if you're a firm and you're  
10 connected to a broker, third party, not connected to an  
11 Exchange, historically, you only send a few orders a day,  
12 probably don't need the extent of rigor as a firm that is  
13 directly connected to an Exchange, directly regulated by  
14 FINRA and the SEC, standard practice, the more systemic  
15 risk you pose to the system, the more highly you should  
16 be regulated. That seems incredibly appropriate.

17 That is the approach you have taken for ARP for  
18 Exchanges and it seems reasonable for broker-dealers to  
19 do something relatively similar. The one thing that we  
20 haven't talked about, and I know this is a topic of the  
21 next panel, is operations. There is very little  
22 literature in the finance market for best practices  
23 around operations.

24 Operations is really where the rubber hits the  
25 road, right. You know, everyone who has worked at a firm

0104

1 knows a good operations guy when they see them. It's  
2 kind of hard to define exactly what that is, right.

3 Operations, their whole job is to deal with  
4 conflict, conflict of interest. They are running a  
5 router that is routing out order flow for four desks and  
6 a bank, they see something that goes down, their ability  
7 to shut off their system and not face getting their feet  
8 held to the fire from internal P&Ls they have upset, is  
9 critical. That is a culture thing. That is a command  
10 and control thing that is absolutely important.

11 Even Exchanges, this is somewhat dated  
12 information, but when I worked in an Exchange, my  
13 regulatory department was really hesitant to shut firms  
14 off because of the fair access rules, right. That is a  
15 very straight ahead internal conflict, like Exchanges  
16 must provide fair access.

17 We didn't have any rules set about when it was  
18 appropriate or not appropriate to take action. It could  
19 be seen that the Exchange is taking action to shut off a  
20 participant of its own accord which is in violation with  
21 fair access.

22 Clearing up a lot of those internal conflicts  
23 is very important. My point is a really good operations  
24 person navigates those internal conflicts very, very  
25 well, and there is not a lot of best practice literature  
0105

1 around that. I think that would be incredibly helpful.

2 COMMISSIONER GALLAGHER: On the ARP point, I  
3 hear you on ARP, and this is why I asked about peer  
4 review. I think whatever we do with ARP going forward,  
5 there has to be an assumption that the Government is not  
6 going to ferret it all out and figure it out. We can  
7 hire the smartest people in the world. We will never  
8 have enough, it will never be current enough to keep up  
9 with you guys.

10 I think pure reliance on ARP isn't going to get  
11 us there. It can really help, it can bring rigor and  
12 some sort of cross pollination of best practices. I  
13 don't want to put too many eggs in one basket.

14 MR. ISAACSON: Commissioner Gallagher, I would  
15 agree, ARP should not be the only defense or the only  
16 audit. There needs to be external firms as well as rigor  
17 within the firm.

18 I think peer review amongst different firms  
19 could be useful. However, in practice and  
20 implementation, I think it might be quite difficult for  
21 even the smartest guys at the firms to have enough  
22 context, like if I were to show up at NYSE tomorrow and  
23 Lou lets me see all the code, it is probably going to  
24 take me a few months before I can give any really  
25 intelligent feedback or recommendations on what he ought  
0106

1 to be doing.

2 MR. ARYA: I think peer participation is really  
3 -- where it comes in handy is if we can identify  
4 problems. One of the questions was about the role of  
5 independent parties and testing and so forth.

6 I think there are common problems that we all  
7 try to solve, building simulators, market data replay's  
8 and so forth. If we can find ways and discuss metrics,  
9 that's where peer participation is hugely useful, not in  
10 reviewing code and so forth.

11 MR. LAUER: I think along the lines from the  
12 other perspective, the firms that are doing the trading  
13 and building the software, quality management standards  
14 are something to consider. It is sort of a nice middle  
15 ground between peer review and direct auditing by the  
16 SEC, for example.

17 CMM is one that has been thrown around and  
18 mentioned earlier. ISO 9000. Firms or industries that  
19 have adopted some form of ISO 9000, aerospace, chemicals,  
20 medical devices, health care, food safety, I'd like to  
21 think financial services is as critical or more to the  
22 well being of the country, and as such, we could look at  
23 any firm that does have direct market access having to

24 adhere to quality management standards.  
25 I don't think they want to hear that because  
0107

1 that is a substantial cost, and it would drive some  
2 players from the market, but the cost/benefit analysis  
3 should be rather clear, I would think.

4 MR. R. COOK: With that, I think we are at the  
5 end of the time for our first panel regrettably.

6 I want to thank the panelists for their  
7 insights and candor. We look forward to reviewing all of  
8 your comments you have submitted in the file.

9 We now have an hour and a half break for lunch  
10 before we start our second panel.

11 If you leave the building, please leave your  
12 visitor pass at the front desk, and make sure you allow  
13 enough time to get back through the security screening  
14 upon re-entry.

15 We will get back together and begin the second  
16 panel at 2:00. Thank you.

17 (A lunch recess was taken.)

18 A F T E R N O O N S E S S I O N  
19 RESPONDING TO ERRORS AND MALFUNCTIONS  
20 AND MANAGING CRISES IN REAL TIME

21 MR. R. COOK: I am going to get us started now  
22 on our second panel of the day. Welcome back, everyone.

23 This panel is entitled "Responding to Errors  
24 and Malfunctions and Managing Crises in Real Time." As  
25 the title suggests, this panel will cover error response,  
0108

1 focusing on how the market might employ independent  
2 filters, objective tests, and other real time processes  
3 or crisis management procedures to detect, limit and  
4 possibly terminate erroneous market activities when they  
5 occur.

6 I think one of the themes of the first panel  
7 was while we had a number of very helpful suggestions  
8 about best practices oriented towards the roll out of new  
9 software and how to minimize the risk of error, that  
10 errors will occur.

11 What we are really focusing on in this panel is  
12 what do we do about that. I think we are particularly  
13 interested in hearing from our panelists about how to  
14 approach that both from a technology perspective but also  
15 in terms of internal organizational control and people  
16 management, and how the people and the machines are  
17 interacting in the space.

18 We have a great panel lined up today, as we did  
19 this morning. I would like to first begin by asking each  
20 panelist to briefly introduce themselves, after which I  
21 will ask Dr. Markus to start us off with her perspectives  
22 for a few minutes, and then we will jump into some  
23 questions from the staff to kick off the conversation.

24 David, why don't we start with you?

25 MR. BLOOM: Good afternoon. Thank you to

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1 Chairman Schapiro and the other Commissioners and staff  
2 for inviting us to the panel.

3 My name is David Bloom. I'm the head of Group  
4 Technology for the Americas for UBS. UBS is present in  
5 all major financial markets worldwide with offices in  
6 more than 50 countries, about 36 percent of our workforce  
7 is in the Americas where I am responsible for our  
8 infrastructure.

9 We execute large volumes of equities on behalf  
10 of our customers with number two market share on NASDAQ  
11 for 2011 and number three market share on the New York  
12 Stock Exchange for 2011.

13 We are honored to have a seat on the panel.  
14 Thank you again for having us. I would also just point  
15 out that we were one of the signatory firms to the  
16 comment letter mentioned earlier this morning.

17 MR. C. COOK: Chairman Schapiro, Commissioners  
18 and SEC team, thanks for having me here. This is a  
19 really important step, I think, to elevate the importance  
20 of technology and how we manage it.

21 My name is Chad Cook. I am the Chief  
22 Technology Officer of Lime Brokerage. Collectively, we  
23 touch over ten percent of the U.S. equity volume more or  
24 less on a daily basis.

25 Lime Brokerage, we have been around for ten

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1 years, for over ten years. We specialize in high  
2 performance trading systems, and with that, we built in a  
3 lot of risk technology from day one.

4 I think our approach is somewhat unique in that  
5 respect and we arrive at our technology looking at it  
6 from good technology practices, as has been discussed in  
7 the previous panel, but also from a risk management  
8 approach coming from our backgrounds in mission critical  
9 systems and datacom and IT security.

10 My background, I have over 20 years building  
11 technology, primarily in datacom and IT security.

12 We apply a lot of these architectures and  
13 models for managing and operating technology to the  
14 financial sector, which has been pretty interesting and  
15 engaging for us. Thanks.

16 MS. EWING: Good afternoon. My name is Anna  
17 Ewing. I'd like to thank Chairman Schapiro,  
18 Commissioners, and the rest of the SEC staff, for having  
19 us here today. I'm delighted to be able to participate  
20 and really look forward to continuing the dialogue from  
21 this morning that I felt was very engaging.

22 I'd like to give you a little bit of my  
23 background. I'm the EVP and CIO at NASDAQ OMX. I have  
24 responsibility for the Global Technology organization,  
25 and that is all of the software development,

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1 infrastructure, technology operations, and information

2 security functions.

3 I'm also the head of the Market Technology  
4 business unit, and that business unit provides commercial  
5 technology to 70 Exchanges and markets around the world  
6 dispersed over 50 developed and emerging countries.

7 I've been at NASDAQ OMX for 12 years, and I  
8 have been part of the transformation of NASDAQ from a  
9 U.S. cash equities market to who we are today, which is a  
10 global diversified enterprise providing operations to 25  
11 markets here in the U.S., and in Europe. We also have three  
12 clearing houses and five central security depository  
13 organizations that are part of our organization.

14 Before NASDAQ OMX, I have been in financial  
15 services, really my whole career, for 25 years. I've had  
16 the privilege of living through the evolution of this  
17 industry. I've had positions in both CIBC World Markets  
18 and at Merrill Lynch.

19 I would like to say in NASDAQ OMX's view,  
20 history clearly shows that technology has helped  
21 investors. Automation has increased transparency, lowered  
22 trading costs, and offered regulators powerful tools to  
23 eliminate bias and favoritism, and to detect and prevent  
24 fraud.

25 Today's technologies are inclusive, offering  
0112

1 all market participants the opportunity to use these  
2 tools. Technology has been and remains best understood  
3 as a solution and not the problem as we continue today's  
4 dialogue.

5 Thank you.

6 MR. GAMBALE: Good afternoon. Let me thank  
7 Chairman Schapiro, Commissioners and Commission staff for  
8 inviting me to the panel.

9 I'm Albert Gambale. I'm the Chief of  
10 Applications Development for the Depository Trust and  
11 Clearing Corporation. DTCC is a key player in the  
12 industry infrastructure. We are the central securities  
13 depository for the United States. We have run a number  
14 of clearing corporations, and we are a designated  
15 critical member of infrastructure for the U.S.

16 Personally, I've been in the securities  
17 industry, all in IT, for 30 years. The last 15 years  
18 have been at DTCC. Thank you.

19 MR. JAHANI: Madam Chairman, members of the  
20 SEC, participants and members of today's SEC panel,  
21 please allow me to first of all thank you all for giving  
22 us the opportunity to participate in this roundtable.

23 My name is Saro Jahani. I am the CIO of Direct  
24 Edge, probably the newest and youngest Exchange in the  
25 equities market in the U.S. Direct Edge's market share  
0113

1 basically has raised from one percent around 2007 to  
2 almost ten percent nowadays. We have basically shown  
3 more than anything that this type of rise would never

4 have occurred unless there were innovational and  
5 structural changes in the U.S. that has helped us to get  
6 where we are.

7 We are very confident that this panel is coming  
8 at the right time. It is very hopeful on behalf of  
9 Direct Edge to believe it is going to take us to points  
10 where we will be able to come up with some great ideas.

11 Personally, I've been in the area of  
12 information technology for almost 25 years, both in  
13 Sweden, where I grew up, and also here in the U.S.

14 I am hoping we will be coming up with some good  
15 ideas that will help us to innovate further. Thank you,  
16 once again.

17 MR. STEINBERG: Chairman Schapiro,  
18 Commissioners, SEC staff, thank you for inviting me.

19 My name is Lou Steinberg. I'm the Chief  
20 Technology Officer for TD Ameritrade. TD Ameritrade  
21 serves roughly 5.7 million retail investors who execute  
22 typically 300,000 to 400,000 trades a day.

23 We run a very un-conflicted model in that we  
24 are really focused on retail investors. We don't do a  
25 lot of high frequency trading and that kind of stuff.

0114

1 As CTO, I run technology platform engineering  
2 and development. I run technology operations and I run  
3 information security and fraud.

4 Previously, I had a software company in the  
5 operational risk management space focused on high  
6 availability, and over the last 25 years, I have built  
7 and run a number of software start-up's.

8 MR. R. COOK: Thank all of you. We really  
9 appreciate you taking the time today to share with us  
10 your insights.

11 This morning we introduced who else was around  
12 the table, so I'm not going to go through that again,  
13 other than to note we have Dawn Patterson with us now from  
14 the Office of Compliance, Inspections and Examinations,  
15 so welcome.

16 Also a special welcome to Andrei Kirilenko, who  
17 is the Chief Economist at the CFTC, and from the future  
18 side of the world, and we welcome him and invite him to  
19 ask questions as they might arise.

20 As I mentioned, we are going to ask Professor  
21 Markus to lead off. I will take the liberty of re-  
22 introducing her because some of you might not have heard  
23 her introduction this morning.

24 Dr. Markus is the John W. Poduska, Sr.  
25 Professor of Information and Process Management at

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1 Bentley University. She is also a research affiliate of  
2 MIT's Sloan Center for Information Systems Research.

3 Professor Markus' teaching, research and  
4 consulting interests include enterprise and inner  
5 organizational information systems, the unintended

6 consequences of information technology and risk  
7 management strategies, and IT in the mortgage industry.

8 She was named a Fellow for the Association for  
9 Information Systems in 2004, and received the AIS LEO  
10 Award for Exceptional Lifetime Achievement in Information  
11 Systems in 2008.

12 Thank you very much for joining us today, and  
13 please, why don't you share with us your perspectives?

14 DR. MARKUS: Good afternoon, all. Unlike  
15 Professor Leveson, I have only 35 years of experience  
16 doing research in the area of organizational information  
17 technology.

18 My background is in industrial engineering,  
19 organizational behavior, and information systems, which I  
20 think puts me in an interesting position to look at  
21 systems dynamics of the sort we are talking about here.

22 For the past 15 years, I have been studying the  
23 use of information technology in the mortgage industry.  
24 Much of that research was supported by the National  
25 Science Foundation and was conducted with colleagues, but

0116  
1 the conclusions that I have made and will be talking  
2 about here are really just my own.

3 After the mortgage crisis, I wanted to learn  
4 what role, if any, information technology may have played  
5 in the crisis. I examined the ways that mortgage  
6 technology has evolved and how it may have contributed to  
7 the risk of errors.

8 I concluded that information technology did  
9 have a role in the crisis, and what I will first do is  
10 describe briefly what I learned about mortgage  
11 technology, and then I'll talk about what I think are the  
12 implications for trading technology.

13 I studied the evolution of mortgage technology,  
14 especially automated underwriting, from its introduction  
15 in 1994 until shortly before the housing bubble formed.  
16 That is a very short period of time, only about ten  
17 years.

18 In that space of time, automated underwriting  
19 technology went from being a discrete innovation with  
20 very small local scope to becoming a highly complex and  
21 interconnected web of systems that spread across many  
22 different organizations, and it touched almost everyone  
23 in the U.S. and many people elsewhere around the globe.

24 I'd like to talk about the nature of the  
25 changes that occurred in automated underwriting

0117  
1 technology because I think it's important to understand  
2 how technology evolves and how that evolution, while  
3 bringing many benefits, can also contribute to risk of  
4 crisis.

5 First, the lending process was streamlined as  
6 it was automated. Technology became easier to use, and  
7 it was embedded in loan origination software that was



8 already being used by lenders.

9 Fewer inputs were required, fewer supporting  
10 documents were required, and outputs became simpler, too.

11 Instead of being given long lists of conditions, people  
12 were simply told accept, caution, or refer this for more  
13 analysis.

14 Because the outputs were simpler, they became  
15 easier for people to act on, and people became more and  
16 more confident over time about the decisions produced by  
17 the system and stopped questioning the quality of those  
18 decisions.

19 Second, technology was extended to a greater  
20 variety of lending decisions. Automated underwriting  
21 technology was first applied to prime loans. Then it was  
22 applied to jumbo loans, Alt-A, and A- loans.

23 It was not long after that before technology  
24 was used to make decisions about subprime loans, high  
25 loan to value loans, low down payment loans, loans for

0118

1 manufactured housing, construction loans, commercial  
2 property loans, HELOCs, ARMs, option ARMs, cash out  
3 refinancing's, and reverse mortgages.

4 At the same time that the technology was being  
5 extended to many other types of decisions, the technology  
6 was also accepting a greater proportion of loan packages  
7 that were submitted to it.

8 Third, the technology was extended to a greater  
9 range of lending tasks. The technology first just  
10 evaluated borrower's creditworthiness. Then it performed  
11 automated property appraisals. Then it expanded into  
12 loan servicing. Then it expanded into mortgage  
13 securitizations.

14 At each expansion, the systems developed by one  
15 organization were interconnected with systems that were  
16 developed by other organizations.

17 At each expansion, new user groups began to  
18 interact with automated underwriting technology.

19 At the end, it was not just mortgage lenders,  
20 underwriters and credit agencies that were working with  
21 automated underwriting, it was also brokers, real estate  
22 agents, and many individual consumers who used on line  
23 lending websites.

24 Fourth, in the end to end mortgage process,  
25 which spreads across many different organizations and

0119

1 individuals, it became restructured as a result of all  
2 these other changes.

3 No individual or organization could see the  
4 whole picture. Some human oversight was eliminated from  
5 the process in part because people assumed that there  
6 were check points elsewhere. Fraudsters found ways  
7 around the controls.

8 It is important to understand that this  
9 evolution of technology didn't occur in just one place.

10 It was spread across many different organizations. Each  
11 organization independently tested its own software. When  
12 the systems were interconnected, the connections were  
13 tested.

14 The systems continued to evolve and they  
15 evolved rapidly and in many different ways, even after  
16 the connections were made and tested.

17 In summary, automated underwriting technology  
18 in the mortgage industry evolved from a simple discrete  
19 technology with few interconnections into a very complex,  
20 tightly coupled system that touched and was touched by  
21 many different people, processes, and organizations.

22 I believe that this speeded up the flow of  
23 mortgage lending in a way that fueled both the housing  
24 price bubble and speculation in mortgage backed  
25 securities and derivatives.

0120

1 What does this all mean for trading technology?

2 I understand that trading processes and technology  
3 differ from those in the mortgage industry in a number of  
4 ways.

5 Crucially, trading technology is even more  
6 complex and interconnected than mortgage technology.  
7 Consequently, I believe that technology is even more  
8 vulnerable to errors, disruptions, and crises in trading  
9 and markets than in the mortgage process. I think the  
10 events of the last few months are the new normal.

11 When systems are complex and tightly  
12 interconnected, I think there are about four basic  
13 strategies for preventing and limiting damage. The first  
14 is to reduce system complexity and interconnectedness by  
15 design, simplifying and de-coupling.

16 Second, testing systems thoroughly beforehand.

17 Third, monitoring effectively in real time and reacting  
18 quickly to errors that arise, and then increasing  
19 capacity to recover quickly when fast reaction is not  
20 enough.

21 I think many of the panelists this morning and  
22 also I'm sure the panelists this afternoon and many of  
23 the people who posted comments on the website have come  
24 up with individual strategies that fall into one of those  
25 categories or another.

0121

1 I think the most important point is that in  
2 order to assure a robust system that protects the  
3 interests not only of investors but all citizens, that  
4 these four strategies need to be pursued simultaneously.

5 Just picking one strategy and focusing on that is not  
6 really going to address the problem.

7 Let me just briefly reiterate those strategies  
8 and mention a few of the many solutions that I've heard  
9 other people raise. The first strategy is to reduce  
10 system complexity, and some of the suggestions have been  
11 things like restricting trading of assets to one trading

12 system with managed gateways to other systems.

13 Another was to slow down and batch trades in  
14 high frequency trading, and I'm sure there are a number of  
15 other solutions that would fall into this category of  
16 reducing system complexity by de-coupling and inserting  
17 buffers.

18 The second strategy is to test systems  
19 beforehand, but I'd like to emphasize here that it's  
20 extremely important to do that, but testing alone inside  
21 individual organizations is not enough.

22 It's important to conduct tests on an end to  
23 end basis. I understand how difficult it could be to do  
24 this well, but I believe it's very important to do it.

25 Why is it difficult? Let's think about this.

0122

1 If we were to have done an end to end test of mortgage  
2 technology software, we would have had to bring together  
3 agents, brokers and borrowers, some of whom were  
4 fraudulent on the one hand, and on the other hand, we  
5 would have had to have investors in mortgage securities.  
6 It's not just the lenders and the securitizer's that are  
7 affected. Also, you would have had to include potential  
8 hackers and cyber terrorists if you were to do a complete  
9 end to end test of that system.

10 I believe that it is important to work very  
11 diligently at end to end testing, and I think that  
12 probably will require much greater industry-wide  
13 participation than currently occurs.

14 Tests must occur regularly, and I think live  
15 simulations that combine problem triggers that are known  
16 from past events, along with creative new scenario's like  
17 denial of service attacks, are needed in order to do the  
18 tests. The tests would also, I believe, have a side  
19 benefit. They would build skills in real time error  
20 detection and quick recovery. Simulation events like  
21 this are common in public safety, and I believe they have  
22 a place in the financial services industry as well.

23 The third strategy is to monitor and react in  
24 real time. Many of the suggestions have dealt with ways  
25 of monitoring transaction flow and developing better

0123

1 circuit breakers and kill switches. These are examples  
2 of that third strategy.

3 The fourth strategy is to improve capacity, to  
4 recover quickly, and I know that's a large part of the  
5 panel this afternoon, so I will say no more on that.

6 In conclusion, I believe complexity and  
7 interconnectedness of trading technology is such that  
8 errors, disruptions and crises may be the new normal.

9 To reduce the negative consequences of these  
10 events for investors and all citizens, I believe the four  
11 strategies should be pursued simultaneously, reducing  
12 complexity, conducting end to end tests, monitoring and  
13 reacting in real time, and increasing capacity to recover

14 quickly.

15 Thank you.

16 MR. R. COOK: Thank you, Professor Markus. I  
17 especially appreciate you reviewing the comments that we  
18 have received in the comment file, which remains open,  
19 and we encourage anyone who is interested in submitting  
20 their comments for consideration by the Commission to do  
21 that.

22 Bridging your experience and analysis in the  
23 mortgage industry to the securities industry, I think  
24 that is a nice segue to get into a little bit more  
25 granularity about how we pursue some of the four

0124

1 strategies you were just identifying for us.

2 Let me ask Gregg Berman to kick us off with the  
3 first question.

4 MR. BERMAN: Thanks, Robert. Much as we did  
5 with the first panel, I think we want to start off with  
6 the general topic about best practices, but in this case,  
7 best practices for identifying the errors and containing  
8 them as they happen.

9 I would like to modify that a bit from the  
10 questions you were given, just based on Dr. Markus'  
11 comments about the interconnectedness of the markets, and  
12 we all understand that, but I think she highlighted some  
13 points about the difference in the errors that can occur  
14 internally and those that arise because of the  
15 interconnected nature.

16 As you think about the best practices, maybe  
17 you can highlight a bit of the type of error checking and  
18 the type of concerns that you have for understanding what  
19 is going on if you have a problem internally versus if  
20 you have a problem that seems to be coming externally,  
21 either from a client or from a system you are hooking up  
22 to, and there might be differences in how you actually  
23 think about each of those things.

24 Why don't we start at the far end with Lou, if  
25 that is okay.

0125

1 MR. STEINBERG: Each incident that we have goes  
2 through a number of different stages. We start with a  
3 set of best practices around managing the incident  
4 itself. We happen to use ITEL as the framework, which we  
5 believe helps us organize the problem.

6 It also gives us a set of run books,  
7 particularly if it looks like an internally triggered  
8 incident, so we know how to deal with it. It gives us a  
9 set of pre-defined actions to take if we believe that the  
10 trigger may have come from an external source as well.

11 The notion of a trigger is important to us  
12 because there are actually three different components of  
13 an incident in our view.

14 One is you have a latent defect. The second is  
15 you have a triggering event, and the third is you have an

16 impact or potential impact which generates something we  
17 call "materiality."

18 We have put in place a number of things through  
19 ITEL to give us standard responses to pre-allocate  
20 resources, expertise, specialists, to help us de-bug and  
21 manage through the incident, to try to contain it if it  
22 wasn't contained in the design phase through  
23 segmentation, to then try to limit it.

24 If nothing else, to recover, to stop the damage  
25 and then recover quickly.

0126

1 The actual steps that we take on an externally  
2 triggered event or with an external latent defect are  
3 probably to separate ourselves from that source.

4 One option might be that we choose, if we see  
5 some unusual behavior with a market maker, to route to a  
6 different market maker, and we can do that selectively.

7 If it's internal, we will limit the damage, we  
8 will immediately reset the systems that are affected,  
9 work around the systems that were affected. In some  
10 cases, we use a technique we are building called "fast  
11 fail back," which allows us to effectively rewind our  
12 system's hardware and software to a previously known good  
13 state.

14 MR. BERMAN: Thanks. Others?

15 MR. JAHANI: ITEL was mentioned. It is quite  
16 interesting. I was actually hoping there would be a  
17 little bit of ITEL tweaking in today's discussion.

18 For us, at Direct Edge, we have deployed ITEL  
19 on a broader basis. While everybody wants to sort of  
20 have a crisis situation topic discussed, we are actually  
21 pointing out that everything is actually interconnected,  
22 the very same way basically preventing a problem and  
23 addressing them are also interconnected.

24 We can't just address them one by one. It has  
25 to be cohesively and realistically.

0127

1 ITEL has been a great framework for us because  
2 it actually has looked at the process, technology and  
3 people, the three components are there.

4 We have addressed this since a couple of years  
5 ago by sort of looking at a principle of having an  
6 adaptable model, a sustainable model, repeatable model,  
7 and demonstrative model. Those four components have  
8 helped Direct Edge to come up with a very robust incident  
9 management discipline.

10 The problem management discipline, incident  
11 management discipline, and change handling and all that  
12 stuff are also interconnected.

13 We have been able to create what we call a  
14 "Code Blue" model that really is there to help us to  
15 address our issues. In this situation, probably the most  
16 important thing to remember is actually the impact and  
17 nothing else, because we want to address the impact.

18           In order to address the impact, we can't just  
19 basically look at technology. We also need to have the  
20 compliance component, the regulatory component. By  
21 following a Code Blue discipline as a best practice  
22 model, we have been able to address this issue properly.

23           Once again, I want to just basically  
24 distinguish that addressing issues and managing crisis  
25 situations has to be focused on market impact, whereas

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1 when we are preventing, you are actually addressing the  
2 problems that deal with the root cause.

3           Dealing with the root cause at the preventive  
4 level and fighting against time is really the incident  
5 management process.

6           MR. GAMBALE: Gregg, I'll comment for DTCC on  
7 the front end of the question, which I think was along  
8 the lines of getting on top of and understanding when  
9 something is occurring.

10           We use a lot of real time thresholds and  
11 alerts, state alerts that come to us. It is generally  
12 done on a risk based analysis of an application, so our  
13 clearing and settlement applications in particular throw  
14 a lot of alerts and state condition changes out to the  
15 staff, the interested staff. I'm an interested staff, so  
16 while I'm sitting up here on the panel, I'll ignore them.

17           The point is that we are able to tell quickly  
18 when something is occurring, and frequently we can tell  
19 is it occurring internally, is it caused by something  
20 we're receiving from the industry. It lets us quickly  
21 adapt our incident management processes to address a  
22 problem.

23           MS. EWING: At NASDAQ OMX, we run our own  
24 markets, and I'll talk about that framework. We also  
25 provide technology and in some cases run the operations

0129

1 for other markets around the world through our Market  
2 Technology business.

3           Our best practices have to be very clear, very  
4 documented, very predictable, because of the nature of  
5 the type of services we provide, in addition to the  
6 markets that we operate.

7           Being a market operator, you are certainly  
8 concerned with your own particular issues, but you are  
9 also concerned about the other participants in the  
10 market, whether it's customer, another Exchange, et  
11 cetera.

12           We have a lot of monitoring mechanisms in  
13 place, not just within technology. We have dedicated  
14 operations, and we touched upon that briefly this  
15 morning, the nature and knowledge and expertise that's  
16 needed to do that operation, and quite frankly, it's  
17 getting increasingly more complex.

18           To deal with the complexity that's required and  
19 the monitoring that's involved, we are actually looking

20 at more instrumentation, more self healing mechanisms,  
21 more technology, to help complement the oversight that  
22 takes place within our operation centers.

23 In addition, we have our business operations  
24 functions as well as our market watch surveillance  
25 functions that are on a real time basis either monitoring

0130

1 the health of the markets or reacting to issues that are  
2 taking place with our customers and other participants.

3 Some of the very specific things we have done  
4 to protect the markets over the years, in particular,  
5 since the flash crash, are really bearing fruit in terms  
6 of helping to provide protection. If I take "clearly  
7 erroneous" as an example, we had a clearly erroneous  
8 function before, but we made the rules much more clear  
9 post-flash crash. That was one of the outcomes.

10 Now when we look at our stat's, our clearly  
11 erroneous filing's have gone down over 60 percent in the  
12 past two years, just to give you a metric to think about.

13 Monitoring, the nature of monitoring, who is  
14 doing the monitoring, how you are leveraging technology  
15 to augment the human interfaces, because there is a lot  
16 to monitor when you think about it.

17 Best practices. Certainly, we use ITEL and  
18 best practices around that.

19 The other thing, when you're in the line of  
20 fire, the more that can be pre-defined, the better. It's  
21 Crisis Management 101.

22 The Code Blue process. You have a standing  
23 list of contacts, names, technologies on a different call  
24 than the business, outreach, outreach to the regulator,  
25 outreach, in our case, to the press many times. You need

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1 to have a very structured escalation communication  
2 process in place.

3 When you are also dealing with the problem,  
4 it's not always apparent immediately what the root cause  
5 is of that problem. The ability to detect, remediate,  
6 and bring the problem to resolution is really critical  
7 and how that is managed. We have again people on call,  
8 roles and responsibilities, all types of skill sets are  
9 needed.

10 We talked a lot about software this morning,  
11 but our systems are more than software. It's the  
12 networks, the hardware, all the different mechanisms that  
13 connect it altogether, before you even leave your  
14 firewall.

15 When you leave your firewall, you have all the  
16 interconnectedness with the other markets and with your  
17 customers. That in a nutshell, the technology, the  
18 monitoring, the process, the crisis management, really  
19 all come together in reaction to problems as they occur.

20 MR. C. COOK: From our perspective, when we  
21 look at technology, risk, and the issues that come up,

22 the interconnected aspect that you mentioned is really  
23 important. As you look across even just internal  
24 systems, there are so many moving parts that are  
25 connected, and with things that are working at such high

0132

1 speed, it's really difficult often times to immediately  
2 point out where is that issue.

3 Is it something on the internal end or  
4 something on the network, something at the Exchange side.  
5 From our perspective, the way that we build technology is  
6 with the very product focused aspect, more akin to our  
7 background in commercial product development, where we  
8 look at what we are building and we say what is it that  
9 people that are using this will expect out of it.

10 It's much different to build an internal  
11 product where you have access to the code or you have  
12 immediate access to the networks, switches, routers, and  
13 things that you can immediately jump on and touch.

14 We treat all of our internal operations folks  
15 as well as our clients as our own customers.

16 When we build technology, we think of things in  
17 terms of not just what should the product do, but what  
18 shouldn't it do, and under the circumstances that we can  
19 enumerate, what are the situations and how do we want to  
20 allow people to respond to them in an effective way.

21 For us, being in a production environment,  
22 obviously we're focused on getting people back to  
23 operation quickly, understanding what the ramifications  
24 of those issues are.

25 I think a lot of it is driven by the technology

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1 and the emphasis on instrumenting that technology to make  
2 it enabled to be managed and enabled to be controlled and  
3 monitored in such a way that when those events that we  
4 haven't planned for come up, everybody can quickly  
5 identify and have all the data they need in order to  
6 identify where that problem is.

7 That is kind of an approach that we use on this  
8 stuff, along with all of the normal escalation procedures  
9 on the operational front.

10 It is very much driven from a technology as a  
11 tool kind of mechanism.

12 MR. BLOOM: I think all the panelists probably  
13 have similar -- I think someone said Crisis Management  
14 101 -- segregation of duties, this is what should happen  
15 in a crisis, segregate your people doing investigations  
16 from those who are figuring out what to do.

17 When you are asking internal versus external,  
18 one of the biggest problems I've seen is when you don't  
19 know. Sure, once I know if it's internal or external,  
20 it's a pretty easy play book, and usually I can figure it  
21 out and the team can figure out what it is we need to do.

22 We try to make sure people in the role of  
23 triage, what is it our customers need from us in this



24 situation, how can we, by plugging into all the trouble  
25 shooting and everything that is going on, figure out what  
0134

1 it is we can do to still be there for our customers while  
2 all this is going on, or do we have to just take  
3 ourselves out.

4 I think that is a key point in the process that  
5 doesn't come out. Everyone has the documented incident  
6 but what are the trigger points, and when you don't know,  
7 how do you make those decisions and how do you sort of  
8 fulfill your obligations.

9 MR. BERMAN: To ask a follow up question, Chad,  
10 you talked a little bit about product find, if I can make  
11 up that word, of how you think about the technology  
12 because you have had external clients before.

13 That brings up an interesting point. During a  
14 monitoring crisis, at small firms and even at large  
15 firms, you need to get the head of development, the  
16 person who wrote the code, involved. They are the  
17 experts. That person may be on vacation. Maybe that  
18 person is not available.

19 To what extent -- I think we asked a question  
20 this morning about separation of the quality assurance  
21 from the development process to maintain the independence  
22 -- to what extent do you think about the monitoring  
23 process as a process that needs to be done, certainly  
24 integrated, but independently, where you do not have to  
25 be the head of development in order to know what to do,  
0135

1 in order to diagnose a problem.

2 MR. C. COOK: If I may, the productization of  
3 things is really important. When it comes to monitoring  
4 things, you have to put yourself in the mindset of who is  
5 going to be using it.

6 Often times as engineers, it is very easy to  
7 just think of yourself as being highly technical and you  
8 have the ability to have a good understanding.

9 It is important to kind of pull yourself back  
10 from that and say who are my constituents, who are the  
11 customers that are going to be using this, and what is  
12 their expectation and their level of expertise. That  
13 helps you tailor all of your functionality.

14 When we build our technology, we are really  
15 instrumenting it not for us but more for the people that  
16 are going to be operating it on a daily basis, whether  
17 that is our customers or operational staff, those are the  
18 important people that we look towards.

19 There is a feedback cycle where you work with  
20 them to say here is what we think your expectations are,  
21 here is what we are building for you, is this going to  
22 meet your needs, is it going to make it easy for you.

23 That, to me, is one of the critical aspects of  
24 how you design these types of systems rather than just  
25 looking at okay, we have the technical staff on hand,

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1 let's just escalate to the engineers where they can just  
2 jump right in.

3 It makes it more efficient and it allows us to  
4 do more innovation and more development work if we build  
5 for those folks to self manage.

6 MS. EWING: I would just like to add to that  
7 point. I couldn't agree with you more, Chad, in terms of  
8 productizing the operations aspect as much as possible.

9 We actually have what we call a "design to  
10 operate" philosophy, where the operations team is  
11 actually part of the design and functional requirements  
12 phases. Sometimes an idea, even if you think about a  
13 business idea that may sound very interesting, may end up  
14 being really complicated to surveil, monitor, or operate.

15 We actually even have input into the business  
16 concept that's being contemplated, and in addition, the  
17 instrumentation, the philosophy not just of how something  
18 is going to work, but how do you break it, and what  
19 happens when it's broken.

20 You have some basic questions to just bring it  
21 to the mindset up front, and not just for technical  
22 issues.

23 We as an SRO have obligations. We have rules  
24 that we file with the Commission that we have to adhere  
25 to. We also have a separate independent group to add to

0137

1 the QA process that is actually part of our regulatory  
2 arm.

3 This independent group does testing, not  
4 against the functional specification that is related to a  
5 system, they do testing against the rule book. It's a  
6 parallel segmented function that augments to again the  
7 ability -- in our case, it's not just a widget is broken,  
8 it's how we complied with the obligations and rules that  
9 we have to adhere to as a market.

10 That's just as critical to us from a testing  
11 and monitoring perspective as latency and other types of  
12 issues.

13 MR. STEINBERG: Gregg, just going back for a  
14 second to part of what I think was behind the question  
15 you asked, the notion that there might be only one  
16 developer to run to who understands the code when you're  
17 trying to de-bug, when you're trying to manage a  
18 crisis, the first thing we do is long before that, we  
19 establish a set of technology standards.

20 By working with a pre-established set of  
21 standards, I know what my technology components are going  
22 to be, and I can afford to invest in training, level one,  
23 level two, and level three support staff on those  
24 technologies, so there isn't a single person I have to  
25 run back to.

0138

1 At some point, we do go back to the developer,

2 but we try very hard, and in fact, we have metrics around  
3 the percentage of incidents that are supposed to be  
4 resolved at each level without escalation to the next.

5 The issue actually comes up in the period of  
6 time David mentioned where you just don't know what's  
7 going on, and you're still trying to triage it, so I  
8 wouldn't even know which experts to go get.

9 At that point, it's the operational processes  
10 that are being discussed around quick triage. Then a  
11 quick decision about am I going to try to fix this or am  
12 I simply going to try to leverage what Dr. Markus said  
13 was the capacity to recover quickly, and not try to fix  
14 it, try to get things up and running while we get to the  
15 underlying defect afterwards.

16 There is a very fast triage process we have to  
17 go to once we have decided what the technology component  
18 is. If we are going to fix it, if we are going to  
19 address it right now, then it's the notion of standards  
20 that allow us to have invested in the resources without  
21 having a single dependency.

22 MR. JAHANI: I would like to take a step back.  
23 Please allow me to elaborate. When we develop software,  
24 when we build a system, the component of risk is always  
25 there. You have to look at how much risk can you

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1 tolerate.

2 In the financial industry, the simplest type of  
3 systems that we build for trading, only to have high risk  
4 systems, you need to do something like at least 15,000 to  
5 20,000 different types of test cases.

6 When you go to medium risk, you have to do  
7 30,000 to 40,000 test cases. When you get to low risk,  
8 now you're talking about 300,000 to 400,000 different  
9 types of test cases.

10 Please imagine when you're actually talking  
11 about testing, which we all want to do, it is absolutely  
12 impossible because it takes so much time. It's going to  
13 take so much time to just regress the systems, so it  
14 becomes basically impossible.

15 In order to do so, the only way we can actually  
16 attack this crisis situation and so on is -- my apologies  
17 for the word -- "military precision." That's the only  
18 way we can really deal with our problems.

19 When there is a problem, a crisis situation, it  
20 is no time to realize who is the best guy to be here, who  
21 is the best developer, who is the best QA guy, who is the  
22 best compliance person.

23 First of all, everybody has to be hands on.  
24 That's the idea behind this Code Blue all hands on  
25 situation.

0140

1 The second thing is we need to have rigorous  
2 military sort of disciplines in place so that we can  
3 absolutely do the right thing for the market, for our

4 member firms, for the national market system.

5 In this situation, there is really not much  
6 time to talk about, really, it's a fire drill, we are  
7 fighting against time.

8 In order to address this situation, we  
9 absolutely have to start much earlier. We have to have  
10 mock testing, proper training. We have to make sure that  
11 there are instrumental testings as the back bone of this  
12 financial institution.

13 We cannot operate the Exchanges and financial  
14 institutions no longer as a development shop. We have to  
15 do it as a production shop. That is when ITEL comes in.

16 That is when proactive measures basically help us to do  
17 the right things.

18 MR. R. COOK: Tom, did you have a question?

19 MR. BAYER: I'm not signaling any group that  
20 has mentioned ITEL in the past, but Queen Elizabeth, who  
21 owns ITEL, I don't think ever thought about a case where  
22 a market would have a melt down or a problem like the  
23 flash crash.

24 Knowing that IT people are introverted and they  
25 don't communicate well, we have talked about --

0141

1 MR. R. COOK: Tom, are you an IT person?

2 (Laughter.)

3 MR. BAYER: Yes. I don't communicate well in  
4 particular, but that's something else, from birth.

5 What I think is important is once you have the  
6 crisis and you now have a problem and you're going  
7 through the ITEL functions to verify the systems are up  
8 and running and you're identifying root cause, et cetera,  
9 how do you handle the social aspects, i.e., the people  
10 that are calling the ball and the people that would do a  
11 kill switch or people that would handle the ultimate  
12 reaction, how are you handling the interaction and  
13 communication?

14 You don't want to solve the problem while the  
15 patient -- if you were an emergency technician, you don't  
16 want the patient to die while you're administering help  
17 to the patient, you want to call 911 or you want to get  
18 additional help to come and solve the problem while  
19 you're working on the patient.

20 How does that happen in the Exchanges and the  
21 self regulated organizations and how do you handle the  
22 communication and social aspects, how do you call each  
23 other, how do you bring them in, how do you bring each  
24 other up to speed on what the issues are and how do you  
25 resolve them, in general.

0142

1 MS. EWING: I'll start. In our own markets as  
2 well, we provide, as I mentioned earlier, technology to  
3 other markets, so we have to have those mechanisms very  
4 highly defined and in place. I'm a big advocate of  
5 strong process, defined process. There are advocates of

6 ITEL and other standards. At the end of the day, the  
7 process can't overrule the decision making and the common  
8 sense that's needed. So, the people matter.

9 I've had the opportunity to work with the  
10 different markets, with very rigid structures, different  
11 degrees of rigidity, and in some cases, where everyone  
12 follows the right form, right process, they check the  
13 box, they told who they were supposed to, but you missed  
14 the bigger context, you missed the decision making, you  
15 have a longer term issue.

16 It's really critical that in your crisis  
17 management defined process the people that are involved -  
18 - as an Exchange, our first order of business beyond  
19 detecting what the issue is, is getting up and running or  
20 remediating the issue. Quite often we can tell what the  
21 root cause is right away.

22 You need to have the culture that not just  
23 comes together and understands how to work in that crisis  
24 environment, but you also need a culture and an open  
25 communication and dialogue with those introverts that

0143

1 maybe are the ones who oh, well, I did that change, maybe  
2 it has something to do with this, to have the ability and  
3 freedom to speak out without fear, without repercussion.

4 That culture is an absolutely intrinsic part of  
5 a successful ability to work and fire fight in the type  
6 of environment that we operate in.

7 MR. GAMBALE: I'd like to add one more piece to  
8 it. I agree with Anna completely.

9 I would point out to also address the point of  
10 the lone developer or sole developer, one thing that we  
11 do at DTCC, we have frequent exercises operating out of  
12 multiple locations, we will stand a location down for the  
13 day, and we will announce that the New York location will  
14 not handle any issues that come up. We can override that  
15 if we had to.

16 The routine crisis and instance that occur are  
17 handled by an alternate location, a location in Tampa or  
18 location at other sites in the United States.

19 We will rotate the responsibility, so on these  
20 stand down days, it's a little bit of a holiday, if you  
21 will, from crisis, but it lets the staff -- it gives a  
22 broader sense that the staff all around the United States  
23 can handle a situation because they're flying on their  
24 own pretty much on most days.

25 MR. C. COOK: If I may, on the engineering

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1 personality aspect of it, we are heavily an engineering  
2 shop. I understand what you mean on many levels.

3 I think from that perspective,  
4 it's really a focal point of how we build and what we are  
5 building for, so really when you look at the customers  
6 and when there's an issue that comes up, our goal is we  
7 want to get the customer back in operation as quickly as

8 possible.

9 It's less about who messed up, who made a bug,  
10 who had some issue, who pulled the wrong plug, and more  
11 about how do we work together to fix this and make the  
12 person or people or clients or whatever back in business  
13 in a meaningful way and very quickly, and with that  
14 obviously, all the right technology around it to support  
15 in that effort.

16 There is a certain transparency that we build  
17 into our culture. I agree with Anna's points. The  
18 culture itself of engineering is very important. This  
19 carries through to how you look at transparency within  
20 products. The previous panel, for those that saw it,  
21 they were talking a lot about you can't prevent  
22 technology issues. Really, it's about how do you recover  
23 from them.

24 In that, it's not about pointing fingers, it's  
25 really about making sure that people know bugs happen.

0145

1 We don't want them to happen. We are going to put all  
2 the rigorous testing and controls in place that we can,  
3 but it's still not going to solve every issue.

4 Instead, let's focus on being effective and  
5 proactive in how we monitor, how we can identify where  
6 the issue is so we can isolate it with the focal point of  
7 getting them back in business.

8 MR. BLOOM: When we are hiring people, the  
9 engineering discipline, those who are great at building  
10 your system and figuring out root cause after something  
11 happens, in my experience, they are usually the least  
12 well suited to do the triage while it's happening because  
13 they are too intrigued by what is actually happening  
14 compared to what do I need to do in the marketplace.

15 We have segregated operations staff where we  
16 try to hire what we call "applied engineers" as compared  
17 to the ones who want to be in the middle of it, and let  
18 both people do what they do best, and have a manager in  
19 charge who will make sure the right investigations are  
20 happening.

21 It follows up on your question about the  
22 original developer. That's for the ultra emergency,  
23 figure out the root cause, but typically in the heat of  
24 what's happening, that's not the person we want to go to.

25 MR. BAYER: Is the incident manager also the

0146

1 person who communicates with the senior management team  
2 and keeps them informed, and is that uniform across the  
3 panel?

4 MR. BLOOM: For us, that's the case.

5 MS. EWING: It varies depending on the  
6 incident. We have different levels of code. We have  
7 Code Blue, which is crisis. We have everyone in the  
8 organization from all the different areas.

9 If there is senior executive management on a

10 Code Blue level, the decision making is made at that  
11 level, because you have regulatory implications and other  
12 things to think about beyond the technical.

13 We have incidents every day. We all do. There  
14 are different types of incidents. It could be a router.

15 It could be a hardware failure, et cetera.

16 We have different levels. That is more the  
17 incident manager tends to be the one that runs with the  
18 full issue.

19 MR. GAMBALE: If it's a big enough incident, we  
20 will run with two incident managers. One will be the  
21 business and regulatory liaison person working with the  
22 executives, the business, the regulators, and there is a  
23 technical incident manager who is working on technical  
24 with the engineers and developers.

25 MR. JAHANI: I just want to agree with

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1 everything that was said so far. I want to say we have  
2 to distinguish the problem management from incident  
3 management. Incident management really is focused on  
4 immediate recovery and basically mitigating the problems  
5 so we don't have an impact on the member firms and the  
6 market. The incident manager is literally the man in  
7 charge in that situation. If there is a crisis, the  
8 incident manager is in charge.

9 However, there is also an incident management  
10 group which basically is a broader group that takes the  
11 incident after recovery and basically passes it on to the  
12 problem management process, making sure that the problem  
13 gets basically resolved, the root cause gets addressed.

14 In other words, if we don't act this way, and  
15 we kind of categorize the incidents from say low risk  
16 incident to high risk incident, then we are practically  
17 killing the whole idea.

18 The incident manager has to be the person that  
19 is in charge. That doesn't take away the accountability  
20 that goes with CIOs, CTOs, or a chief operating officer.

21 They are also part of the problem -- excuse me -- the  
22 problem management groups as such.

23 (Laughter.)

24 MR. JAHANI: The COO of the company, the CIO of  
25 the company, head of Compliance, they all have to be part

0148

1 of the incident management group and work on this  
2 together.

3 MR. BURNS: This is a very good dialogue about  
4 internal management and communication. What about  
5 communication externally, both to us as regulators and to  
6 your customers, market participants, who are wondering  
7 what's happening over there?

8 MR. JAHANI: In our case, like I said, as soon  
9 as there is a problem, the first person that is actually  
10 there and witnessing everything is the compliance  
11 officer.

12           As soon as we have an incident, a person from  
13 the Compliance group has to be there. During all our  
14 operational hours, we have full coverage from the  
15 Compliance group. They are documenting everything.

16           When the incident response basically is ready,  
17 that's when it formally gets communicated to the SEC, but  
18 while the problem is ongoing, when the incident is  
19 basically under management, in this situation, we  
20 immediately contact the SEC and let them know about the  
21 problem, so they are actually expecting a response as  
22 soon as possible.

23           MR. STEINBERG: In our case, the process is  
24 managed by one group consistently, the people that do the  
25 communications both internally and externally. Change is  
0149

1 a function of the incident, not just the type of incident  
2 but the instant materiality.

3           Every single incident that we look at gets what  
4 we call a "materiality score" associated with it, which  
5 is a function of how many clients were affected, how long  
6 has it been happening or how long were they affected for,  
7 how critical are the systems that are involved, and what  
8 was the time of day, so open market, closed, it is very  
9 different from after hours. Based on that, different  
10 groups will have different responsibilities to  
11 communicate both internally and externally, senior  
12 management, regulators, et cetera.

13           MS. EWING: I would just add we have different  
14 mechanisms for communication. We have the same roles and  
15 responsibilities around the regulatory outreach. We have  
16 a group that does the outreach to the regulators. The  
17 client desk, the business operations function does  
18 outreach to customers.

19           We send out system status alerts when we even  
20 detect that we may be having an issue. That is something  
21 we will do even before we confirm there is an actual  
22 issue. The more outreach and communication you can do,  
23 the better, and the more real time you can do it, the  
24 better.

25           If there are crisis situations or if we have  
0150  
1 big known events, like a Russell re-balance, et cetera,  
2 we will set up industry-wide calls, and not just with  
3 ourselves, but with the other Exchanges. Those will be  
4 calls in place that are pre-planned that will take place.

5           MR. C. COOK: I'd like to offer a slightly  
6 different perspective. We are a pretty small  
7 organization. We don't have the large teams of staff  
8 that are dedicated to doing one function or the other.

9           What we have built into our culture, and this  
10 is probably pertinent to those folks out there that do  
11 have smaller staffs that are in a very operational  
12 capacity, we build it into our culture that part of that  
13 job even as an engineer is an operational aspect.



14           We find it to be very valuable. As I mentioned  
15 earlier, there is that feedback loop between what we  
16 would call our customer or constituent and how you evolve  
17 that technology in a way that works for them.

18           Having our engineers very much engaged by  
19 matter of course because we don't have that many people,  
20 having them actively engaged in any incident that comes  
21 up helps provide that feedback mechanism that we then use  
22 to improve how we do things.

23           We are focused a lot on automation and enabling  
24 our constituents to function on their own, self  
25 management, and things of that nature.

0151

1           That feedback loop is sort of built into how we  
2 operate. It's a little bit different than a large  
3 organization.

4           MR. R. COOK: Moving on to a slightly different  
5 topic, talk to us a little bit about kill switches.  
6 There has been a lot of discussion of this in the press,  
7 a lot of interest.

8           Help us unpack this concept a little bit, maybe  
9 peel back the layers of the onion a little bit and help  
10 us understand what are the different types of kill  
11 switches, how do you think about designing them, how do  
12 you think about what triggers them, how do you think  
13 about for those that require some human intervention,  
14 when is that the right way to go, who makes that  
15 decision.

16           What kind of process do you have around it,  
17 just sort of broadly help educate us around that whole  
18 concept.

19           MR. STEINBERG: I'll bite.

20           (Laughter.)

21           MR. STEINBERG: There are a couple of things to  
22 remember about kill switches. In our view, it's a kill  
23 switch if somebody does it to you, and it's a suicide  
24 switch if you do it to yourself. There is a big, big  
25 difference.

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1           People are going to be reluctant to  
2 systemically cut themselves off from the market. Any  
3 attempt to sort of pre-define automated thresholds that  
4 will in an automated way disconnect you feels like a  
5 suicide switch. The thresholds are going to be set very  
6 conservatively to a point where they may not actually  
7 operate when you want them to, at least not in the way  
8 you want them to. The counter to that is complex systems  
9 that are failing, can't be relied upon to manage  
10 themselves through that failure.

11           Again, we're going to worry a lot about  
12 automation kicking in at the wrong time, and perhaps  
13 de-stabilizing a system that shouldn't be de-stabilized.  
14 The ability to detect unusual behavior, whether it's  
15 based on volume or one of the many different parameters,

16 it is incredibly important to us, it's incredibly  
17 important throughout the whole system, when unusual  
18 behavior is detected, we have the ability to do select  
19 kills, which is to route away maybe to a different  
20 market maker.

21 It would probably make sense for the market  
22 makers and the Exchanges to have the ability to detect  
23 unusual behavior and reach out to us and ask why, and  
24 again, back to the materiality. We either have a fairly  
25 short amount of time to answer the question why is this

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1 unusual behavior happening or a little more time if it's  
2 less material. Answering the question and saying no,  
3 this is actually expected -- I'll give you an example.

4 If we see unusual behavior with one market  
5 maker, we may choose to route away and route to a  
6 different one. That's probably in the best interest of  
7 our clients and the market. If that other market maker  
8 were to suddenly see a spike of activity from us because  
9 we are intentionally routing to them, we wouldn't want  
10 them to activate an automated kill switch and shut us off  
11 because that would in fact de-stabilize an environment  
12 that we are trying to add stability into.

13 A quick conversation about if we can't control  
14 it at the micro segment level, having an Exchange or  
15 market maker come back to us and say based on the  
16 materiality, based on the level of impact that we see,  
17 your impact comment, we will give you five minutes to  
18 explain to us if this is normal or if this is unusual, or  
19 we will give you ten minutes, and then we're going to cut  
20 you off if you can't. If you can convince us, then  
21 that's fine.

22 We see sort of a layered approach to these  
23 things that probably makes the most sense with a human  
24 discussion tied to it.

25 MR. BURNS: Just one question. Maybe it

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1 doesn't translate but in the "clearly erroneous" context,  
2 we once had sort of the discretion versus very clear  
3 parameters and rules by which everyone has operated, so  
4 is this different in the kill switch environment?

5 If it is sort of a discretionary or ad hoc,  
6 what's going on over there, Fred, kind of situation, when  
7 no one else might be in that loop, does that create the  
8 uncertainty that drove away liquidity on May 6?

9 MR. STEINBERG: I'm not sure it does. First of  
10 all, it doesn't have to be discretionary in terms of  
11 triggering the conversation. That can be pre-defined and  
12 that can be well defined. That's the first thing I would  
13 say.

14 The second thing is that there is some  
15 discretion about is this expected, is this normal, can  
16 you explain it to me. If we can to your satisfaction,  
17 "you" being the Exchange, you being the market maker,

18 that's fine.

19 It is also not self said. The check and  
20 balance here is other than establishing the initial set  
21 of thresholds that would trigger that conversation, we're  
22 not doing "clearly erroneous" to ourselves, somebody else  
23 is saying hang on, now you have to convince me this is  
24 right, so it's not a loosey-goosey we're just checking  
25 ourselves and it looks okay.

0155

1 MS. EWING: Just to respond to the "clearly  
2 erroneous" example and the stat I gave earlier, it is  
3 important for in this case the Exchange and our customers  
4 to have a very clear framework of how decisions are made.

5 It has to be as black and white as possible.  
6 When we went with the "clearly erroneous" and had very  
7 specific thresholds established for the different price  
8 points, et cetera, that provided a lot more clarity and  
9 facilitated that process, and certainly limit up and  
10 limit down will continue to advance that capability.

11 Kill switches need to happen at multiple  
12 layers. The working group we are a part of and we are  
13 very much a proponent of the concept of the kill switch,  
14 and at the Exchange level, it needs to complement other  
15 risk controls that are already in place, needs to  
16 complement what's in place for obligation to the market  
17 access rules at the broker-dealer level.

18 I think kill switches are important, but we  
19 need to ensure we don't think of them as the big red easy  
20 button. It's layered. It's complex. There is decision  
21 making criteria. There is that human element involved.

22 For example, one of the things we are thinking  
23 about is if you reached a certain threshold, regardless  
24 of what you end up using, we're talking about the peak  
25 net notional right now as the metric, you do an outreach,

0156

1 you make a phone call. You are at this level, is there  
2 something wrong, is this what you intended, do we need to  
3 increase your limits.

4 You definitely need that human dialogue to take  
5 place, but again, it has to be against some very defined  
6 set of guidelines and metrics.

7 CHAIRMAN SCHAPIRO: Is there time for that? It  
8 doesn't take very long in these markets, a couple of  
9 minutes, for an enormous amount of damage to be done. If  
10 a kill switch isn't automatic, there are pre-determined  
11 triggers and that shuts the trading down, but there's a  
12 conversation, are we checking ourselves, you have a lot  
13 of problems along the way, just from taking that time to  
14 do that.

15 MS. EWING: I think that is a challenge. I  
16 think that is one of the areas we are talking about and  
17 trying to define.

18 It depends on where we put the threshold.  
19 There is a point in time when we make the outreach. At

20 100 percent, if I can use an analogy, let's say at 70  
21 percent, we make the outreach. If it hits 100 percent,  
22 the kill switch would probably have to trigger.

23 Those are some of the details we are talking  
24 about and designing them as we speak, and it's all about  
25 the unintended consequences of some of those decisions.

0157

1 It could be a very high volatility day, and  
2 that's natural order flow that we are dealing with, as an  
3 example.

4 Those are some of the considerations we have to  
5 design into the model itself. Again, we feel very  
6 strongly it has to be a layered approach. The kill  
7 switch at the Exchange level is really the last resort.

8 MR. C. COOK: On the kill switch side, I think,  
9 I agree with your points. It's almost like we're on the  
10 same team here.

11 I think of it in terms of the security world, a  
12 defense in depth kind of approach. Everybody has a  
13 different context of how they're looking at things, their  
14 angle, what their risk limits are, what their liabilities  
15 are.

16 The broker, the clearing firm, the DTCC, the  
17 Exchange, everybody is looking at one piece of the puzzle  
18 or several pieces of the puzzle, and I think  
19 collectively, you can arrive at the whole picture by  
20 putting them altogether, but that is obviously a pretty  
21 onerous task.

22 I guess from one perspective, the kill switches  
23 are almost going to need to exist at multiple locations  
24 and multiple places, but there has to be some form of  
25 normalized interaction where we can make that

0158

1 communication mechanism more efficient, and whether  
2 that's a protocol, a process, to talk with one another  
3 and say we have identified a problem on our end, do you  
4 see anything that would lead to a problem on your end.

5 The ramifications of some of these issues now,  
6 especially at the speeds at which we're operating, can go  
7 from very minor to very significant very, very quickly.

8 I think the layered approach absolutely makes  
9 sense, but then it's how do we tie those layers together  
10 and how can we work together as a community to formalize  
11 those relationships.

12 Typically, it's very difficult to do that with  
13 some firms because they are so proprietary in nature and  
14 there is a lot of special sauce and things that everybody  
15 has talked about.

16 I think outside the scope of the sauce, we  
17 don't need to interfere with what their techniques are,  
18 but we can at least arrive at a common view of risk and  
19 how to react to it, or at least give some sense of  
20 notification when we see issues.

21 MR. GAMBALE: Just to comment on the

22 coordination needed from the different trade sources for  
23 equities. When I came to DTCC 15 years ago, the morning  
24 report that showed me my trades that came in overnight  
25 and the day showed me half a dozen trade sources. Now,  
0159

1 it has 50 equity trade sources.

2 I think there is a lot of coordination that  
3 needs to be done on a kill switch across all the various  
4 sources.

5 MR. R. COOK: I know there is a working group  
6 that is talking about that. What are some of the ideas  
7 that are at least floating around without necessarily  
8 needing to endorse any of them about how you deal with  
9 the fact that there is not just one Exchange, there are  
10 multiple Exchanges.

11 For example, if a threshold is hit at one  
12 Exchange, what kind of communication have people been  
13 talking about to other market participants for whom that  
14 might be relevant, and what are some of the concerns  
15 people have around any of that kind of coordination.

16 MR. JAHANI: I would like to comment on that.  
17 I think everybody generally speaking agrees kill switches  
18 are good and they should be implemented somehow. The  
19 question is whether or not we want to implement a red  
20 light or stop sign.

21 In order to be more specific on this, I think  
22 what we are really trying to say is we have to define the  
23 situation, the scenarios really, where kill switches  
24 should apply. If so, the clear protocol has to be  
25 properly identified, the thresholds have to be clearly  
0160

1 defined and so on. I think if we can actually create  
2 that, it is a viable solution, and it should be used.

3 The human component, as mentioned here, it's  
4 very critical because we just don't want to do the wrong  
5 things, so if you're automating, obviously some of the  
6 scenarios definitely can be automated. The question is  
7 how many.

8 I think there has to be a work group that  
9 really works on the details and comes up with clear  
10 scenarios and clear protocols and procedures.

11 MR. BAYER: Do you envision that to be the  
12 equivalent of an open source kind of consortium where you  
13 would share monitoring activities, tools, and other best  
14 practices, and you could share them across your quality  
15 assurance staff, for example, so you would have an open  
16 source library that all the Exchanges and market  
17 participants could contribute?

18 Have you ever thought about that, for example?

19 MR. JAHANI: I believe this problem has to be  
20 taken back to its infancy. In other words, how we design  
21 systems. Please bear in mind many of our applications  
22 are not even properly monitorable because when we  
23 actually are developing code, in accordance with our

24 system development life cycles, we try to make them as  
25 efficient as possible, as fast as possible.

0161

1 In order to really be able to get the right  
2 picture, in order to get the right flag, this is  
3 something happening, right, we need to start coding  
4 differently.

5 In order to do so, we have to practically look  
6 at the entire ecosystem.

7 I don't think any of our institutions nowadays  
8 should act as one single entity. We all are part of the  
9 same ecosystem and we have to see this as our ecosystem.

10 Actually, we have to even take it back to our vendors,  
11 to our partners.

12 This is not any more a financial industry  
13 problem. People that sell equipment to us, people that  
14 sell code to us, everybody is part of the same ecosystem.

15 We have to take it back to the design level and start  
16 doing things a little differently.

17 I think those scenarios all have to be  
18 identified and worked on. I definitely would agree it  
19 has to be a consortium of different roles and  
20 responsibilities that are incorporated there.

21 MS. EWING: I'd like to talk about one area  
22 that was actually talked about quite a bit this morning  
23 because I think it is very relevant here.

24 That is in the area of testing. We talked  
25 about the interconnectedness and ability to do our own

0162

1 unit testing, and we have automated test suites and tools  
2 that we use to do functional testing, non-functional  
3 testing, latency, et cetera. Again, going back to  
4 technology as part of the solution and tools are in  
5 place.

6 Where the complexity in testing really is  
7 involved is the fact that we have multiple markets that  
8 are interconnected, multiple participants, multiple  
9 protocols that connect into these markets.

10 We were born as an electronic market, so in our  
11 DNA, to be an open system and then how do you test  
12 towards being an open system. We have test symbols. We  
13 have had test symbols for at least ten years, maybe  
14 longer, where firms can come in, in production, and test  
15 their applications or test our capabilities,  
16 recertifying new companies as they join our markets.

17 We have a dedicated test facility that emulates  
18 production, in addition to being able to test in our  
19 production environment. We do weekend tests.

20 As an industry, and again, I've been with  
21 NASDAQ for 12 years and have been very much involved with  
22 a lot of industry weekend type testing that we used to  
23 do, that I'm going to stay one step short of mandatory,  
24 but firms would come in on weekends, and we would test.  
25 In those days, it was more new functionality or migration

0163

1 to a new platform, et cetera.

2 I think one of the things that we can and  
3 should do a lot more of as an industry is system-wide  
4 testing. System-wide testing that doesn't just test can  
5 we ping our DR site, right. Can we connect to an  
6 Exchange. We have to look at how we can test a brake,  
7 how we can test a brake as an industry, all these things  
8 we are talking about, including kill switch scenarios.

9 I think that is a working group, we have  
10 different tracks. One of the tracks we have is to look  
11 at best practices around not just the development cycle  
12 but the testing itself. We are a big advocate of that.  
13 We have been big investors in test symbols, in production  
14 test environments, and we would advocate and highly  
15 participate and coordinate with the industry on these  
16 types of tests.

17 I think that's the maturity level we are at  
18 now, and we need to do more of that. That's the only way  
19 when you have your mindset about how do you brake the  
20 thing, that's really where we need to focus next, as part  
21 of your ecosystem question.

22 COMMISSIONER WALTER: Can I ask a question to  
23 pick up on that and to bring in both this morning's  
24 discussion, some of which I had to skip, unfortunately,  
25 and this afternoon's.

0164

1 Given the kind of interconnectedness that  
2 exists today, both in terms of systems and perhaps even  
3 more importantly in terms of reputation and the  
4 reputation of the market function, how do you assure  
5 everybody plays at the same level?

6 We are all familiar with situations when  
7 confronted with should I spend my million dollars putting  
8 extra controls into my system or should I spend it on  
9 something that may bring profits in the door a little  
10 faster. Not everyone draws what we would call the right  
11 conclusion to those kinds of questions.

12 Is that the place for oversight that Professor  
13 Leveson talked about this morning? How do you make sure  
14 everybody is in the room? If you hold the test and some  
15 major player doesn't come, you have a hole in that  
16 system. How do you get to it's really going to be done?

17 MR. STEINBERG: In a complex interconnected  
18 system, there are very often key points where there is a  
19 lot of information flowing through. You can call it a  
20 "choke point" or a "concentration point."

21 Those are the places where you get the most  
22 efficient oversight. If you try to distribute it out to  
23 the edge, you are absolutely right, people tend to opt  
24 out or interpret differently.

25 As people come together at the market makers or

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1 at the Exchanges, you get an opportunity to start to

2 build the layered approach to controls and governance  
3 that is exactly what you're talking about.

4 You also lose something at the same time, which  
5 is you begin to extract what's happening at the edge, so  
6 with testing in particular, there is this notion of what  
7 the QA folks call "black box testing" versus "white box  
8 testing."

9 Black box says I know nothing about what's  
10 inside, I can load it, I can test it, I can see if it  
11 behaves to stimulus the way I expect it to, but I don't  
12 know what it's really doing.

13 White box testing says I deeply understand  
14 what's inside, and I can exercise very specific  
15 scenarios. To do white box testing, you kind of have to  
16 do that at the edge and you have to enforce that at the  
17 edge.

18 I'm not sure you can concentrate that in an  
19 industry-wide event simply because everybody's inside is  
20 different. Each participant is going to know how their  
21 system should behave on the inside.

22 It's both. It's a set of standards for  
23 individual participants to do things like white box  
24 testing, load and limit, test to fail, scenario planning,  
25 that kind of stuff, and then at the concentration points

0166  
1 of the interconnected system, like the Exchanges, it's  
2 additional oversight, exactly what you are talking about.

3 It's the combination of the two, I believe.

4 COMMISSIONER WALTER: At some level, doesn't it  
5 require some sort of regulatory mandate, not at the micro  
6 level, but in a more principle based kind of way?

7 Otherwise, you end up with somebody opting out.

8 MR. STEINBERG: Yes. In a principle based kind  
9 of way, yes. The challenge would be if you tried to  
10 define at the micro level the activities at sort of the  
11 black box level, you would have an mismatch between --

12 COMMISSIONER WALTER: It has to be both  
13 principles based and enforceable.

14 MR. STEINBERG: Of course.

15 MS. EWING: We touched upon this this morning  
16 and we talked about the ARP and the ARP program. I  
17 actually forgot it was voluntary because we take it very  
18 seriously. That is again a program.

19 When you couple what you do with ARP, and we  
20 didn't touch upon this, this needs its own roundtable,  
21 cyber security, when you think of everything we are doing  
22 in the cyber security front, there is actually a lot of  
23 synergy and interplay between those types of programs.

24 I think we have some building blocks, some  
25 audits. We have a very strong internal audit function as

0167  
1 well as we use external auditors to really test against  
2 best practices and standards.

3 Standards exist. We don't have to invent them.



4 We don't have to create them. We need to maybe choose  
5 them or have a short list and adopt them. We don't need  
6 to create necessarily new rules or new sets of standards.  
7 Again, I think the oversight through the ARP program is  
8 something that I think can be expanded.

9 MR. JAHANI: I'd like to say a few words about  
10 this. One thing that we all have to remember is when we  
11 are introducing new functionality, at least 99 percent  
12 gets tested internally in-house. All the Exchanges, all  
13 the financial institutions, they all want to do the right  
14 things. In other words, they do a lot of testing. They  
15 do as much testing as they think they have to.

16 The problem is basically when the issue gets  
17 out of control. In other words, it gets outside the four  
18 walls. This is when it becomes what we have experienced  
19 the last few years.

20 I think it was actually mentioned this morning  
21 by Chris Isaacson. Many of the Exchanges today basically  
22 have a Gemini environment. We all basically subscribe to  
23 the same market data, same production flow/order flow  
24 that comes in and so forth, and we constantly test that  
25 internally for our own use.

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1 My feeling is there has to be some sort of  
2 interconnected way. We have to kind of mandate the  
3 testing environment not should be used only on weekends,  
4 it should be used in parallel with our production, so  
5 that all the new type of orders that are coming in -- I  
6 know people see dollars and costs -- the fact of the  
7 matter is in the long run, this is going to become a  
8 major savings.

9 We are already operating in these environments.  
10 What if we connect them to each other, what if we  
11 actually test the test symbols or basically the real time  
12 order flow that we get, and we actually communicate to  
13 each other by facts? In other words, this is our execute  
14 on your new type of order. What is it you see here and  
15 so on.

16 That's when we actually start seeing the  
17 impact, and that's when we can actually report back to  
18 each other and help improve.

19 MR. BERMAN: I'd like to come back to the --  
20 sorry, Tom.

21 MR. BAYER: Just real quick, one comment that I  
22 would add to the concept we're talking about. Anna, your  
23 concept of weekend testing, we could potentially start  
24 with a generic test period, then you could layer in some  
25 of the white box scenarios in a second test run, and

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1 then in a third test run, we could potentially layer in  
2 cyber security.

3 If it was all automated, we could then  
4 understand the test results. That may reduce the overall  
5 costs.

6 MS. EWING: Again, going back as a veteran who  
7 used to do a lot of weekend testing, again, it wasn't  
8 mandatory but firms had to show up because we had major  
9 changes going on.

10 What has happened is there are just so many  
11 venues and so many things to test. It is about creating  
12 not necessarily more work or more effort for the  
13 industry, it is hopefully doing it in a way that can  
14 streamline and collaborate and coordinate amongst each  
15 other so that we can do the type of testing that's  
16 needed. We have an industry-wide test coming up in a few  
17 weeks to look at our DR resiliency type testing.

18 We can do it as an industry. We know how to do  
19 it. We can be as efficient as possible. I think we can  
20 have different themes, and this is just brain storming  
21 now, different themes around what we focus on in any one  
22 particular test, so firms can come to the table and test.

23 Their internal systems, I absolutely get.  
24 We're not pretending to test beyond our firewalls, but we  
25 want to provide the infrastructure and the environment,

0170  
1 and with ourselves, with our data vendors and other third  
2 parties, who need to also participate and be a part of  
3 that testing.

4 MR. BERMAN: I don't want to let you guys off  
5 that easy on the kill switch question. Just based on the  
6 initial comments to Robert's question on the kill switch,  
7 lots of complexities. There may be room for additional  
8 human layers, and there are certainly some pro's and  
9 con's. There is a very concrete idea that I think the  
10 working group has put out, and it's pretty  
11 straightforward, based on just the comment letter.

12 At each market center, yes, things are  
13 interlinked, but at each individual market center, there  
14 would be a programmatic way of the market center to say  
15 you can't trade, you have gone beyond the limit and that  
16 would be automated.

17 There might be a human call that goes out, but  
18 if there's no time for that call, it gets automated. If  
19 I'm calling you on the phone and saying you just hit your  
20 100 percent limit, sorry about that, you're off, that's a  
21 very concrete idea that was proposed.

22 I just want to drill down into that and get  
23 some opinions. I think in Ameritrade's comment letter,  
24 Lou, you were specific. I think you said no, you would  
25 prefer there not to be that level of automation.

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1 I think in some of the other comment letters it  
2 was yes, we understand the complexity of that, and we  
3 understand that sometimes you might be shut off and it  
4 might make things worse, but on balance, yes, we do want  
5 that.

6 I would just like to drill down a bit into  
7 that. I think that is going to be an idea that is going

8 to gain a lot of interest and a lot of traction over the  
9 upcoming months.

10 MR. C. COOK: If I may, tying in the two topics  
11 of testing and the kill switch, the thing I always worry  
12 about when it comes to testing is the gap. What piece of  
13 the infrastructure, the environment or whatever, that  
14 can't be accounted for when you are doing all these tests  
15 even under the many tens of hundreds of thousands of  
16 cases.

17 To me, it comes down to there is one aspect of  
18 it which is just pure control. You can never control the  
19 operating systems you are using. You can never control  
20 the gear you're using. All these third party vendors and  
21 other libraries and things like that. At some basic  
22 level, you need almost that proverbial knife switch where  
23 you can pull the plug.

24 At that level, that obviously has major  
25 ramifications. I think as part of this kill switch idea,  
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1 one of the most important aspects of understanding, going  
2 back again to sort of the risk management view of the  
3 world, looking at it from a technology perspective and  
4 saying what are the ramifications when we do pull that  
5 switch and cut off the flow of trading, what are the  
6 results, and what are those issues and the downside risks  
7 to the people we just cut off, and how do we work around  
8 those things.

9 I think we need to form a comprehensive view of  
10 what we want the kill switch to do, but also know what  
11 the results could be so that we can build into it other  
12 types of technology that can help offset some of the  
13 downside issues.

14 You had mentioned the suicide switch and that  
15 kind of thing. It's because you have those different  
16 perspectives of the person that is affected or the one  
17 that is actually pulling the switch to save themselves.  
18 I think there is a lot of room in there for development  
19 to figure out how do we solve some of those  
20 ramifications.

21 MS. EWING: I think we believe that we can  
22 implement a kill switch solution and we are advocating as  
23 part of the working group that we work towards that goal.

24 We probably got into a little bit of a  
25 requirements definition mode a few minutes ago because  
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1 there are a lot of details to think about in terms of how  
2 it is designed, what kind of monitoring is needed, what  
3 kind of alerts, again, beyond the human outreach, from an  
4 automated perspective, what kind of measures do we need  
5 to put in place.

6 We have technology. Firms use risk management  
7 technology. We are a provider through F-10 that is used  
8 by broker-dealers to not just do their risk controls  
9 against a particular market or even particular asset

10 class, but across asset classes.

11 When you look at some of the controls that we  
12 are thinking about, whether it's credit, capacity type  
13 volumes that we want to think about, it goes beyond an  
14 one to one ratio, one to one venue. When we say it's a  
15 layered approach, it is because we believe it needs to  
16 be.

17 Having said that as an Exchange, we are working  
18 with defining the mechanisms of what the rules would be,  
19 how we calculate it, we have this peak notional value  
20 that we are talking about, but what kind of monitoring  
21 and alerts also need to be built as part of this.

22 That is another key part of what needs to be  
23 built as part of the solution, that firms can get real  
24 time messages back from the Exchanges of a pattern. This  
25 is artificial intelligence to some degree, starting to

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1 cull some of the trends that we are seeing, et cetera.

2 There are a whole bunch of things we are  
3 talking about that we can augment to the on/off switch,  
4 but those are the things I think need to be part of the  
5 consideration. Again, we are supporting the concept and  
6 advocating a solution. We are just driving to the  
7 details through our working group.

8 MR. BLOOM: Our firm is in support of that  
9 concept as well. Our view is at the start, everyone is  
10 talking about testing procedures and what not. The  
11 automated kill switches need to go through that same  
12 level of rigor.

13 One of the things we have to be careful about  
14 when we are setting those thresholds, be it at 75 percent  
15 where you get the phone call, versus 100 percent, where  
16 you're done, that we set those levels intelligently.

17 I think that is where a lot of the debate is going  
18 to come from because the last thing we want to see is a  
19 well intended kill switch disrupting proper market  
20 activity, the failure case there.

21 We have a lot of kill switches we run  
22 internally. I guess kill switches are now the trend,  
23 almost as credit limits. Customers come into us too  
24 often, guess what, you're done. We're not trading any  
25 more. This whole layered thing where if we see too much

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1 activity coming from one customer, they are tapped out.

2 If we see irregular activity on a particular  
3 venue, any of our operational staff can say we're going  
4 to disconnect ourselves from that venue and our smart  
5 order routers will take over from there.

6 What we are talking about here is an industry  
7 internal thing, another fail safe, guess what, maybe we  
8 are the ones doing it, who knows, we hope not, yet  
9 something sees on the Exchange irregular activity, you  
10 get the phone call first, if you don't respond fast  
11 enough and you have blown through the second limit, in

12 the interest of market safety, we're supportive of that  
13 automated thing happening, but again, we have to work our  
14 way into the automation using all the testing principles  
15 we talked about earlier so we don't disrupt valid market  
16 activity in the interest of trying to be more aggressive.

17 MR. STEINBERG: My only comment would be first,  
18 we are supportive of the concept of automated monitoring,  
19 automated alerting. We certainly have the same view of  
20 layers of kill switches. We run lots of rules starting  
21 with each order. Does the client have the cash. Is this  
22 position kind of unusual, et cetera. We start at the  
23 individual transaction level and then build up.

24 What we are talking about now is a much more  
25 aggregated, much more concentrated at a place in the  
0176

1 system where we have a lot more visibility into like a  
2 market, how the whole system is behaving, so it makes  
3 sense to add additional controls there.

4 Our point of view is simply that getting the  
5 phone call first is a great idea, depending on how  
6 material the event is, you may have no time to react, in  
7 which case the phone call is essentially it.

8 If we put in pre-defined limits, that suggests  
9 that we can in advance figure out all the combinations  
10 and permutations and all the ways things might misbehave,  
11 and I think our fear of getting it wrong is going to lead  
12 us to artificially high limits, in which case we will  
13 have done a lot of work to not much effect.

14 What we are all talking about is sort of an  
15 escalation of you hit the 70 percent, you hit the 80  
16 percent, you hit the 90 percent, based on how bad this  
17 is, we are going to give you less and less time to react.

18 We believe the fear of misfiring, the fear of  
19 de-stabilizing the market because of a combination of  
20 things we hadn't thought of could actually lead us to  
21 making and implementing a set of technology that doesn't  
22 get used the way it should, quite frankly.

23 MR. GAMBALE: Just a comment. As technologists  
24 up here on the panel, it's not difficult to implement a  
25 process that says I'm going to stop processing if I don't  
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1 like something. We do that all the time with some of the  
2 output we send to the industry if we don't think it's in  
3 balance, we think something is wrong with it.

4 What the panel is saying is this is a  
5 commercial decision. It's a regulatory decision, to  
6 decide to stop processing. DTCC is very far down the  
7 food chain from where the kill switch would be  
8 implemented, but we would support it also.

9 CHAIRMAN SCHAPIRO: I would disagree with that  
10 a little bit in the sense that I don't think it's just a  
11 commercial decision. I think it's a broader market  
12 integrity and confidence in the markets decision about  
13 whether or not at some point if things are out of

14 control, trading gets stopped.

15 MR. JAHANI: I just wanted to add once again  
16 Direct Edge is very supportive of the kill switch model.

17 We actually even signed a letter that was provided.

18 Although I want to add technology today is not  
19 the issue. Technologically, this is very easy. I think  
20 technology also can actually provide additional value to  
21 this by looking at the stop signs versus the red lights.

22 There is a lot of functionalities that can be  
23 embedded in a kill switch. First of all, identifying the  
24 right scenarios, creating the right protocols and all  
25 that stuff can be done, but more so, traveling models

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1 that could be used, et cetera.

2 It just doesn't need to be every time that  
3 there is a little problem you have to completely stop it.

4 The phone call, but in reality, that could all be  
5 automated.

6 Generally speaking, we are very much behind it.

7 MR. BAYER: It takes active engagement if we  
8 were to agree to do this across the board. Everyone  
9 would have to be actively engaged, and we would have to  
10 continually revise the use cases for the metrics and the  
11 monitoring capabilities that are associated with it.

12 I think it would take a commitment from the  
13 industry to maintain those use cases and metrics  
14 capabilities.

15 CHAIRMAN SCHAPIRO: Someone this morning  
16 mentioned the idea of a dynamic kill switch. Is that a  
17 feasible idea? I'm not sure what it meant exactly, other  
18 than I assumed it evolved maybe as market conditions  
19 changed.

20 MR. C. COOK: If I may, to me, the whole idea  
21 of a kill switch sort of implies that it's dynamic. If  
22 you have it at different locations and it's looking at  
23 different thresholds and various feedback loops and  
24 things like that, it is a smarter kill switch, I think,  
25 than just the pure unplug the wire from it.

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1 One of the aspects of the control piece, the  
2 kill switch sort of symbolizes to me the fact that there  
3 is so much going on, and I think to your point, I think  
4 the DTCC is almost a central point that could help feed  
5 back into all this stuff because you have an  
6 authoritative view of what has been traded.

7 To me, it's that aspect of everything kind of  
8 evolving together. I kind of see it as this ebb and flow  
9 of risk limits are approaching but maybe it is offset  
10 somewhere else, and having that knowledge makes the kill  
11 switch dynamic. To me, it's sort of implied in its  
12 making.

13 MR. STEINBERG: I think that actually gets back  
14 into what Thomas was just asking a moment ago, which is  
15 what is the commitment to continuously evolve the

16 thresholds, which is really the dynamic component of it.  
17 They just have to be either set at such an  
18 extreme level that we won't do silly things or they have  
19 to be graduated in such a way as to make sure they are  
20 used in the ways in which they were intended.

21 MR. JAHANI: I just want to add one more thing.  
22 Please bear in mind nobody today would like to really  
23 tolerate misbehavior, as an Exchange.

24 If you see that the member firm, just as an  
25 example, is choking up our sessions, you immediately pick  
0180  
1 up the phone and talk to them, and we ask them the  
2 questions.

3 It is not about only one situation. In single  
4 sort of situations where a member firm is causing a  
5 problem, I think we can easily handle that. Those single  
6 threaded situations are easy.

7 The problem is to look at scenarios where  
8 multiple things can go wrong, multiple things can go  
9 wrong. In other words, if the market behavior is  
10 changing and all of a sudden you see sort of an  
11 indication that something is wrong, it always doesn't  
12 need to be wrong on an overall basis.

13 These are the scenarios that need to be  
14 clearly defined. If this happens and that happens, then  
15 that's when a kill switch goes off. We need to look at  
16 those situations.

17 I think to your question of whether or not the  
18 industry is committed, at least I can say basically on  
19 behalf of Direct Edge, I think we are very committed to  
20 that.

21 MR. STEINBERG: I actually think there has been  
22 violent agreement around the concept of having well  
23 established processes and procedures as opposed to the  
24 informal processes and procedures that we already have  
25 today, and implementing them as part of a larger system

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1 that does include a kill switch.

2 I think just about everybody here has said yes,  
3 it's a good idea. It's then a matter of how you  
4 implement it.

5 MS. EWING: Again, going to the layered or  
6 multi-layered approach, when you look at the market  
7 access rules and having that in place and the  
8 requirements to adhere to that, if you look at that  
9 complementing what may happen at an Exchange level, we  
10 are looking at that holistically when we think about  
11 different layers.

12 I think complying with the market access rules  
13 and having the technology in place to do that is a key  
14 building block.

15 MR. BLOOM: I want to talk about automated kill  
16 switches also. It's easy for us to sort of imagine -- I  
17 think, Anna, you mentioned earlier potential artificial

18 intelligence, and fairly sophisticated ways to do it.  
19 If I flash back to Dr. Leveson's comments this  
20 morning, I don't know that any of us would have wanted to  
21 be on the first jet if software was controlling the  
22 flaps, right.

23 You can imagine a scenario where we start with  
24 some very, very basic controls like we talked about, not  
25 ridiculous, but some very high limits, if you blow

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1 through it too quickly, fine, that's the automation, and  
2 everything else starts manual, and then like what happens  
3 with all the processes and how automated trading even  
4 came into being, right, you refine it from there.

5 I don't know there is a violent objection to  
6 automation. It's really the speed at which you do it.

7 MR. STEINBERG: And the combination of  
8 thresholds that you would have to put in place before you  
9 would start to trust the automation.

10 I doubt that any single factor, net notional,  
11 size of fill's, number of fill's, volume, et cetera,  
12 would make sense.

13 As I said, at least initially, I agree. Trying  
14 to define all of the different combinations of things  
15 that could go wrong in various ways would be complex.

16 I wouldn't want to be on that jet. I agree.

17 MR. KIRILENKO: From sort of the initial  
18 presentation that Professor Markus made and from what you  
19 said, it seems that the sort of fundamental issue is to  
20 diminish human oversight of systems, automated systems.  
21 That fundamental issue is not going to go away. There  
22 will be errors and malfunctions and those sorts of things  
23 happening over time.

24 My question is how do we assign liability for  
25 errors and malfunctions? Who is ultimately liable? Is

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1 it the programmer who put in the bug? Is it the firm?  
2 Is it the Exchange? Where does the liability rest?  
3 Should there be clear delineation of where that is?

4 How do we provision for that, aside from  
5 testing, monitoring, kill switches, all of that.  
6 Something will still happen. Who is liable and what is  
7 the result of that, what is the outcome.

8 Lou, you mentioned several times that the words  
9 "risk" and "value impacts," presumably it's in the back  
10 of people's minds when that happens. There are events  
11 that brought down companies very quickly, which became  
12 liable for a few lines of code.

13 What are your thoughts on this?

14 MR. STEINBERG: My first thought is it's not a  
15 technology problem. That is a business and legal  
16 question. I'm not sure I'm qualified to answer it.

17 Again, there is probably more than one thing  
18 that has to go wrong in order to have an incident. There  
19 are latent defects. There are triggering events. There



20 are a combination of things. The easy stuff, we have  
21 already solved for. In fact, we probably designed around  
22 it.

23 The concept of assigning liability is a little  
24 worrisome to me as a technologist in part because of the  
25 cultural stuff we talked about before and the importance

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1 that people not operate in a zone of fear, that  
2 technologists not operate in a zone of fear when they are  
3 trying to fix something. You don't want them hiding.

4 In terms of how you account for that, I'm not  
5 sure I'm the right guy.

6 MR. R. COOK: I think it is a very good  
7 question, but in defense of our panelists, they were sort  
8 of all vetted for their technology background and  
9 experiences and being able to describe technology to non-  
10 technologists, not necessarily to address legal issues.

11 CHAIRMAN SCHAPIRO: If I could go back to kill  
12 switches, what I'm concerned about is I get the idea we  
13 want a dynamic that maybe if something is going on here  
14 that changes the limits here, and we have lots of  
15 scenarios and lots of possibilities, it feels like we're  
16 adding a lot of complexity.

17 I wonder again if we are going to end up going  
18 down the path that we talked about this morning where too  
19 much complexity might make it more sophisticated, but  
20 it's going to make it harder to build, harder to manage,  
21 harder for everybody to know what are the rules of the  
22 road, what are the points at which their trading could be  
23 cut off. You surely wouldn't want that to be a surprise,  
24 I don't think, if you're running a firm.

25 I wonder if you have any thoughts about that,

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1 that we could probably make it really sophisticated and  
2 really specialized, but then have we really advanced the  
3 ball, or is a little bit blunter but simpler a better way  
4 to go.

5 MS. EWING: I will start. Again, I'm  
6 advocating the view of an Exchange, and I will say an  
7 Exchange that supports this.

8 That is a key concern. With that complexity,  
9 it leads to grayness in decision making. The ability to  
10 second guess a decision that is made.

11 That is that framework for decision making,  
12 that framework for what the rules are and what the  
13 thresholds are, really, really key.

14 We would like it simpler for that very reason.

15 In the light of day, you need to stand behind the  
16 decision to hit that switch, whether it was automated or  
17 manual.

18 We couldn't agree with you more that we want to  
19 make it as least complex as possible and very clear.

20 COMMISSIONER WALTER: Anna, would you also be  
21 in favor, if there were sort of simple parameters set,

22 which of course wouldn't be right for all scenarios, if  
23 you allowed the discretion to be exercised to un-kill and  
24 to revive in a sense, to un-do the switch for that very  
25 rare case where you really think the world is going to  
0186

1 come to an end if this switch goes off in an automated  
2 fashion?

3 MS. EWING: The concept about the outreach or  
4 the early warning signals is to ensure that this is a  
5 legitimate issue, especially in high moving volatile  
6 markets where you may want to change your credit limit,  
7 et cetera, because your threshold is too low, so that  
8 becomes a key element of the design of the system.

9 I think how you recover back from hitting the  
10 switch is something that I think would be very difficult  
11 to do, and what are the unintended outcomes and the  
12 downstream impacts, especially to other participants on  
13 the other side of that series of trades.

14 Those are some of the things that again we  
15 would like to simplify as much as we can, understanding  
16 it's an important decision. That is why we believe it is  
17 a last resort. That is why we believe it has to be a  
18 multi-layered approach.

19 I would like to also spend time thinking about  
20 how we can augment what is happening at the broker-dealer  
21 level, market access rules, 2.0, however we want to think  
22 about it.

23 That has to complement what we are looking to  
24 do at the Exchange level with the kill switch.

25 MR. STEINBERG: To your point, complexity is  
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1 the enemy of availability. The only way to meaningfully  
2 automate in my view would be to in advance define all of  
3 the scenarios, which I think would drive a level of  
4 complexity.

5 I think baby steps make sense. I think we  
6 could have some very simple blunter thresholds. We have  
7 been talking about some of them here. I think we could  
8 leverage those in a way that sort of ratchets up how fast  
9 we need to react without trying to pre-define every  
10 permutation of every failure mode and then script that to  
11 a point where we have a high degree of complexity.

12 MR. C. COOK: From my perspective, it's kind of  
13 how we looked at defining functional requirements for any  
14 sort of engineering technology.

15 With the kill switch, there are so many  
16 different problems that could occur. We kind of have to  
17 figure out what are we trying to accomplish with that  
18 kill switch, and is it technology going awry and becoming  
19 out of control, and that's the only way to shut off  
20 trading, or is it risk limits and other thresholds or a  
21 combination.

22 I think through some sort of investigation  
23 where we really identify the core problems we're trying

24 to solve first, with that kill switch, and then some of  
25 those other elements will back off, okay, maybe there are  
0188

1 some new regulations or principles that we can define  
2 that will surround the controls of our technology at the  
3 broker level, at the clearing level, at the other layers,  
4 so we can say these are some standards, how do you  
5 control your technology when it goes crazy or you lose  
6 sight of what's going on. How do you manage those  
7 things.

8 When I've been through numerous audits and  
9 other things just in terms of the normal course of  
10 business, and more recently on the Series 99 exam, which  
11 some of us may have been involved with, the gap that I  
12 see is this step from going from more human operational  
13 aspects to using technology as the core.

14 I always look at some of these audit things as  
15 okay, we can define the controls of who has access to the  
16 code and who rolls things out, but not once did it ask  
17 what happens when the system goes crazy and you lose  
18 access to it.

19 These are some of the things that are kind of  
20 low hanging fruit, I think, that if we put some of that  
21 out there as clearly defined principles or best practices  
22 or what not, how do we manage our technology now that  
23 it's such a critical part of everything that we do.

24 That is a little bit of how I look at it.

25 COMMISSIONER WALTER: Doesn't that to a certain  
0189

1 extent go against what in some sense is the core lesson  
2 or one of the core lessons of the financial crisis, which  
3 is the thing that is going to go wrong is the thing you  
4 don't anticipate.

5 If you have to figure out what the scenarios  
6 are in order to define it, in some sense, I think it will  
7 fail. I think one of the advantages of a blunter tool is  
8 that it may not be the right thing in a few instances,  
9 but at least it confines the damage and doesn't require  
10 you to identify first what's going to go wrong.

11 MR. C. COOK: I agree. I think the risk  
12 management approach would look at it in terms of what are  
13 the ramifications we are trying to solve first, not  
14 necessarily is there trading going crazy, but what are we  
15 trying to prevent.

16 With those kill switches, are we really trying  
17 to prevent massive market upheaval or are we trying to  
18 prevent the broker-dealer from losing all their money  
19 because something went wrong.

20 I think looking at it from that perspective  
21 gives a better basis as opposed to defining every single  
22 idea. There are a million test cases that we could  
23 really look for, and that sort of goes back to one of the  
24 statements we were talking about earlier in terms of how  
25 we approach risk in the systems from a technology

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1 perspective, and what should it do, what shouldn't it do.

2 We can't enumerate all of those cases where  
3 things will go wrong. There are too many  
4 interdependencies between operating systems and intel  
5 CPUs, libraries, and things of that nature.

6 It is how do we identify when something goes  
7 wrong, and then what are we going to do about it. Kind  
8 of in that realm.

9 MR. STEINBERG: Just to add to that, the QA is  
10 really designed to test cases, really designed to  
11 identify and mitigate your latent defects, and  
12 operational processes are designed to be controls around  
13 triggering events.

14 To your point, you still will have unforeseen  
15 incidents that neither of those captured, where the only  
16 thing you can do is mitigate the impact, in this notion  
17 of latent defects trigger an impact.

18 What do we do when something bad still happens,  
19 and kill switches are one form of impact mitigation.  
20 There are other forms as well, since a lot of incidents  
21 are triggered by change.

22 I mentioned before we are implementing a model  
23 that allows us to stage changes and then if for some  
24 reason they are not behaving the way we expected, to fail  
25 back to a set of systems that have not been touched, and

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1 in fact, give us a fast fail back capability without  
2 trying to figure out what went wrong, just recover,  
3 mitigate and control the impact that way.

4 Kill switches are certainly one way to mitigate  
5 impact when QA didn't find the latent defects, when intel  
6 didn't prevent the trigger, but there are probably other  
7 ways that are worth investigating as well.

8 MR. R. COOK: We are getting near the end of  
9 our time. I just wanted to ask one quick wrap up  
10 question. Are there any other issues you think we should  
11 be thinking about in terms of reducing risk to the  
12 system.

13 I know some of the comment letters talked about  
14 the settlement cycle, for example, or locked in trades.

15 I will open it up to anyone. It is something  
16 we haven't talked about yet. We don't have time to  
17 develop it, but at least to have it on our radar screen.

18 MR. GAMBALE: One of the points earlier was we  
19 do think DTCC receives the most trades in real time,  
20 although not all, and we think it is important for risk  
21 mitigation and flow of the industry for us to be able to  
22 see all the trades as quickly in real time as possible.

23 This would help us, as Chad pointed out  
24 earlier, if we could be a participant in the kill switch  
25 feedback to the Exchanges and trade sources.

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1 MS. EWING: I would just recap really quickly

2 some of what was discussed this morning and earlier, and  
3 that is the real time nature of our markets, and the more  
4 we can do real time surveillance, monitoring, kill switch  
5 decisions, that is the world we live in.

6 As we think about the people, the processes,  
7 the technology, we have to evolve on all three fronts.

8 I think the collaboration that we have as an  
9 industry, this is an example, a latest example of us  
10 coming together, the working group, and advancing the  
11 idea of the kill switches, et cetera.

12 I have full confidence and we are fully  
13 supporting industry collaboration, and that collaboration  
14 is absolutely key to anything we advance, including with  
15 the SEC, our regulator, and having those dialogues, just  
16 like we do in information security.

17 There is a real tight community between the  
18 regulators, the agencies, other financial institutions,  
19 and we come together in formal mechanisms. We share  
20 information. There is no such thing as competition  
21 between us because we all have a common goal, and that is  
22 resiliency and integrity of our markets.

23 That is a model that is in place today that we  
24 can continue to build upon, and as we look at technology  
25 and we look at some of the mechanisms we can improve

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1 upon, whether it's the monitoring or architecture, et  
2 cetera, we are looking at the commingling of what we have  
3 advanced. There are a lot of great tools in the  
4 information security space that we are now deploying into  
5 our market systems and into the rest of our architecture.

6 That is another area that we are advancing. We  
7 are working with thought leaders. We are working with  
8 the Software Engineering Institute at Carnegie-Mellon, to  
9 really advance some of those concepts around how to  
10 monitor and create resilient systems through software,  
11 through controls, through more technology. I would just  
12 add that as a consideration.

13 MR. R. COOK: Thank you. Again, thank you all  
14 for participating today. We really appreciate you  
15 spending the afternoon with us and sharing your thoughts  
16 and experiences.

17 You have given us a lot to think about. I will  
18 reiterate that our comment file remains open. Anyone is  
19 free to submit their recommendations to us either  
20 building on anything that was presented at one of these  
21 panels or other ideas folks may have.

22 Thank you very much for your participation, and  
23 that is the end of our roundtable.

24 (Whereupon, at 4:01 p.m., the roundtable was  
25 concluded.)

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1 PROOFREADER'S CERTIFICATE

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3 In The Matter of: TECHNOLOGY AND TRADING: PROMOTING

4 STABILITY IN TODAY'S MARKETS  
5 File Number: OS-4-652  
6 Date: Tuesday, October 2, 2012  
7 Location: Washington, D.C.  
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