

MEMORANDUM

To: File Nos. S7-07-18; S7-08-18; S7-09-18

From: Nicholas J. Losurdo
Counsel to Commissioner Elad L. Roisman

Date: November 30, 2018

Re: Meeting with Representatives from Jackson National and Others

On November 30, 2018, Commissioner Elad L. Roisman and his Counsel, Nicholas Losurdo, met with the following individuals:

- Scott Golde, Jackson National
- Will Fuller, Lincoln Financial
- Chad Goforth, Pacific Life
- Joe Boan, Transamerica
- Jeanne de Cervens, Transamerica

The topics discussed included the Commission's proposed Regulation Best Interest. The attendees have submitted letters to the comment file on this matter.